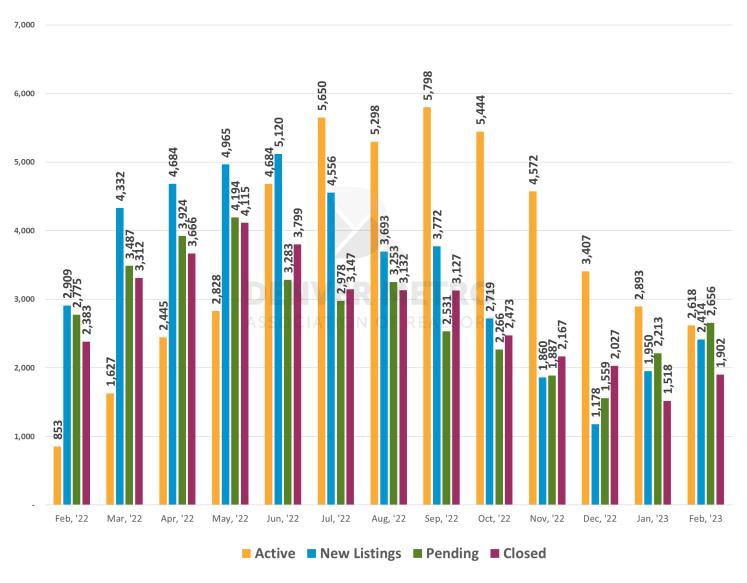
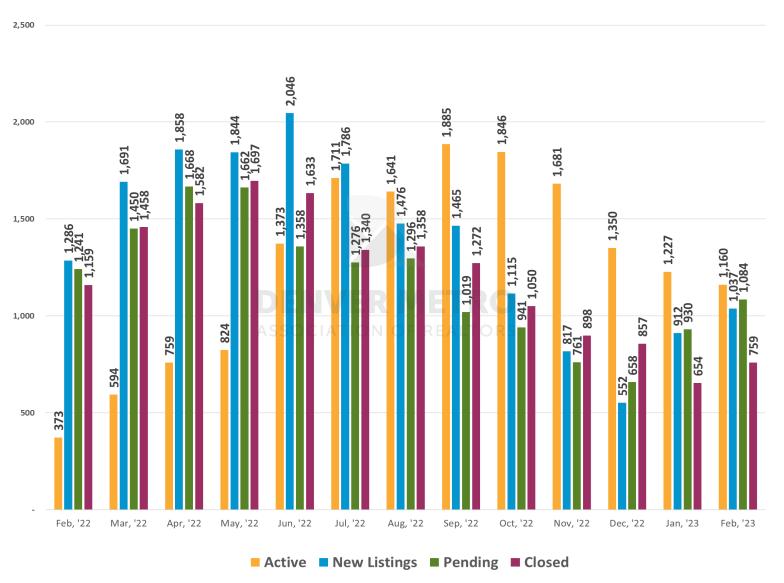


