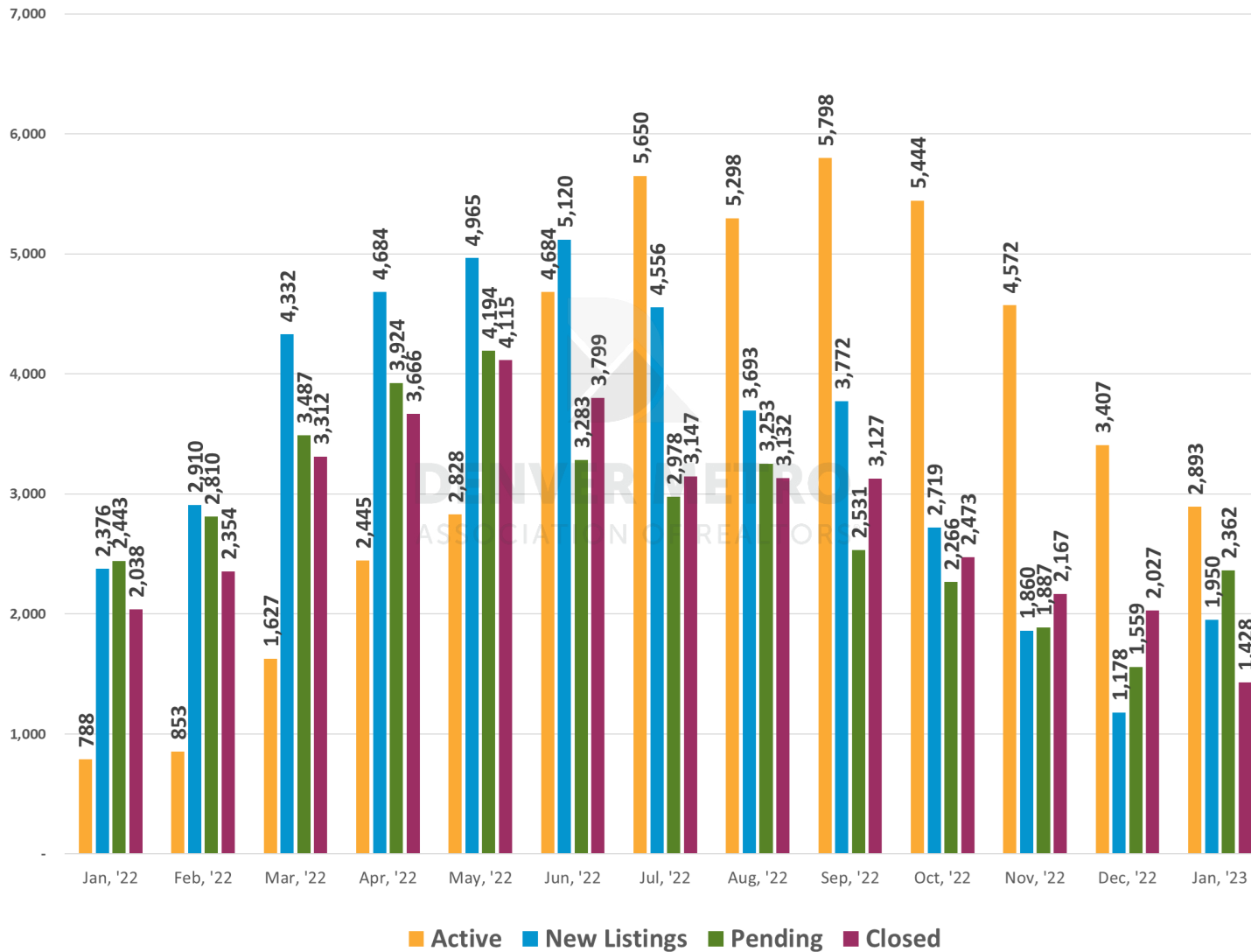




RE/MAX
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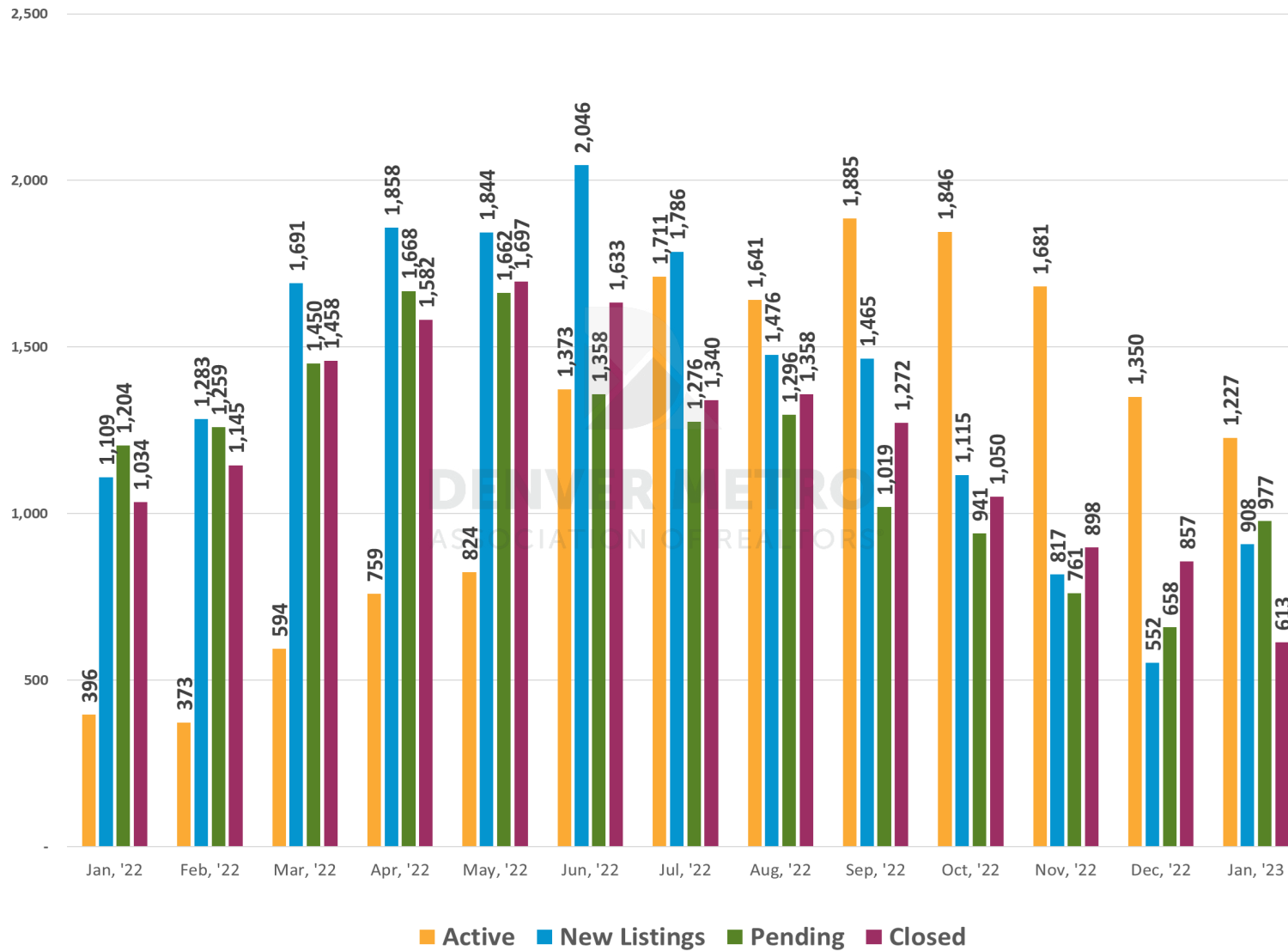
Detached Single-Family





