



The luxury market is being very resilient in spite of prices that are normalizing and softening and increasing inventory levels. The total number of luxury sales are up 4% over last year evidencing that buyers at this level are still out buying the home that they want and meets their needs. Buyers have accumulated large amounts of equity in their present homes and they are taking advantage of the increased inventory allowing them more selection and decision making time, and decreasing interest rates are giving them more buying power and even giving cash buyers more confidence in the market. Prices have only declined by a little bit more than 2%. There is great opportunity in the market for buyers right now. What does this mean for Sellers? Not only do you need to be priced correctly, you need to have your home show to it's best advantage. Houses priced correctly and show in top condition are selling the quickest for the highest dollar amount. Every neighborhood is very specific so consult your local RE/MAX Professionals broker for the most current picture in your neighborhood.

AVG DAYS ON MARKET
AUGUST 2025

51 DAYS

2024: 46 days
UP 10.87%
Single Family 1 yr

51 DAYS

2024: 59 days
DOWN 13.56%
Condo 1 yr

NEW LISTINGS
AUGUST 2025

606

2024: 597
UP 1.51%
Single Family 1 yr

44

2024: 33
UP 33.33%
Condo 1 yr

AVERAGE SALES PRICE
(HOUSES & CONDOS) AUGUST 2025

This Year: \$1,614,341

Last Year: \$1,653,354

-2.36%

AVERAGE SOLD YTD

-.25%
Condo 1 yr

+.26%
Single Family 1 yr

TOTAL # SOLD
AUGUST 2025

526

2024: 505
UP 4.16%
Single Family & Condo

TOTAL SOLDS YTD

3,742

2024: 3,494
UP 7.10%
Single Family 1 yr

163

2024: 216
DOWN 24.54%
Condo 1 yr

Why Choose RE/MAX Professionals?

445 REAL ESTATE BROKERS | 39 PROFESSIONAL TEAM MEMBERS

6 MARKETING & ONLINE MEDIA SPECIALISTS | 7 STRATEGICALLY LOCATED OFFICES

3.4 BILLION IN SALES IN 2024



Market data for residential single family & condo/townhomes. Based on information from RE COLORADO, for the period 8-30-24 through 8-30-25 RE/MAX Professionals does not guarantee or is in any way responsible for its accuracy. Data maintained by RE Colorado may not reflect all real estate activity in the market. Copyright © 2025 REALTOR® Services Corp.