

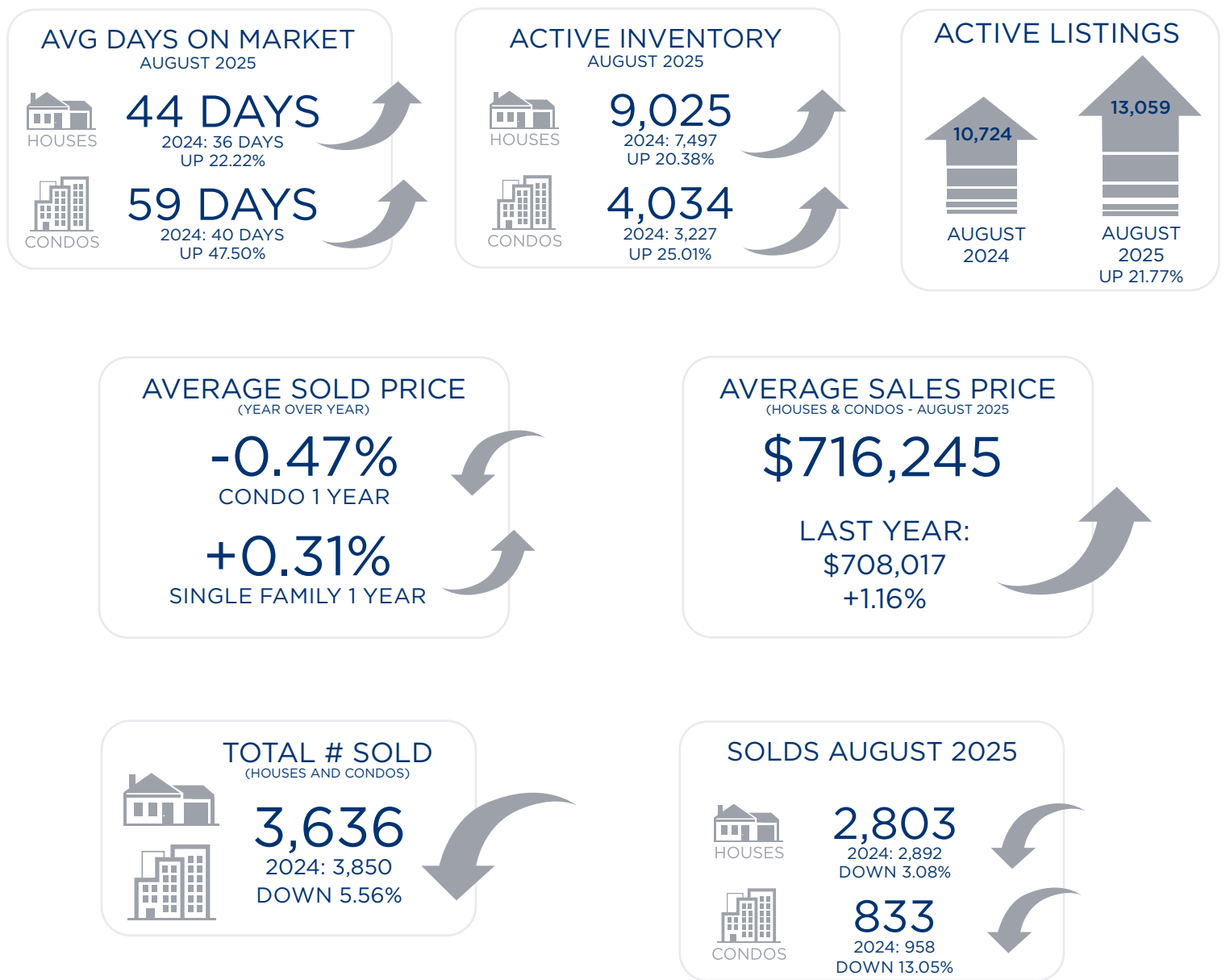


REAL ESTATE MARKET UPDATE

SEPTEMBER 2025

This Fall Market is Full of Opportunity!

Now that we are past the Labor Day Holiday, and the Summer Real Estate Market is behind us, the term Fall has greater meaning this year than at anytime over the last decade! Let me explain further, as many have mentioned that Market Updates are a little boring or maybe redundant with little change from month to month. We agree that sometimes months feel like weeks, and these come at us very quickly, with little change month over month! This is one Market Update that you will want to pay attention to as we call it a Fall Market, and historically has been the second busiest and active time in the Denver Real Estate Market! The term Fall this year has extra meaning as Home Prices have continued to fall this year, and to be honest some of the best values on most real estate is right now! But wait, there is more as Interest Rates have fallen dramatically over the last couple of weeks with the Average 30 year fixed rate mortgage in the low 6% range, and most of the Government Insured Loans like FHA and VA in the high 5% range. Buyers, this is your time of year to engage if you have been on the sidelines for a while, as you will find the best pricing, lowest interest rates and the best values and affordability we have seen all year! Sellers, the market has been hit hard with standing Inventory putting downward pressure on pricing, so this is the time to make your home show the best it possibly can and price it correctly! The Denver Market still has over 13,000 Active Listings, which is approximately 22% above this time last year!



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