RE/MAX
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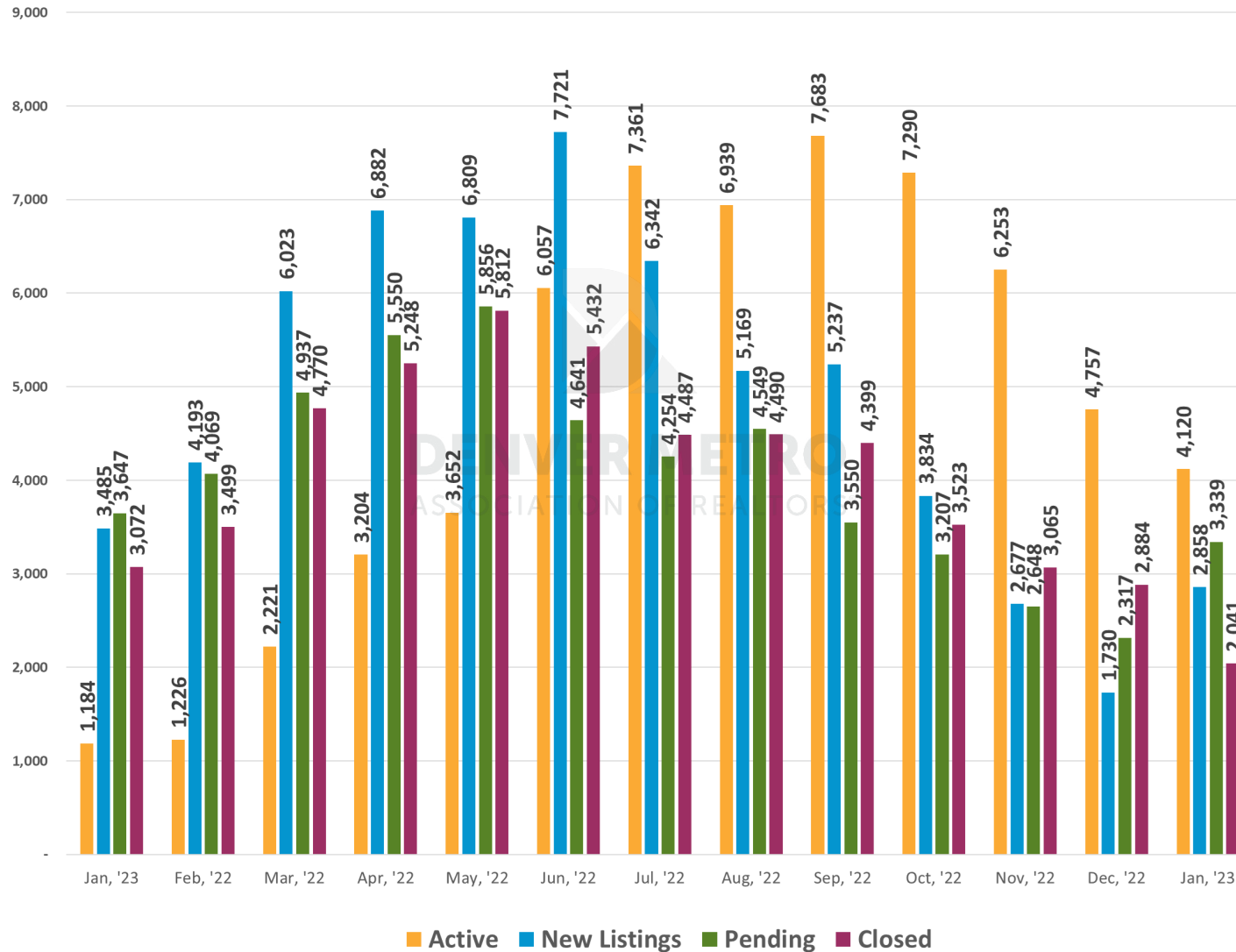
Attached Single-Family





