



Denver’s luxury home market is showing a vibrant mix of stability and opportunity: despite homes spending an average of 63 days on the market—an 18% increase from this time last year—prices remain strong, with the average sales price up 3.67%. While November saw a slight 2% dip in sales, overall year-to-date sales are still up an impressive 7.5%, signaling steady demand and solid buyer confidence.

For sellers, the increased market time means strategic presentation is essential: premium staging, sharp pricing, and standout marketing can help your property rise above the competition and capture motivated buyers who are still active and ready to pay for quality. For buyers, the longer days on market create breathing room to compare options, negotiate more effectively, and secure a luxury property before prices climb further—an appealing window while overall demand remains strong. This moment offers both sides a chance to move confidently and advantageously in Denver’s evolving high-end market.

AVG DAYS ON MARKET
 NOVEMBER 2025

63 DAYS

2024: 53 days
 UP 18.87%
 Single Family 1 yr

51 DAYS

2024: 109 days
 DOWN 53.21%
 Condo 1 yr

NEW LISTINGS
 NOVEMBER 2025

268

2024: 254
 UP 5.51%
 Single Family 1 yr

20

2024: 25
 DOWN 20%
 Condo 1 yr

AVERAGE SALES PRICE
 (HOUSES & CONDOS) NOVEMBER 2025

This Year: \$1,678,315

Last Year: \$1,618,838

+3.67%

AVERAGE SOLD YTD

+1.36%

Single Family 1 yr

-.56%

Condo 1 yr

TOTAL # SOLD
 NOVEMBER 2025

356

2024: 364
 DOWN 2.20%
 Single Family & Condo

TOTAL SOLDS YTD

4,988

2024: 4,638
 UP 7.55%
 Single Family 1 yr

231

2024: 282
 DOWN 18.09%
 Condo 1 yr

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6 MARKETING & ONLINE MEDIA SPECIALISTS | 7 STRATEGICALLY LOCATED OFFICES

3.4 BILLION IN SALES IN 2024