### **Detached Single-Family**



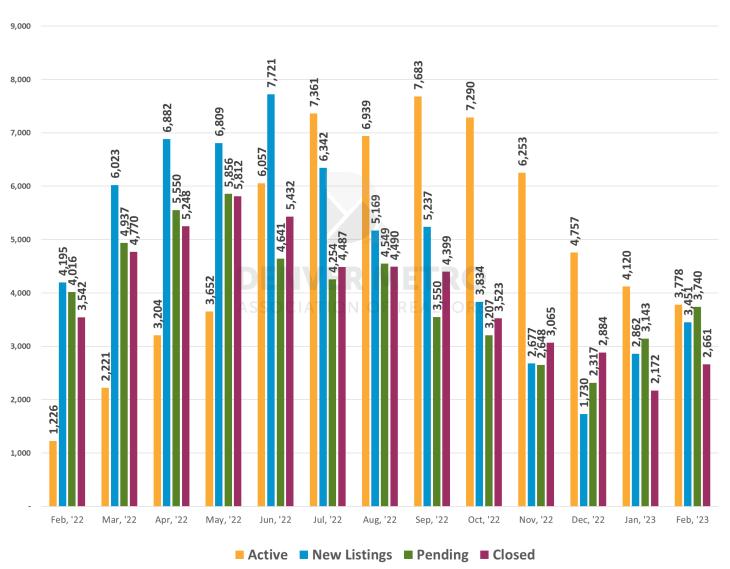


### **Attached Single-Family**



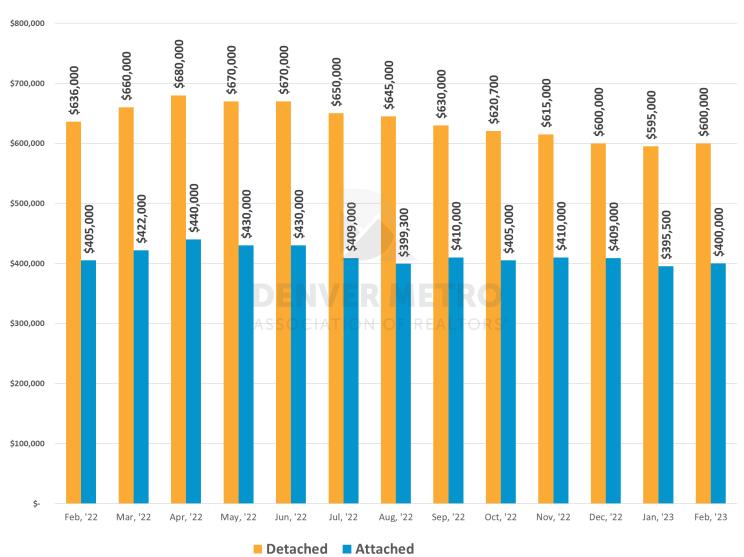


#### Residential (Detached + Attached)



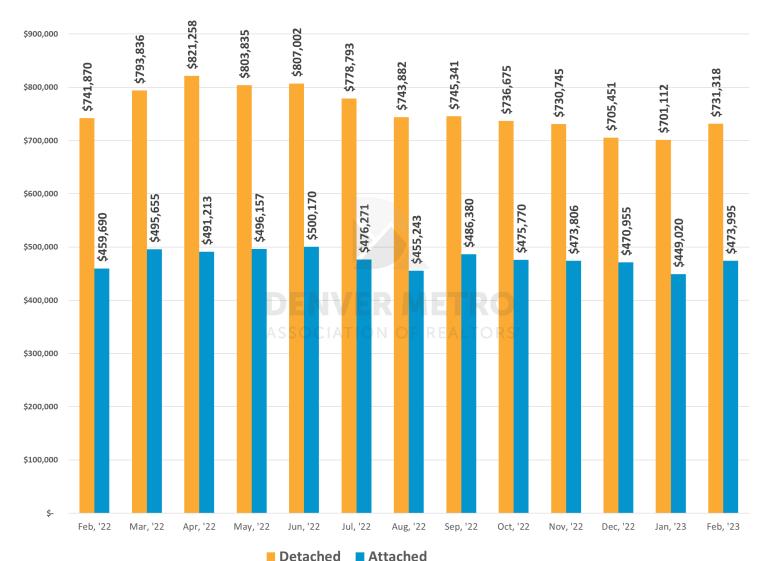


#### **Median Close Price**



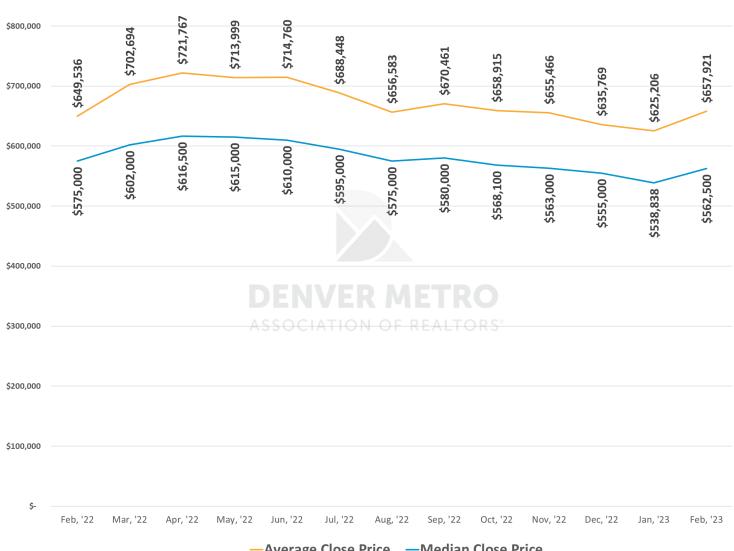


### **Average Close Price**



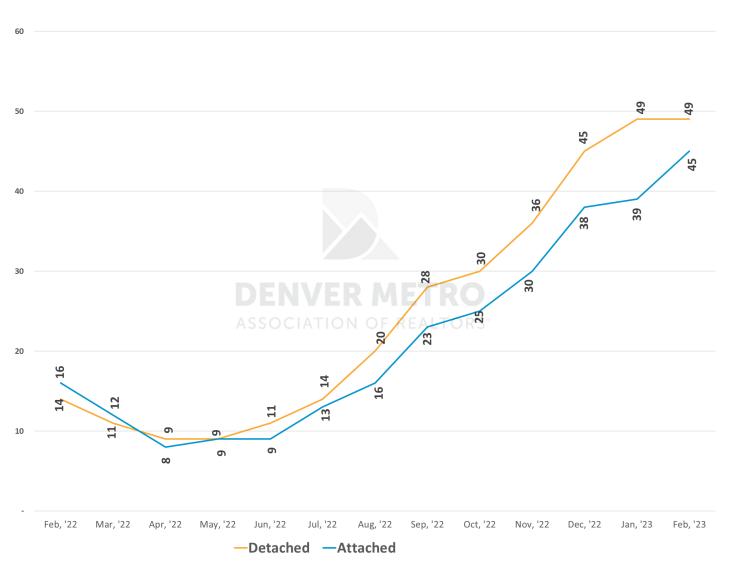


#### **Residential Close Price**



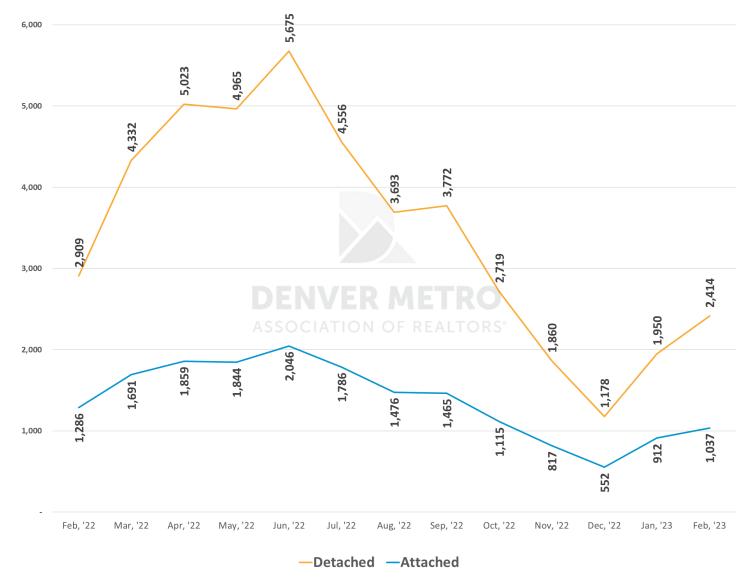


### **Average Days in MLS**





### **New Listings**



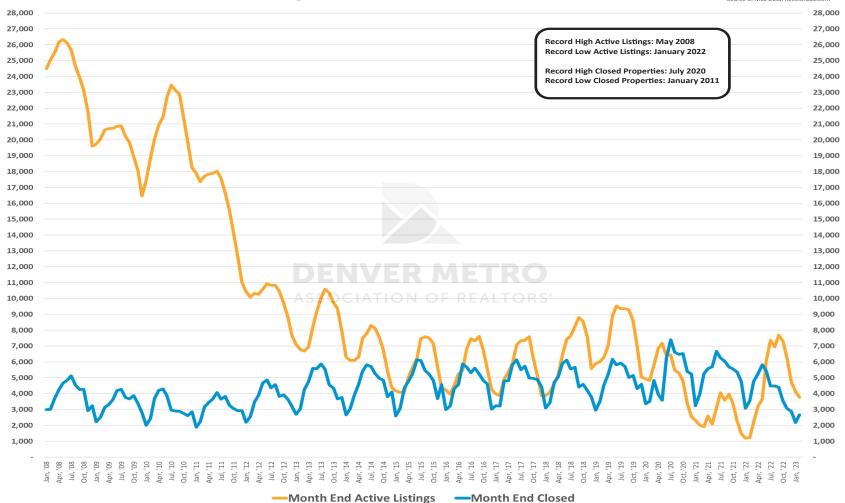


#### **Month End Active Listings and Month End Closed Homes**

DMAR Market Trends | February 2023 Data

Denver Metro Association of Realtors®

Source of MLS Data: REcolorado.com





### **DATA SNAPSHOT**

		Feb, '23	F	rior Month		Year Ago	Prior Month	Year Ago
Residential (Detached + Atta	ched)							
Active Listings at Month End		3,778		4,120		1,226	-8.30%	208.16%
New Listings		3,451		2,862		4,195	20.58%	-17.74%
Pending		3,740		3,143		4,016	18.99%	-6.87%
Closed		2,661		2,172		3,542	22.51%	-24.87%
Close Price - Average	\$	657,921	\$	625,206	\$	649,536	5.23%	1.29%
Close Price - Median	\$	562,500	\$	538,838	\$	575,000	4.39%	-2.17%
Sales Volume	\$	1,750,728,299	\$	1,357,947,163	\$	2,300,657,392	28.92%	-23.90%