RE/MAX
PROFESSIONALS

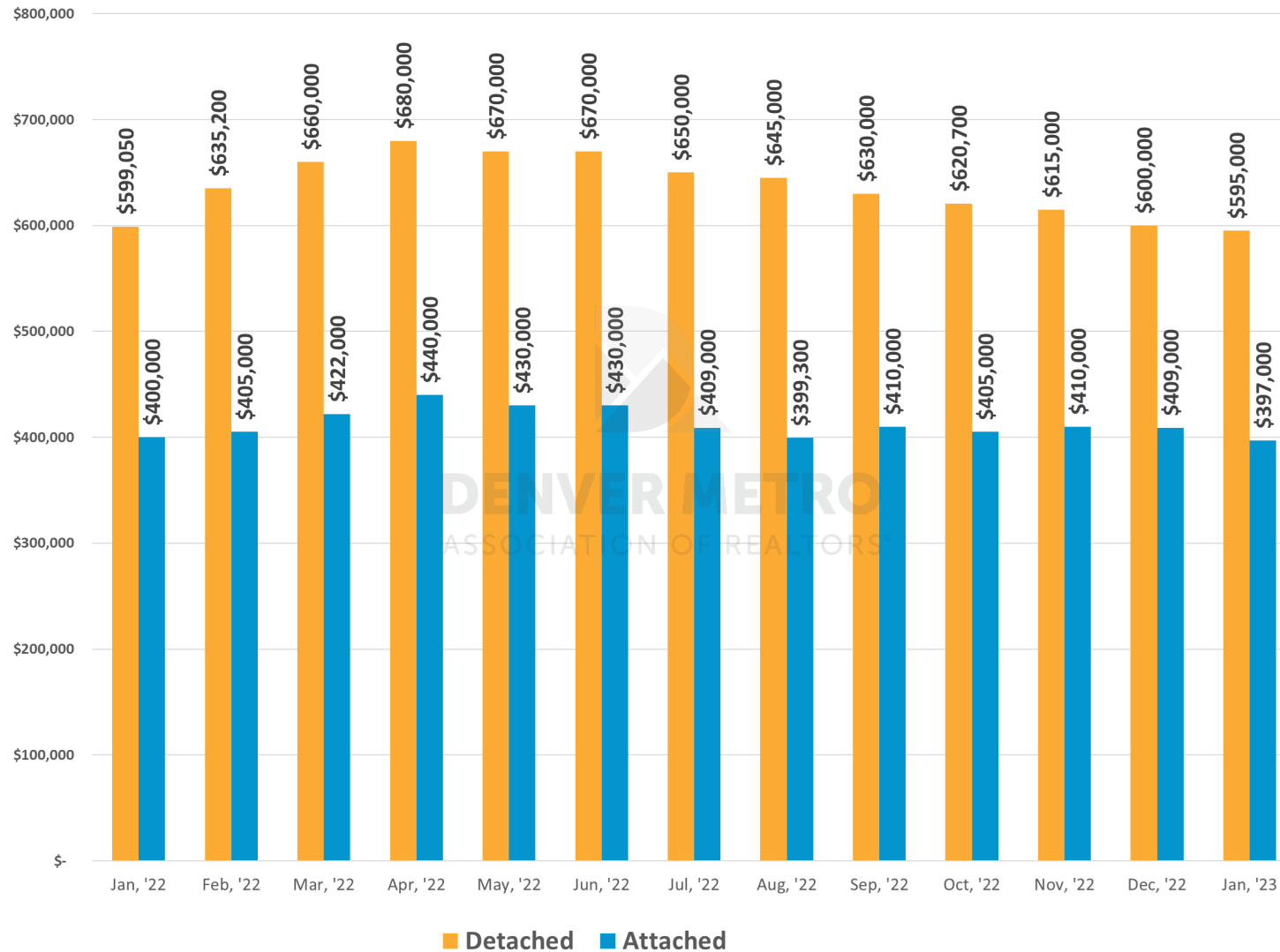
Residential (Detached + Attached)





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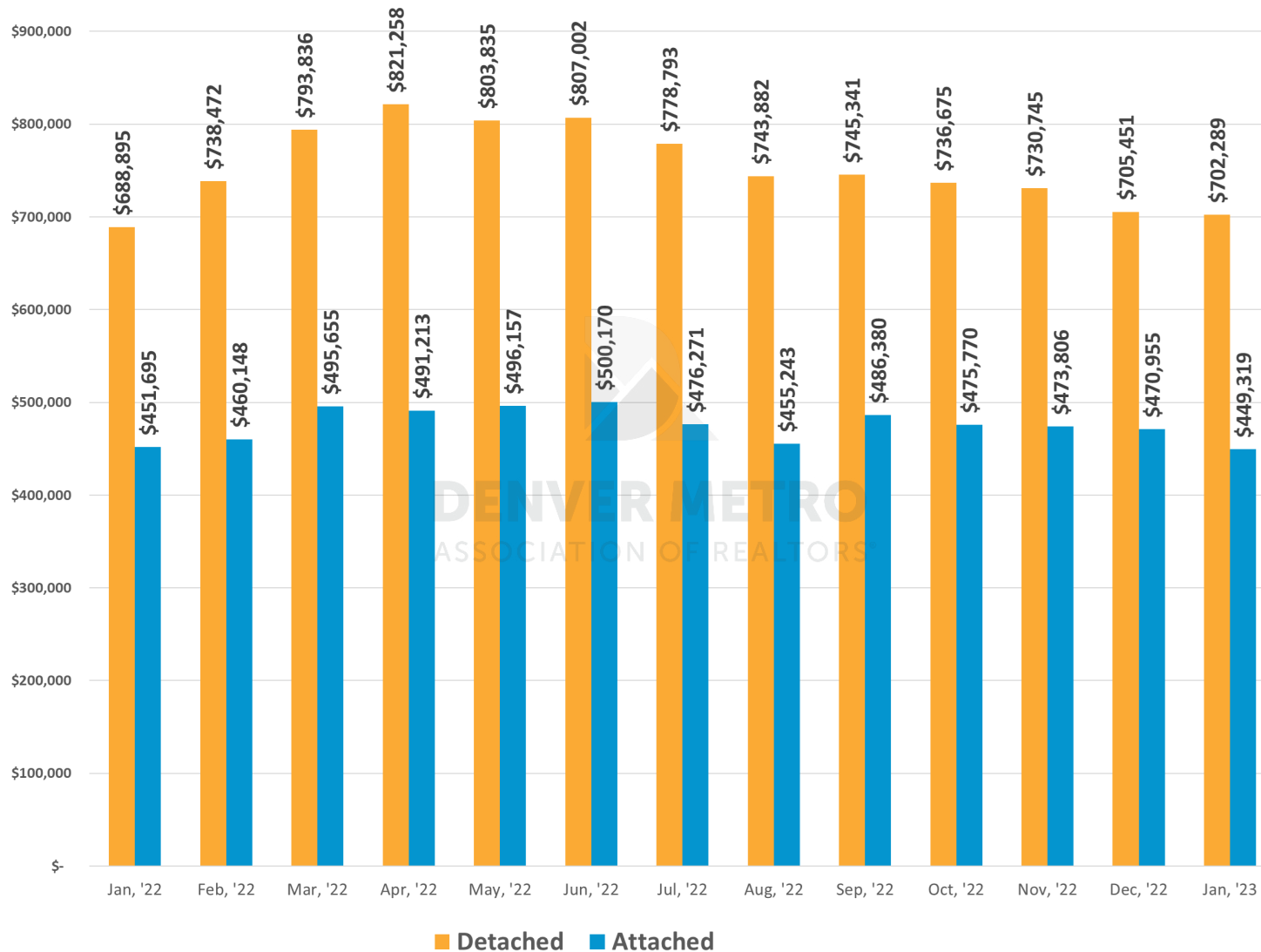
Median Close Price





