



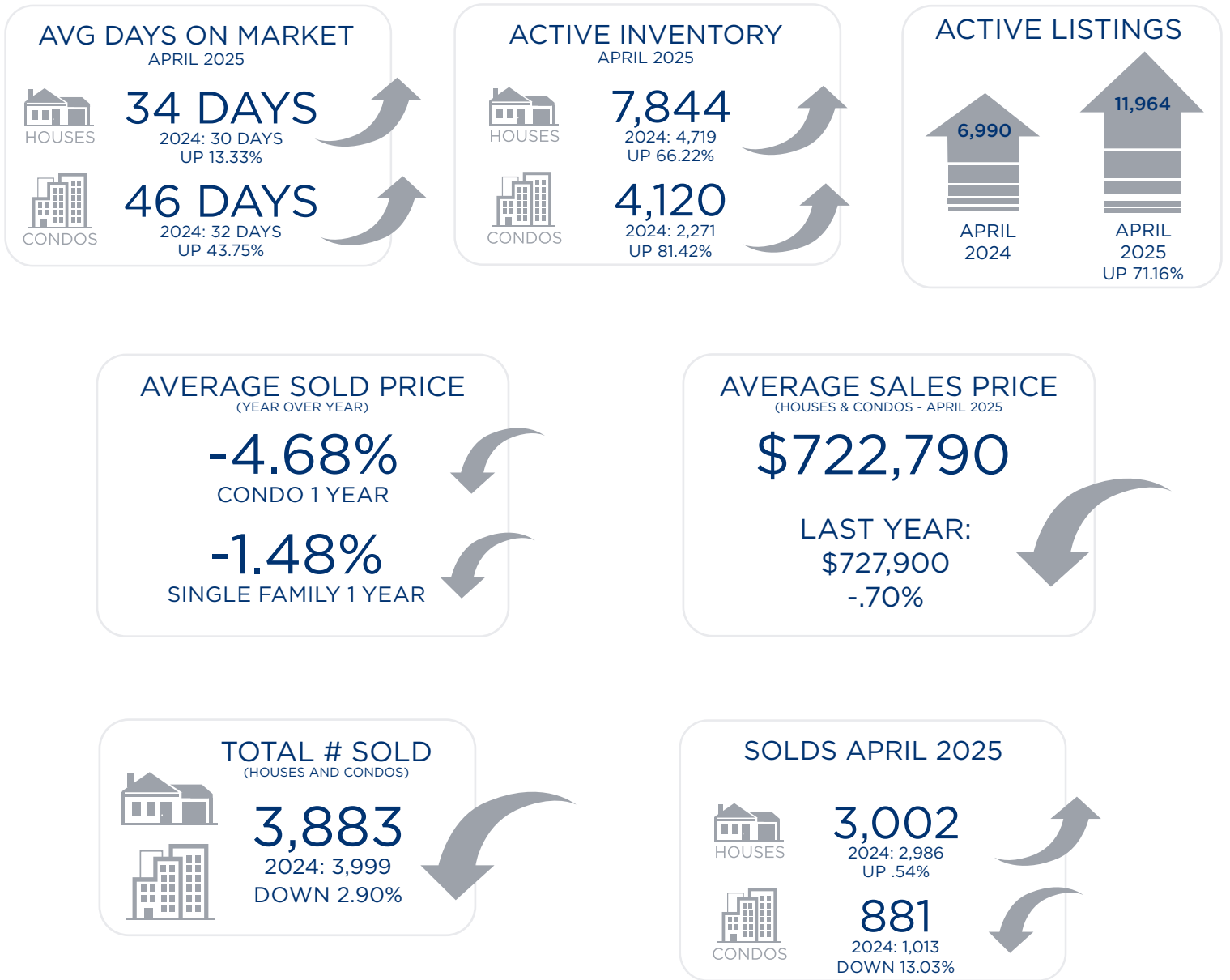
# REAL ESTATE MARKET UPDATE

MAY 2025

We Have Balance in the Force!

In early May, we joke about “May the 4th be with you”, but as we have entered the solid Spring Market, it’s no joke about more balance in our housing market! For many years we have suffered from a scarcity of Inventory for buyers to see and buy and have hoped for more Inventory to look at! Well, we now have just what we have asked for the last many years as Active Inventory has blossomed like a Spring flower! The Denver Metro Residential Market currently has approximately 12,000 Active Listings! Sellers seem to be more assertive in Listing their home for sale, while Buyers are more cautious about their purchase and seeking good value and quality! This market is a lot like our Spring weather, with snow and wet one day, and beautiful and sunny the next. The good news is that activity continues with over 7,000 New Listings, and over 4,300 Pending Sales in April! Sellers: Denver ranked 5th in the Nation with the highest number of price reductions and seller concessions at 59.2% of homes last month! Buyers: Your cautious approach to buying right now is understandable, however please focus on your long term needs to help overcome the uncertainty of the day to day market. We see some of the best value and opportunities in the housing market right now versus the last decade plus!

Just like a Rocky Mountain Springtime, the market can change quickly and we see some very Sunny days ahead! Please call today for our Professional and experienced outlook on the market and your Real Estate needs!



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3.4 BILLION IN SALES IN 2024



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