Days in MLS - Average		48		46		14	4.35%	242.86%
Days in MLS - Median		25		34		4	-26.47%	525.00%
Close Price/List Price		98.88%		98.15%		104.71%	0.74%	-5.57%
Detached								
Active Listings at Month End		2,618		2,893		853	-9.51%	206.92%
New Listings		2,414		1,950		2,909	23.79%	-17.02%
Pending		2,656		2,213		2,775	20.02%	-4.29%
Closed		1,902		1,518		2,383	25.30%	-20.18%
Close Price - Average	\$	731,318	\$	701,112	\$	741,870	4.31%	-1.42%
Close Price - Median	\$	600,000	\$	595,000	\$	636,000	0.84%	-5.66%
Sales Volume	\$	1,390,966,290	\$	1,064,288,324	\$ 0	_ 1,767,876,227	30.69%	-21.32%
Days in MLS - Average		49		49		14	0.00%	250.00%
Days in MLS - Median		26		37		4	-29.73%	550.00%
Close Price/List Price		98.81%		97.98%		105.07%	0.85%	-5.96%
Attached								
Active Listings at Month End		1,160		1,227		373	-5.46%	210.99%
New Listings		1,037		912		1,286	13.71%	-19.36%
Pending		1,084		930		1,241	16.56%	-12.65%
Closed		759		654		1,159	16.06%	-34.51%
Close Price - Average	\$	473,995	\$	449,020	\$	459,690	5.56%	3.11%
Close Price - Median	\$	400,000	\$	395,500	\$	405,000	1.14%	-1.23%
Sales Volume	\$	359,762,009	\$	293,658,839	\$	532,781,165	22.51%	-32.47%
Days in MLS - Average		45		39		16	15.38%	181.25%
Days in MLS - Median		23		28		4	-17.86%	475.00%
Close Price/List Price		99.06%		98.52%		103.99%	0.55%	-4.74%