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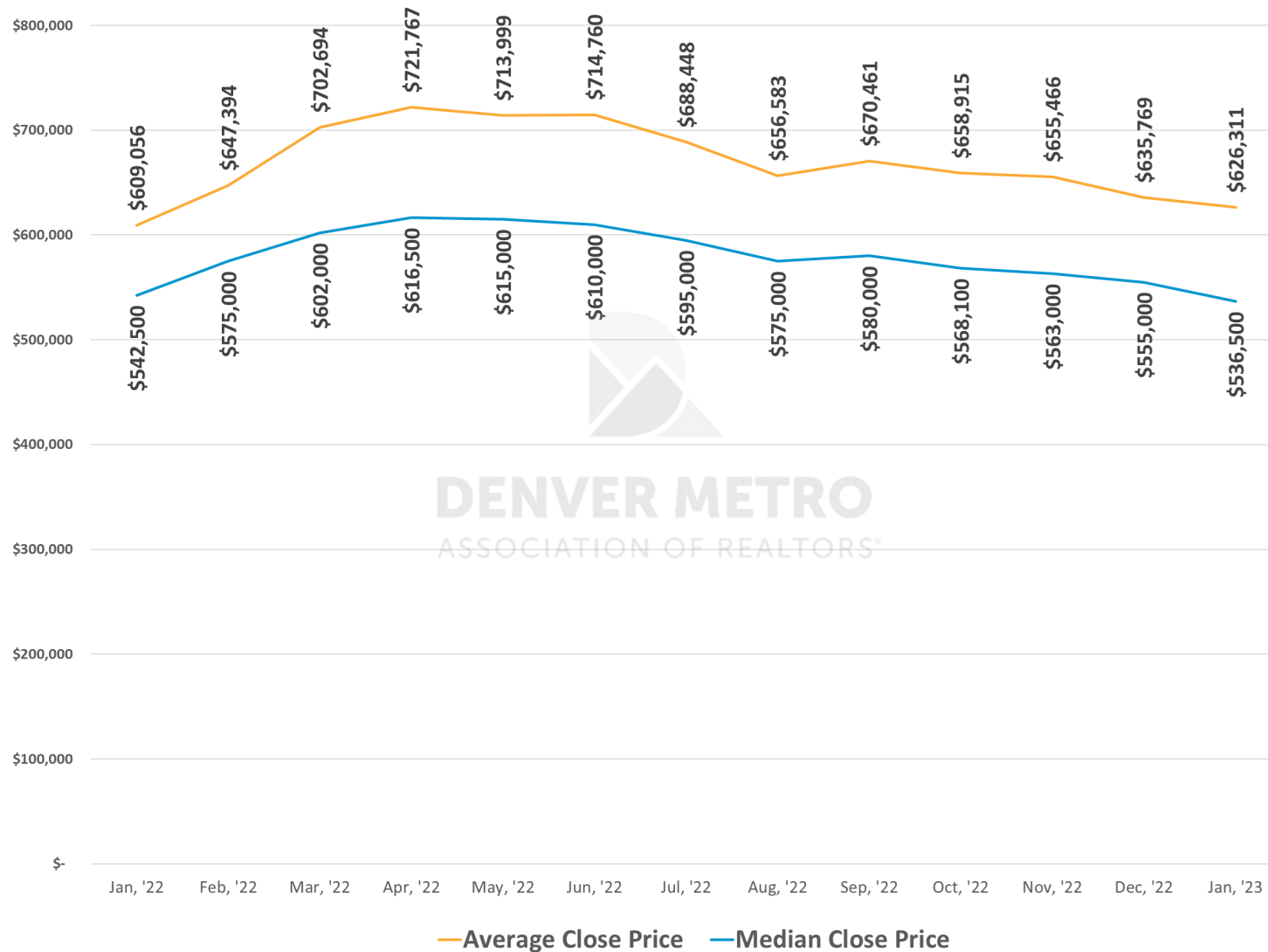
Average Close Price



