



OCTOBER 2025

Wow! Luxury buyers are out buying and seizing the opportunities of lower interest rates and increased inventory allowing for more choices and better negotiating ability. The overall number of homes sold this year in the luxury market has increased 4% over last year. For the year prices are holding steady – the properties selling at over list price are counter balancing the properties that are selling at below list price. Days on the market has increased to 56 which naturally is happening with the increasing amount of inventory. The story of the luxury market remains the same, homes that are in good neighborhoods and in updated condition and priced well are selling at or near list and some times over list price. Homes that are tired and where buyers feel there are a lot of projects to tackle are suffering from longer days on the market and lower selling prices. Sellers make sure you are going to market at the right price and Buyers, make sure you are out taking advantage of the opportunities in this market!

AVG DAYS ON MARKET
SEPTEMBER 2025

56 DAYS

2024: 43 days
UP 30.23%
Single Family 1 yr

91 DAYS

2024: 114 days
DOWN 20.18%
Condo 1 yr

NEW LISTINGS
SEPTEMBER 2025

696

2024: 633
UP 9.95%
Single Family 1 yr

51

2024: 54
DOWN 5.56%
Condo 1 yr

AVERAGE SALES PRICE
(HOUSES & CONDOS) SEPTEMBER 2025

This Year: \$1,639,244

Last Year: \$1,539,971

+6.45%

AVERAGE SOLD YTD

-.25%
Condo 1 yr

+.26%
Single Family 1 yr

TOTAL # SOLD
SEPTEMBER 2025

404

2024: 388
UP 4.12%
Single Family & Condo

TOTAL SOLDS YTD

3,748

2024: 3,494
UP 7.27%
Single Family 1 yr

163

2024: 216
DOWN 24.54%
Condo 1 yr

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3.4 BILLION IN SALES IN 2024



Market data for residential single family & condo/townhomes. Based on information from RE COLORADO, for the period 9-30-24 through 9-30-25 RE/MAX Professionals does not guarantee or is in any way responsible for its accuracy. Data maintained by RE Colorado may not reflect all real estate activity in the market. Copyright © 2025 REALTOR® Services Corp.