### **FEBRUARY DATA YTD 2023 to 2019**

	YTD 2023	YTD 2022	YTD 2021	YTD 2020	YTD 2019	'23 vs '22	'22 vs '21	'21 vs '20	'20 vs '19
Residential (Detached + Attached)									
Active Listings at Month End	3,778	1,226	2,024	4,835	6,017	208.16%	-39.43%	-58.14%	-19.64%
New Listings	6,313	7,680	8,762	9,991	9,925	-17.80%	-12.35%	-12.30%	0.66%
Closed	4,833	6,614	7,206	7,234	6,481	-26.93%	-8.22%	-0.39%	11.62%
Close Price - Average	\$ 643,219	\$ 630,734	\$ 550,923	\$ 481,603	\$ 460,978	1.98%	14.49%	14.39%	4.47%
Close Price - Median	\$ 550,000	\$ 560,000	\$ 465,000	\$ 425,000	\$ 400,000	-1.79%	20.43%	9.41%	6.25%
Sales Volume	\$ 3,108,675,462	\$ 4,171,676,806	\$ 3,969,954,219	\$ 3,483,917,481	\$ 2,987,595,714	-25.48%	5.08%	13.95%	16.61%
Days in MLS - Average	47	17	25	42	41	176.47%	-32.00%	-40.48%	2.44%
Days in MLS - Median	30	4	5	19	21	650.00%	-20.00%	-73.68%	-9.52%
Close Price/List Price	98.55%	103.51%	101.35%	99.16%	98.83%	-4.79%	2.13%	2.21%	0.33%
Detached									
Active Listings at Month End	2,618	853	1,120	3,201	4,102	206.92%	-23.84%	-65.01%	-21.96%
New Listings	4,364	5,285	5,860	6,736	6,848	-17.43%	-9.81%	-13.00%	-1.64%
Closed	3,420	4,421	4,716	4,926	4,560	-22.64%	-6.26%	-4.26%	8.03%
Close Price - Average	\$ 717,911	\$ 717,449	\$ 631,416	\$ 537,452	\$ 506,626	0.06%	13.63%	17.48%	6.08%
Close Price - Median	\$ 600,000	\$ 620,000	\$ 522,000	\$ 465,000	\$ 430,000	-3.23%	18.77%	12.26%	8.14%
Sales Volume	\$ 2,455,254,614	\$ 3,171,843,475	\$ 2,977,758,220	\$ 2,647,490,402	\$ 2,310,215,532	-22.59%	6.52%	12.47%	14.60%
Days in MLS - Average	49	16	21	41	43	206.25%	-23.81%	-48.78%	-4.65%
Days in MLS - Median	33	4	5	18	23	725.00%	-20.00%	-72.22%	-21.74%
Close Price/List Price	98.44%	103.74%	101.93%	99.17%	98.77%	-5.11%	1.78%	2.78%	0.40%
Attached									
Active Listings at Month End	1,160	373	904	1,634	1,915	210.99%	-58.74%	-44.68%	-14.67%
New Listings	1,949	2,395	2,902	3,255	3,077	-18.62%	-17.47%	-10.84%	5.78%
Closed	1,413	2,193	2,490	2,308	1,921	-35.57%	-11.93%	7.89%	20.15%
Close Price - Average	\$ 462,435	\$ 455,920	\$ 398,472	\$ 362,403	\$ 352,619	1.43%	14.42%	9.95%	2.77%
Close Price - Median	\$ 400,000	\$ 400,000	\$ 337,250	\$ 310,000	\$ 296,000	0.00%	18.61%	8.79%	4.73%
Sales Volume	\$ 653,420,848	\$ 999,833,331	\$ 992,195,999	\$ 836,427,079	\$ 677,380,182	-34.65%	0.77%	18.62%	23.48%
Days in MLS - Average	42	18	33	43	37	133.33%	-45.45%	-23.26%	16.22%
Days in MLS - Median	26	4	8	21	18	550.00%	-50.00%	-61.90%	16.67%
Close Price/List Price	98.81%	103.05%	100.25%	99.13%	98.95%	-4.11%	2.79%	1.13%	0.18%



### **MARKET TRENDS**

	Price Range		Detached			Attached	
		Closed	Active	MOI	Closed	Active	MOI
>	\$0 to \$99,999	-	2		-	1	
र्व	\$100,000 to \$199,999	2	8	4.00	21	22	1.05
en en	\$200,000 to \$299,999	14	11	0.79	126	111	0.88
2	\$300,000 to \$399,999	93	51	0.55	222	216	0.97
Months of Inventory	\$400,000 to \$499,999	320	269	0.84	170	222	1.31
ţ	\$500,000 to \$749,999	971	1,067	1.10	152	367	2.41
<u>o</u>	\$750,000 to \$999,999	294	528	1.80	35	104	2.97
2	\$1,000,000 and over	208	682	3.28	33	117	3.55
	TOTALS	1,902	2,618	1.38	759	1,160	1.53
	Price Range	Deta	ched	% change	Attac	:hed	% change
		Closed Feb, '23	Closed Jan, '23		Closed Feb, '23	Closed Jan, '23	
4	\$0 to \$99,999	-	\ <u></u>		-	-	
Month-Over-Month	\$100,000 to \$199,999	2	1	100.00%	21	25	-16.00%
ž	\$200,000 to \$299,999	14	15	-6.67%	126	118	6.78%
er.	\$300,000 to \$399,999	93	112	-16.96%	222	191	16.23%
ó	\$400,000 to \$499,999	320	300	6.67%	170	128	32.81%
돺	\$500,000 to \$749,999	971	697	39.31%	152	140	8.57%
ō	\$750,000 to \$999,999	294	220	33.64%	D C ° 35	33	6.06%
	\$1,000,000 and over	208	173	20.23%	33	19	73.68%
	TOTALS	1,902	1,518	25.30%	759	654	16.06%
	Price Range	Deta	ched	% change	Attac	:hed	% change
		YTD Feb, '23	YTD Feb, '22		YTD Feb, '23	YTD Feb, '22	
	\$0 to \$99,999	-	1	-100.00%	-	2	-100.00%
ā	\$100,000 to \$199,999	3	9	-66.67%	46	113	-59.29%
Š	\$200,000 to \$299,999	29	22	31.82%	244	369	-33.88%
ē.	\$300,000 to \$399,999	205	179	14.53%	413	585	-29.40%
ó	\$400,000 to \$499,999	620	682	-9.09%	298	502	-40.64%
Year-Over-Year	\$500,000 to \$749,999	1,668	2,290	-27.16%	292	436	-33.03%
۶	\$750,000 to \$999,999	514	733	-29.88%	68	120	-43.33%
	\$1,000,000 and over	381	505	-24.55%	52	66	-21.21%
	TOTALS	3,420	4,421	-22.64%	1,413	2,193	-35.57%