Residential Close Price



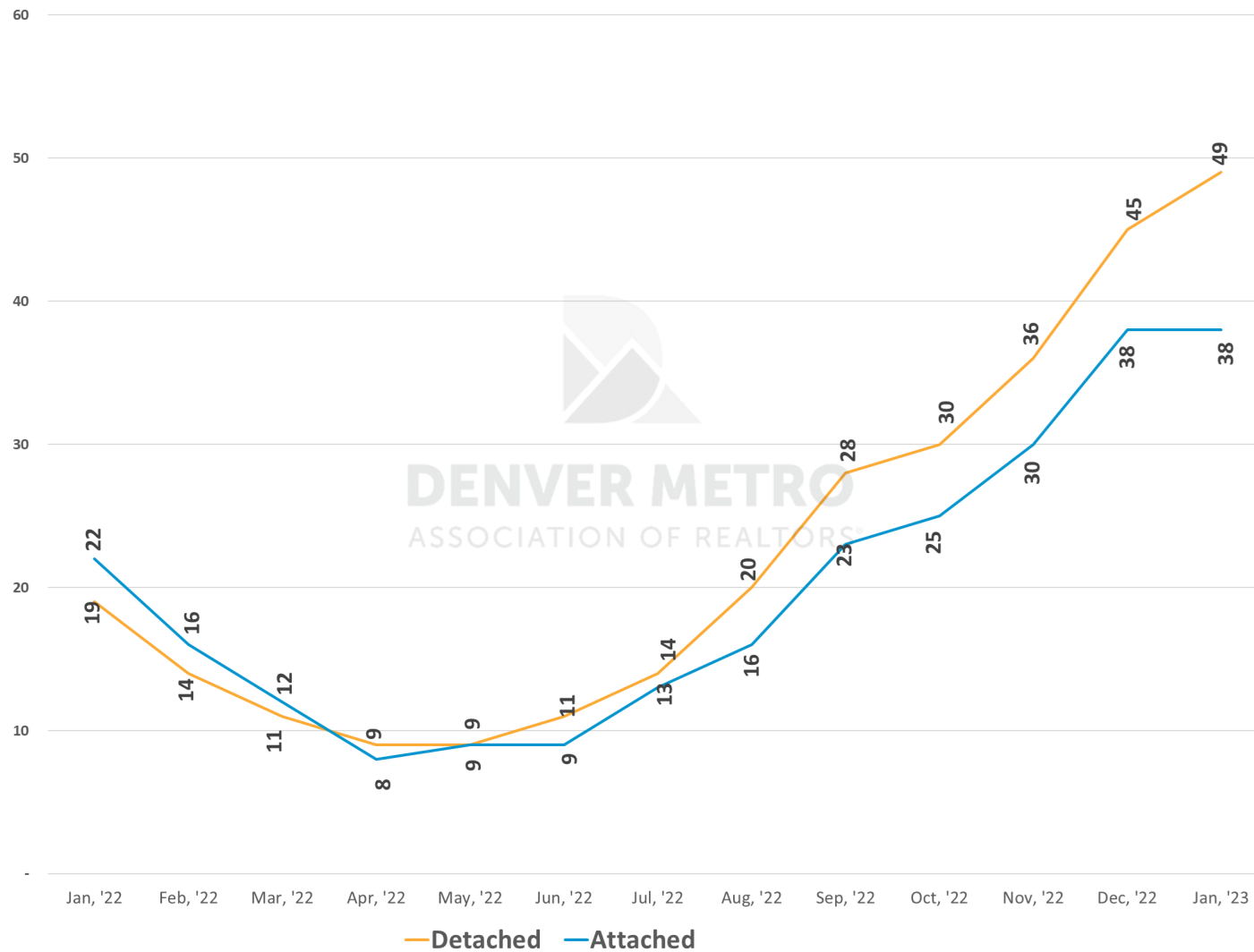
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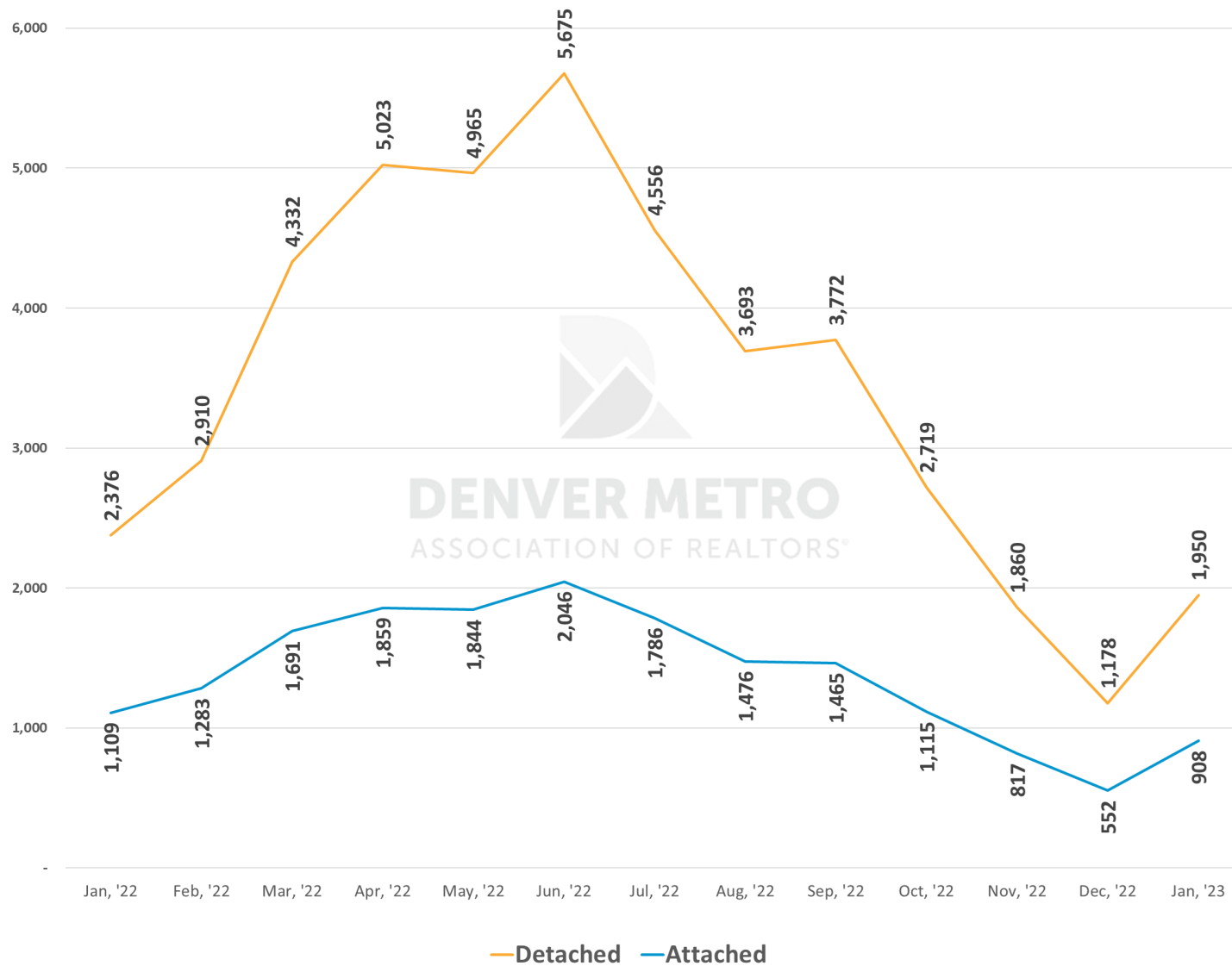
Average Days in MLS





