

REAL **ESTATE MARKET UPDATE**

FFBRUARY 2025

The beginning of each New Year brings optimism and some anxiety for what temperature the market will be! One of our Top 10 Projections for the 2025 Market is that Sellers will be nudged back into the market and increase Inventory. We have good news, as the main highlight for January was the influx of new Inventory! The Denver Real Estate Market has started 2025 with some very positive signs even though the basic metrics are very similar to 2024. Interest rates are mostly unchanged, and possibly trending slightly lower, but the most reliable metric is always Supply and Demand! We have more good news as Supply is increasing, and demand is growing with the newest listings very active and some multiple offers! By the numbers for January, we saw Active Inventory at 7,688 which is 58% higher than January of 2024! New Listings at 4,339 which is 32% higher than last year, while Pendings and Solds were about the same as last year! The biggest surprise is that the average Days on Market is now at 61 days and that is up 25% over last year, and we currently have about 14 weeks of Inventory! and we currently have about 14 weeks of Inventory!

Sellers if you are considering selling your home this year, the Prime Time of our Market has begun, and you have very favorable conditions for having a successful sale with our excellent marketing systems! Buyers, if you are planning to buy a home this year, you may have the best selection of homes for sale that we have seen for many years!





60 DAYS



62 DAYS

2024: 47 DAYS UP 31.91%

ACTIVE INVENTORY JANUARY 2025



5,036 2024: 3,336 UP 50.96%



2,652



AVERAGE SOLD PRICE

-4.40% CONDO 1 YEAR

+5.67% SINGLE FAMILY 1 YEAR **AVERAGE SALES PRICE**

\$687,539

LAST YEAR: \$654,774 +5.00%



SOLDS JANUARY 2025



1.681



2024: 624



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3.5 BILLION IN SALES IN 2023