# LUXURY MARKET | Properties Sold for \$1 Million or More

	Feb, '23	Р	rior Month	Last Year	Prior Month	Last Year
Residential (Detached + Attached)						
New Listings	494		307	425	60.91%	16.24%
Pending	348		276	411	26.09%	-15.33%
Closed	241		192	348	25.52%	-30.75%
Sales Volume	\$ 421,107,648	\$	302,558,980	\$ 534,536,806	39.18%	-21.22%
Days in MLS - Average	56		56	24	0.00%	133.33%
Days in MLS - Median	23		47	5	-51.06%	360.00%
Close Price/List Price	98.24%		96.10%	105.56%	2.23%	-6.93%
PSF Total	\$ 413	\$	356	\$ 384	16.01%	7.55%
Detached						
New Listings	432		260	376	66.15%	14.89%
Pending	309		243	370	27.16%	-16.49%
Closed	208		173	310	20.23%	-32.90%
Sales Volume	\$ 370,968,052	\$	277,930,352	\$ 476,763,649	33.48%	-22.19%
Days in MLS - Average	57		56	20	1.79%	185.00%
Days in MLS - Median	24		46	5	-47.83%	380.00%
Close Price/List Price	ASS 98.12%		96.29%	) R S ° 105.65%	1.90%	-7.13%
PSF Total	\$ 380	\$	346	\$ 363	9.83%	4.68%
Attached						
New Listings	62		47	49	31.91%	26.53%
Pending	39		33	41	18.18%	-4.88%
Closed	33		19	38	73.68%	-13.16%
Sales Volume	\$ 50,139,596	\$	24,628,628	\$ 57,773,157	103.58%	-13.21%
Days in MLS - Average	50		62	50	-19.35%	0.00%
Days in MLS - Median	19		56	3	-66.07%	533.33%
Close Price/List Price	98.98%		94.43%	104.87%	4.82%	-5.62%
PSF Total	\$ 619	\$	447	\$ 549	38.48%	12.75%



# LUXURY MARKET | Properties Sold for \$1 Million or More

	YTD 2023	YTD 2022	YTD 2021	YTD 2020	YTD 2019	'23 vs '22	'22 vs '21	'21 vs '20	'20 vs '19
Residential (Detached + Attached)									
New Listings	801	754	652	653	572	6.23%	15.64%	-0.15%	14.16%
Pending	624	699	630	398	348	-10.73%	10.95%	58.29%	14.37%
Closed	433	571	467	274	225	-24.17%	22.27%	70.44%	21.78%
Sales Volume	\$ 723,666,628	\$ 879,445,927	\$ 759,491,399	\$ 420,439,683	\$ 353,434,802	-17.71%	15.79%	80.64%	18.96%
Days in MLS - Average	56	29	63	77	84	93.10%	-53.97%	-18.18%	-8.33%
Days in MLS - Median	33	5	27	47	49	560.00%	-81.48%	-42.55%	-4.08%
Close Price/List Price	97.29%	104.09%	98.80%	96.43%	97.05%	-6.53%	5.35%	2.46%	-0.64%
PSF Total	\$ 388	\$ 382	\$ 352	\$ 363	\$ 324	1.57%	8.52%	-3.03%	12.04%
Detached									
New Listings	692	663	559	558	503	4.37%	18.60%	0.18%	10.93%
Pending	552	623	568	360	310	-11.40%	9.68%	57.78%	16.13%
Closed	381	505	412	245	202	-24.55%	22.57%	68.16%	21.29%
Sales Volume	\$ 648,898,404	\$ 777,065,431	\$ 682,988,373	\$ 377,520,000	\$ 308,767,032	-16.49%	13.77%	80.91%	22.27%
Days in MLS - Average	57	25	63	78	82	128.00%	-60.32%	-19.23%	-4.88%
Days in MLS - Median	34	10000	29	45	41	580.00%	-82.76%	-35.56%	9.76%
Close Price/List Price	97.29%	104.13%	98.91%	96.41%	97.12%	-6.57%	5.28%	2.59%	-0.73%
PSF Total	\$ 365	\$ 356	\$ 332	\$ 330	\$ 293	2.53%	7.23%	0.61%	12.63%
Attached									
New Listings	109	91	93	95	69	19.78%	-2.15%	-2.11%	37.68%
Pending	72	76	62	38	38	-5.26%	22.58%	63.16%	0.00%
Closed	52	66	55	29	23	-21.21%	20.00%	89.66%	26.09%
Sales Volume	\$ 74,768,224	\$ 102,380,496	\$ 76,503,026	\$ 42,919,683	\$ 44,667,770	-26.97%	33.83%	78.25%	-3.91%
Days in MLS - Average	54	66	66	72	98	-18.18%	0.00%	-8.33%	-26.53%
Days in MLS - Median	30	3	19	64	92	900.00%	-84.21%	-70.31%	-30.43%
Close Price/List Price	97.28%	103.81%	97.96%	96.58%	96.44%	-6.29%	5.97%	1.43%	0.15%
PSF Total	\$ 556	\$ 583	\$ 505	\$ 634	\$ 596	-4.63%	15.45%	-20.35%	6.38%