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New Listings



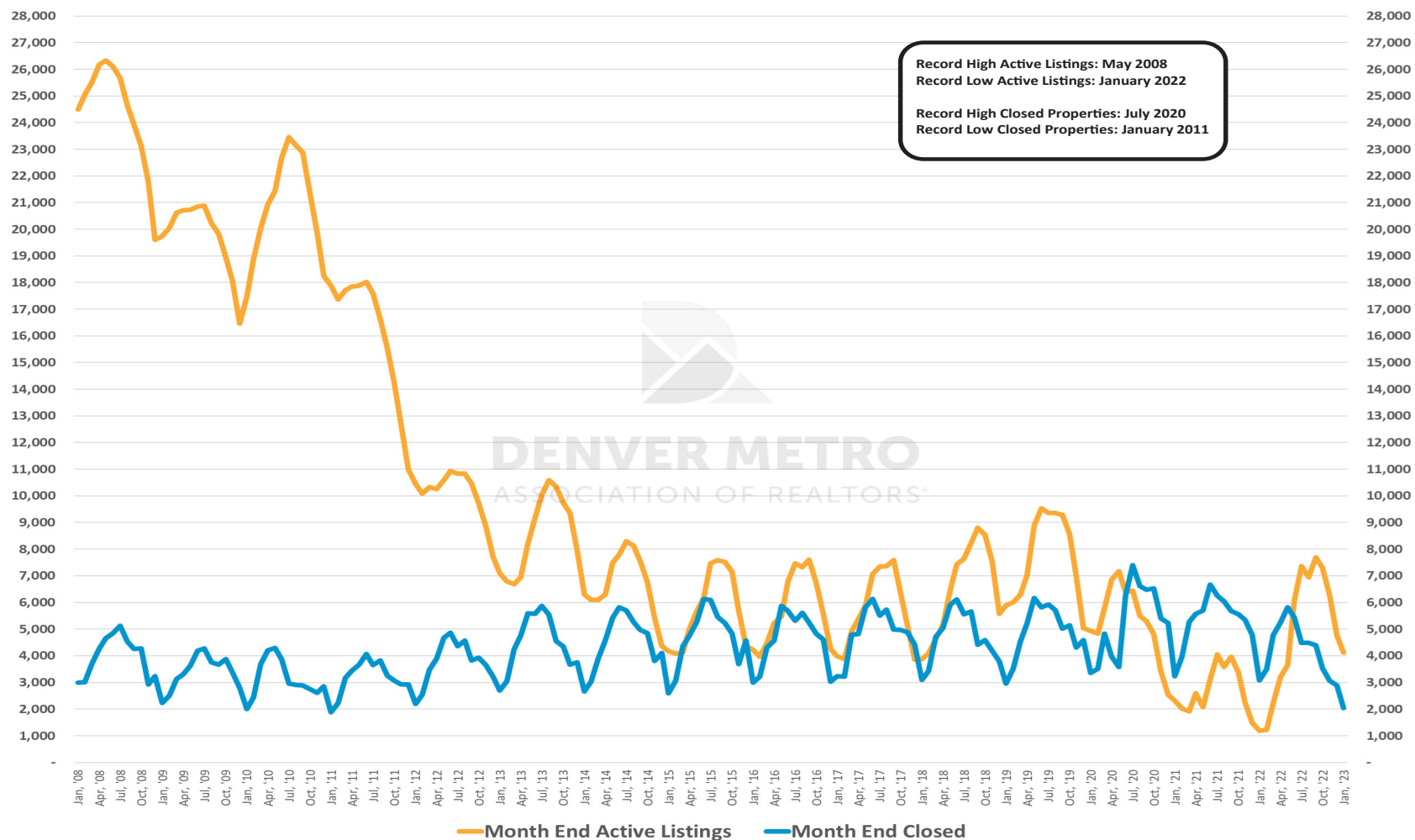


RE/MAX

PROFESSIONALS

DMAR Market Trends | January 2023 Data
Denver Metro Association of Realtors®
Source of MLS Data: REcolorado.com