### SIGNATURE MARKET

Properties Sold Between \$750,000 and \$999,999

	Feb, '23	Prior Month	Last Year	<b>Prior Month</b>	Last Year
Residential (Detached + Attached)					
New Listings	487	428	582	13.79%	-16.32%
Pending	483	434	564	11.29%	-14.36%
Closed	329	253	484	30.04%	-32.02%
Sales Volume \$	278,236,332	\$ 212,203,504	\$ 407,955,107	31.12%	-31.80%
Days in MLS - Average	45	50	18	-10.00%	150.00%
Days in MLS - Median	23	42	4	-45.24%	475.00%
Close Price/List Price	98.99%	97.94%	105.84%	1.07%	-6.47%
PSF Total \$	286	\$ 282	\$ 305	1.42%	-6.23%
Detached					
New Listings	438	375	509	16.80%	-13.95%
Pending	435	385	489	12.99%	-11.04%
Closed	294	220	423	33.64%	-30.50%
Sales Volume \$	248,983,100	\$ 183,915,842	\$ R S° 356,468,335	35.38%	-30.15%
Days in MLS - Average	46	51	16	-9.80%	187.50%
Days in MLS - Median	24	44	4	-45.45%	500.00%
Close Price/List Price	98.99%	97.84%	106.13%	1.18%	-6.73%
PSF Total \$	268	\$ 260	\$ 283	3.08%	-5.30%
Attached					
New Listings	49	53	73	-7.55%	-32.88%
Pending	48	49	75	-2.04%	-36.00%
Closed	35	33	61	6.06%	-42.62%
Sales Volume \$	29,253,232	\$ 28,287,662	\$ 51,486,772	3.41%	-43.18%
Days in MLS - Average	40	39	31	2.56%	29.03%
Days in MLS - Median	18	11	7	63.64%	157.14%
Close Price/List Price	98.97%	98.58%	103.78%	0.40%	-4.63%
PSF Total \$	437	\$ 435	\$ 456	0.46%	-4.17%



# SIGNATURE MARKET | Properties Sold Between \$750,000 and \$999,999

	YTD 2023	YTD 2022	YTD 2021	YTD 2020	YTD 2019	'23 vs '22	'22 vs '21	'21 vs '20	'20 vs '19
Residential (Detached + Attached)									
New Listings	915	1,049	776	744	656	-12.77%	35.18%	4.30%	13.41%
Pending	917	1,018	803	551	453	-9.92%	26.77%	45.74%	21.63%
Closed	582	853	569	371	291	-31.77%	49.91%	53.37%	27.49%
Sales Volume	\$ 490,439,836 \$	719,241,928	\$ 486,492,426	\$ 312,811,788	\$ 245,355,636	-31.81%	47.84%	55.52%	27.49%
Days in MLS - Average	47	19	38	61	62	147.37%	-50.00%	-37.70%	-1.61%
Days in MLS - Median	35	4	7	39	36	775.00%	-42.86%	-82.05%	8.33%
Close Price/List Price	98.53%	104.19%	100.88%	98.57%	98.36%	-5.43%	3.28%	2.34%	0.21%
PSF Total	\$ 284 \$	301	\$ 265	\$ 247	\$ 242	-5.65%	13.58%	7.29%	2.07%
Detached									
New Listings	813	912	624	580	528	-10.86%	46.15%	7.59%	9.85%
Pending	820	885	653	438	370	-7.34%	35.53%	49.09%	18.38%
Closed	514	733	470	300	234	-29.88%	55.96%	56.67%	28.21%
Sales Volume	\$ 432,898,942	618,281,665	\$ 401,019,992	\$ 253,279,374	\$ 197,386,765	-29.98%	54.18%	58.33%	28.32%
Days in MLS - Average	48	17	32	61	60	182.35%	-46.88%	-47.54%	1.67%
Days in MLS - Median	36	4	6	44	34	800.00%	-33.33%	-86.36%	29.41%
Close Price/List Price	98.49%	104.56%	101.30%	98.50%	98.39%	-5.81%	3.22%	2.84%	0.11%
PSF Total	\$ 264 \$	276	\$ 243	\$ _ A   — 224 <sub>0</sub>	\$ 222	-4.35%	13.58%	8.48%	0.90%
Attached									
New Listings	102	137	152	164	128	-25.55%	-9.87%	-7.32%	28.13%
Pending	97	133	150	113	83	-27.07%	-11.33%	32.74%	36.14%
Closed	68	120	99	71	57	-43.33%	21.21%	39.44%	24.56%
Sales Volume	\$ 57,540,894 \$	100,960,263	\$ 85,472,434	\$ 59,532,414	\$ 47,968,871	-43.01%	18.12%	43.57%	24.11%
Days in MLS - Average	40	34	69	59	68	17.65%	-50.72%	16.95%	-13.24%
Days in MLS - Median	17	8	23	32	44	112.50%	-65.22%	-28.13%	-27.27%
Close Price/List Price	98.77%	101.91%	98.90%	98.89%	98.25%	-3.08%	3.04%	0.01%	0.65%
PSF Total	\$ 436 \$	451	\$ 368	\$ 343	\$ 323	-3.33%	22.55%	7.29%	6.19%



# PREMIER MARKET | Properties Sold Between \$500,000 and \$749,999

		Feb, '23	ı	Prior Month	Last Year	<b>Prior Month</b>	Last Year
Residential (Detached + Attached)							
New Listings		1,301		1,125	1,726	15.64%	-24.62%
Pending		1,531		1,293	1,612	18.41%	-5.02%
Closed		1,123		837	1,477	34.17%	-23.97%
Sales Volume	\$	680,260,863	\$	504,005,260	\$ 898,088,698	34.97%	-24.25%
Days in MLS - Average		52		51	13	1.96%	300.00%
Days in MLS - Median		32		38	4	-15.79%	700.00%
Close Price/List Price		99.27%		98.50%	104.74%	0.78%	-5.22%
PSF Total	\$	266	\$	261	\$ 293	1.92%	-9.22%
Detached							
New Listings		1,076		887	1,444	21.31%	-25.48%
Pending		1,294		1,097	1,338	17.96%	-3.29%
Closed		971		697	1,241	39.31%	-21.76%
Sales Volume	A \$	588,527,994	\$	421,349,264	\$ 758,245,854	39.68%	-22.38%
Days in MLS - Average		51		51	12	0.00%	325.00%
Days in MLS - Median		32		39	4	-17.95%	700.00%
Close Price/List Price		99.31%		98.49%	105.02%	0.83%	-5.44%
PSF Total	\$	254	\$	244	\$ 278	4.10%	-8.63%
Attached							
New Listings		225		238	282	-5.46%	-20.21%
Pending		237		196	274	20.92%	-13.50%
Closed		152		140	236	8.57%	-35.59%
Sales Volume	\$	91,732,869	\$	82,655,996	\$ 139,842,844	10.98%	-34.40%
Days in MLS - Average		56		48	20	16.67%	180.00%
Days in MLS - Median		32		34	4	-5.88%	700.00%
Close Price/List Price		99.00%		98.57%	103.31%	0.44%	-4.17%
PSF Total	\$	344	\$	343	\$ 369	0.29%	-6.78%



# PREMIER MARKET | Properties Sold Between \$500,000 and \$749,999

	YTD 2023	YTD 2022	YTD 2021	YTD 2020	YTD 2019	'23 vs '22	'22 vs '21	'21 vs '20	'20 vs '19
Residential (Detached + Attached)									
New Listings	2,426	3,099	2,435	2,604	2,353	-21.72%	27.27%	-6.49%	10.67%
Pending	2,824	3,104	2,465	2,267	1,815	-9.02%	25.92%	8.73%	24.90%
Closed	1,960	2,726	2,065	1,749	1,283	-28.10%	32.01%	18.07%	36.32%
Sales Volume	\$ 1,184,266,123	\$ 1,650,184,782	\$ 1,236,009,811	\$ 1,037,334,256	\$ 762,393,651	-28.23%	33.51%	19.15%	36.06%
Days in MLS - Average	51	17	23	51	52	200.00%	-26.09%	-54.90%	-1.92%
Days in MLS - Median	36	4	5	29	33	800.00%	-20.00%	-82.76%	-12.12%
Close Price/List Price	98.94%	103.56%	102.10%	99.06%	98.79%	-4.46%	1.43%	3.07%	0.27%
PSF Total	\$ 264	\$ 283	\$ 245	\$ 217	\$ 209	-6.71%	15.51%	12.90%	3.83%
Detached									
New Listings	1,963	2,596	2,048	2,162	1,983	-24.38%	26.76%	-5.27%	9.03%
Pending	2,391	2,575	2,044	1,902	1,574	-7.15%	25.98%	7.47%	20.84%
Closed	1,668	2,290	1,714	1,485	1,108	-27.16%	33.61%	15.42%	34.03%
Sales Volume	\$ 1,009,877,258	\$ 1,393,567,589	\$ 1,024,701,032	\$ 879,938,219	\$ 658,059,036	-27.53%	36.00%	16.45%	33.72%
Days in MLS - Average	51	15	17	49	51	240.00%	-11.76%	-65.31%	-3.92%
Days in MLS - Median	36	4	<b>4</b>	29	34	800.00%	0.00%	-86.21%	-14.71%
Close Price/List Price	98.97%	103.77%	102.43%	99.04%	98.81%	-4.63%	1.31%	3.42%	0.23%
PSF Total	\$ 250	\$ A C C 268	\$ 225	\$ 	\$ 192	-6.72%	19.11%	15.98%	1.04%
Attached									
New Listings	463	503	387	442	370	-7.95%	29.97%	-12.44%	19.46%
Pending	433	529	421	365	241	-18.15%	25.65%	15.34%	51.45%
Closed	292	436	351	264	175	-33.03%	24.22%	32.95%	50.86%
Sales Volume	\$ 174,388,865	\$ 256,617,193	\$ 211,308,779	\$ 157,396,037	104,334,615	-32.04%	21.44%	34.25%	50.86%
Days in MLS - Average	52	24	51	64	55	116.67%	-52.94%	-20.31%	16.36%
Days in MLS - Median	32	5	13	35	29	540.00%	-61.54%	-62.86%	20.69%
Close Price/List Price	98.79%	102.45%	100.50%	99.19%	98.63%	-3.57%	1.94%	1.32%	0.57%
PSF Total	\$ 343	\$ 362	\$ 345	\$ 349	\$ 314	-5.25%	4.93%	-1.15%	11.15%