Month End Active Listings and Month End Closed Homes





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DATA SNAPSHOT

Snapshot Month-Over-Month and Year-Over-Year Comparisons

	Jan, '23	Prior Month	Year Ago	Prior Month	Year Ago
Residential (Detached + Attached)					
Active Listings at Month End	4,120	4,757	1,184	-13.39%	247.97%
New Listings	2,858	1,730	3,485	65.20%	-17.99%
Pending	3,339	2,217	3,647	50.61%	-8.45%
Closed	2,041	2,884	3,072	-29.23%	-33.56%
Close Price - Average	\$ 626,311	\$ 635,769	\$ 609,056	-1.49%	2.83%
Close Price - Median	\$ 536,500	\$ 555,000	\$ 542,500	-3.33%	-1.11%
Sales Volume	\$ 1,278,300,995	\$ 1,833,557,046	\$ 1,871,019,414	-30.28%	-31.68%
Days in MLS - Average	46	43	20	6.98%	130.00%
Days in MLS - Median	34	30	5	13.33%	580.00%
Close Price/List Price	98.15%	98.42%	102.13%	-0.27%	-3.90%
Detached					
Active Listings at Month End	2,893	3,407	788	-15.09%	267.13%
New Listings	1,950	1,178	2,376	65.53%	-17.93%
Pending	2,362	1,559	2,443	51.51%	-3.32%
Closed	1,428	2,027	2,038	-29.55%	-29.93%
Close Price - Average	\$ 702,289	\$ 705,451	\$ 688,895	-0.45%	1.94%
Close Price - Median	\$ 595,000	\$ 600,000	\$ 599,050	-0.83%	-0.68%
Sales Volume	\$ 1,002,868,249	\$ 1,429,948,783	\$ 1,403,967,248	-29.87%	-28.57%
Days in MLS - Average	49	45	19	8.89%	157.89%
Days in MLS - Median	36	32	5	12.50%	620.00%
Close Price/List Price	97.98%	98.29%	102.19%	-0.32%	-4.12%
Attached					
Active Listings at Month End	1,227	1,350	396	-9.11%	209.85%
New Listings	908	552	1,109	64.49%	-18.12%
Pending	977	658	1,204	48.48%	-18.85%
Closed	613	857	1,034	-28.47%	-40.72%
Close Price - Average	\$ 449,319	\$ 470,955	\$ 451,695	-4.59%	-0.53%
Close Price - Median	\$ 397,000	\$ 409,000	\$ 400,000	-2.93%	-0.75%
Sales Volume	\$ 275,432,746	\$ 403,608,263	\$ 467,052,166	-31.76%	-41.03%
Days in MLS - Average	38	38	22	0.00%	72.73%
Days in MLS - Median	28	26	5	7.69%	460.00%
Close Price/List Price	98.54%	98.72%	102.00%	-0.18%	-3.39%



RE/MAX
PROFESSIONALS

JANUARY DATA YTD 2023 to 2019

	YTD 2023	YTD 2022	YTD 2021	YTD 2020	YTD 2019	'23 vs '22	'22 vs '21	'21 vs '20	'20 vs '19
Residential (Detached + Attached)									
Active Listings at Month End	4,120	1,184	2,316	4,941	5,881	247.97%	-48.88%	-53.13%	-15.98%
New Listings	2,858	3,485	4,231	4,857	4,831	-17.99%	-17.63%	-12.89%	0.54%
Closed	2,041	3,072	3,231	3,363	2,970	-33.56%	-4.92%	-3.93%	13.23%
Close Price - Average	\$ 626,311	\$ 609,056	\$ 547,691	\$ 475,701	\$ 457,828	2.83%	11.20%	15.13%	3.90%
Close Price - Median	\$ 536,500	\$ 542,500	\$ 455,000	\$ 420,000	\$ 396,500	-1.11%	19.23%	8.33%	5.93%
Sales Volume	\$ 1,278,300,995	\$ 1,871,019,414	\$ 1,769,589,104	\$ 1,599,783,013	\$ 1,359,749,267	-31.68%	5.73%	10.61%	17.65%
Days in MLS - Average	46	20	27	45	43	130.00%	-25.93%	-40.00%	4.65%
Days in MLS - Median	34	5	6	26	27	580.00%	-16.67%	-76.92%	-3.70%
Close Price/List Price	98.15%	102.13%	100.59%	98.80%	98.57%	-3.90%	1.53%	1.81%	0.23%
Detached									
Active Listings at Month End	2,893	788	1,263	3,297	4,027	267.13%	-37.61%	-61.69%	-18.13%
New Listings	1,950	2,376	2,780	3,251	3,303	-17.93%	-14.53%	-14.49%	-1.57%
Closed	1,428	2,038	2,117	2,311	2,117	-29.93%	-3.73%	-8.39%	9.16%
Close Price - Average	\$ 702,289	\$ 688,895	\$ 626,942	\$ 530,099	\$ 498,511	1.94%	9.88%	18.27%	6.34%
Close Price - Median	\$ 595,000	\$ 599,050	\$ 509,900	\$ 459,900	\$ 425,000	-0.68%	17.48%	10.87%	8.21%
Sales Volume	\$ 1,002,868,249	\$ 1,403,967,248	\$ 1,327,235,586	\$ 1,225,059,771	\$ 1,055,347,719	-28.57%	5.78%	8.34%	16.08%
Days in MLS - Average	49	19	22	45	44	157.89%	-13.64%	-51.11%	2.27%
Days in MLS - Median	36	5	5	24	29	620.00%	0.00%	-79.17%	-17.24%
Close Price/List Price	97.98%	102.19%	101.04%	98.80%	98.51%	-4.12%	1.14%	2.27%	0.29%
Attached									
Active Listings at Month End	1,227	396	1,053	1,644	1,854	209.85%	-62.39%	-35.95%	-11.33%
New Listings	908	1,109	1,451	1,606	1,528	-18.12%	-23.57%	-9.65%	5.10%
Closed	613	1,034	1,114	1,052	853	-40.72%	-7.18%	5.89%	23.33%
Close Price - Average	\$ 449,319	\$ 451,695	\$ 397,086	\$ 356,201	\$ 356,860	-0.53%	13.75%	11.48%	-0.18%
Close Price - Median	\$ 397,000	\$ 400,000	\$ 335,500	\$ 305,000	\$ 295,000	-0.75%	19.23%	10.00%	3.39%
Sales Volume	\$ 275,432,746	\$ 467,052,166	\$ 442,353,518	\$ 374,723,242	\$ 304,401,548	-41.03%	5.58%	18.05%	23.10%
Days in MLS - Average	38	22	35	46	40	72.73%	-37.14%	-23.91%	15.00%
Days in MLS - Median	28	5	12	30	24	460.00%	-58.33%	-60.00%	25.00%
Close Price/List Price	98.54%	102.00%	99.74%	98.81%	98.74%	-3.39%	2.27%	0.94%	0.07%