# CLASSIC MARKET | Properties Sold Between \$300,000 and \$499,999

	Feb, '23	F	Prior Month	Last Year	<b>Prior Month</b>	Last Year
Residential (Detached + Attached)						
New Listings	991		814	1,168	21.74%	-15.15%
Pending	1,155		939	1,132	23.00%	2.03%
Closed	805		731	971	10.12%	-17.10%
Sales Volume	\$ 331,775,665	\$	300,972,156	\$ 399,158,374	10.23%	-16.88%
Days in MLS - Average	44		40	11	10.00%	300.00%
Days in MLS - Median	22		30	4	-26.67%	450.00%
Close Price/List Price	98.82%		98.50%	104.57%	0.32%	-5.50%
PSF Total	\$ 295	\$	292	\$ 322	1.03%	-8.39%
Detached						
New Listings	455		410	567	10.98%	-19.75%
Pending	602		473	563	27.27%	6.93%
Closed	413		412	395	0.24%	4.56%
Sales Volume	\$ 178,571,044	\$	176,913,366	\$ 173,537,493	0.94%	2.90%
Days in MLS - Average	43		43	11	0.00%	290.91%
Days in MLS - Median	21		31	4	-32.26%	425.00%
Close Price/List Price	98.27%		98.19%	104.16%	0.08%	-5.65%
PSF Total	\$ 283	\$	283	\$ 318	0.00%	-11.01%
Attached						
New Listings	536		404	601	32.67%	-10.82%
Pending	553		466	569	18.67%	-2.81%
Closed	392		319	576	22.88%	-31.94%
Sales Volume	\$ 153,204,621	\$	124,058,790	\$ 225,620,881	23.49%	-32.10%
Days in MLS - Average	44		36	11	22.22%	300.00%
Days in MLS - Median	22		29	4	-24.14%	450.00%
Close Price/List Price	99.39%		98.90%	104.85%	0.50%	-5.21%
PSF Total	\$ 309	\$	303	\$ 326	1.98%	-5.21%



# CLASSIC MARKET | Properties Sold Between \$300,000 and \$499,999

	YTD 2023	,	YTD 2022	YTD 2021	YTD 2020		YTD 2019	'23 vs '22	'22 vs '21	'21 vs '20	'20 vs '19
Residential (Detached + Attached)											
New Listings	1,805		2,194	3,806	4,470		4,666	-17.73%	-42.35%	-14.85%	-4.20%
Pending	2,094		2,230	3,823	4,243		4,207	-6.10%	-41.67%	-9.90%	0.86%
Closed	1,536		1,948	3,098	3,515		3,378	-21.15%	-37.12%	-11.86%	4.06%
Sales Volume	\$ 632,747,821	\$	802,034,959	\$ 1,250,348,497	\$ 1,401,927,925	\$	1,317,865,551	-21.11%	-35.86%	-10.81%	6.38%
Days in MLS - Average	42		12	17	34		36	250.00%	-29.41%	-50.00%	-5.56%
Days in MLS - Median	26		4	4	14		19	550.00%	0.00%	-71.43%	-26.32%
Close Price/List Price	98.66%		103.57%	101.89%	99.58%		99.17%	-4.74%	1.65%	2.32%	0.41%
PSF Total	\$ 294	\$	314	\$ 254	\$ 216	\$	204	-6.37%	23.62%	17.59%	5.88%
Detached											
New Listings	865		1,085	2,527	3,160		3,513	-20.28%	-57.06%	-20.03%	-10.05%
Pending	1,075		1,105	2,479	3,130		3,279	-2.71%	-55.43%	-20.80%	-4.54%
Closed	825		861	2,005	2,641		2,695	-4.18%	-57.06%	-24.08%	-2.00%
Sales Volume	\$ 355,484,410	\$	375,576,774	\$ 839,514,717	\$ 1,072,249,626	\$	1,062,913,012	-5.35%	-55.26%	-21.71%	0.88%
Days in MLS - Average	43		12	12	32		36	258.33%	0.00%	-62.50%	-11.11%
Days in MLS - Median	26		4	4	13		19	550.00%	0.00%	-69.23%	-31.58%
Close Price/List Price	98.23%		103.11%	102.47%	99.65%		99.12%	-4.73%	0.62%	2.83%	0.53%
PSF Total	\$ 283	\$	311	\$ 243	\$ 201	\$	191	-9.00%	27.98%	20.90%	5.24%
Attached											
New Listings	940		1,109	1,279	1,310	0	1,153	-15.24%	-13.29%	-2.37%	13.62%
Pending	1,019		1,125	1,344	1,113		928	-9.42%	-16.29%	20.75%	19.94%
Closed	711		1,087	1,093	874		683	-34.59%	-0.55%	25.06%	27.96%
Sales Volume	\$ 277,263,411	\$	426,458,185	\$ 410,833,780	\$ 329,678,299	\$	254,952,539	-34.98%	3.80%	24.62%	29.31%
Days in MLS - Average	41		13	27	41		35	215.38%	-51.85%	-34.15%	17.14%
Days in MLS - Median	26		4	6	20		17	550.00%	-33.33%	-70.00%	17.65%
Close Price/List Price	99.17%		103.93%	100.82%	99.34%		99.39%	-4.58%	3.08%	1.49%	-0.05%
PSF Total	\$ 306	\$	316	\$ 274	\$ 262	\$	260	-3.16%	15.33%	4.58%	0.77%