MARKET TRENDS



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	Price Range	Detached			Attached		
		Closed	Active	MOI	Closed	Active	MOI
Months of Inventory	\$0 to \$99,999	-	3		-	-	
	\$100,000 to \$199,999	1	7	7.00	24	20	0.83
	\$200,000 to \$299,999	14	18	1.29	110	141	1.28
	\$300,000 to \$399,999	106	67	0.63	178	223	1.25
	\$400,000 to \$499,999	284	355	1.25	121	239	1.98
	\$500,000 to \$749,999	651	1,325	2.04	130	390	3.00
	\$750,000 to \$999,999	207	551	2.66	33	103	3.12
	\$1,000,000 and over	165	567	3.44	17	111	6.53
	TOTALS	1,428	2,893	2.03	613	1,227	2.00
	Price Range	Detached		% change	Attached		% change
		Closed Jan, '23	Closed Dec, '22		Closed Jan, '23	Closed Dec, '22	
Month-Over-Month	\$0 to \$99,999	-	-		-	-	
	\$100,000 to \$199,999	1	5	-80.00%	24	32	-25.00%
	\$200,000 to \$299,999	14	9	55.56%	110	153	-28.10%
	\$300,000 to \$399,999	106	117	-9.40%	178	213	-16.43%
	\$400,000 to \$499,999	284	397	-28.46%	121	196	-38.27%
	\$500,000 to \$749,999	651	957	-31.97%	130	191	-31.94%
	\$750,000 to \$999,999	207	337	-38.58%	33	43	-23.26%
	\$1,000,000 and over	165	205	-19.51%	17	29	-41.38%
	TOTALS	1,428	2,027	-29.55%	613	857	-28.47%
	Price Range	Detached		% change	Attached		% change
		YTD Jan, '23	YTD Jan, '22		YTD Jan, '23	YTD Jan, '22	
Year-Over-Year	\$0 to \$99,999	-	-	#DIV/0!	-	1	
	\$100,000 to \$199,999	1	3	-66.67%	24	55	-56.36%
	\$200,000 to \$299,999	14	15	-6.67%	110	180	-38.89%
	\$300,000 to \$399,999	106	107	-0.93%	178	274	-35.04%
	\$400,000 to \$499,999	284	359	-20.89%	121	237	-48.95%
	\$500,000 to \$749,999	651	1,049	-37.94%	130	200	-35.00%
	\$750,000 to \$999,999	207	310	-33.23%	33	59	-44.07%
	\$1,000,000 and over	165	195	-15.38%	17	28	-39.29%
	TOTALS	1,428	2,038	-29.93%	613	1,034	-40.72%



RE/MAX
PROFESSIONALS

LUXURY MARKET | Properties Sold for \$1 Million or More

Snapshot Month-Over-Month and Year-Over-Year Comparisons

	Jan, '23	Prior Month	Last Year	Prior Month	Last Year
Residential (Detached + Attached)					
New Listings	308	147	329	109.52%	-6.38%
Pending	290	183	288	58.47%	0.69%
Closed	182	234	223	-22.22%	-18.39%
Sales Volume	\$ 287,491,090	\$ 384,757,369	\$ 344,909,121	-25.28%	-16.65%
Days in MLS - Average	58	43	38	34.88%	52.63%
Days in MLS - Median	48	27	7	77.78%	585.71%
Close Price/List Price	96.13%	97.66%	101.81%	-1.57%	-5.58%
PSF Total	\$ 358	\$ 389	\$ 380	-7.97%	-5.79%
Detached					
New Listings	262	126	287	107.94%	-8.71%
Pending	258	163	253	58.28%	1.98%
Closed	165	205	195	-19.51%	-15.38%
Sales Volume	\$ 265,288,487	\$ 339,666,363	\$ 300,301,782	-21.90%	-11.66%
Days in MLS - Average	57	42	31	35.71%	83.87%
Days in MLS - Median	47	25	9	88.00%	422.22%
Close Price/List Price	96.35%	97.63%	101.72%	-1.31%	-5.28%
PSF Total	\$ 347	\$ 370	\$ 344	-6.22%	0.87%
Attached					
New Listings	46	21	42	119.05%	9.52%
Pending	32	20	35	60.00%	-8.57%
Closed	17	29	28	-41.38%	-39.29%
Sales Volume	\$ 22,202,603	\$ 45,091,006	\$ 44,607,339	-50.76%	-50.23%
Days in MLS - Average	67	46	87	45.65%	-22.99%
Days in MLS - Median	61	28	3	117.86%	1933.33%
Close Price/List Price	94.02%	97.89%	102.45%	-3.95%	-8.23%
PSF Total	\$ 460	\$ 520	\$ 630	-11.54%	-26.98%



RE/MAX
PROFESSIONALS

LUXURY MARKET | Properties Sold for \$1 Million or More

Snapshot Year-to-Date and Year-Over-Year Comparisons

	YTD 2023	YTD 2022	YTD 2021	YTD 2020	YTD 2019	'23 vs '22	'22 vs '21	'21 vs '20	'20 vs '19
Residential (Detached + Attached)									
New Listings	308	329	289	312	250	-6.38%	13.84%	-7.37%	24.80%
Pending	290	288	289	195	152	0.69%	-0.35%	48.21%	28.29%
Closed	182	223	215	118	95	-18.39%	3.72%	82.20%	24.21%
Sales Volume	\$ 287,491,090	\$ 344,909,121	\$ 354,177,036	\$ 181,393,127	\$ 154,266,217	-16.65%	-2.62%	95.25%	17.58%
Days in MLS - Average	58	38	68	86	83	52.63%	-44.12%	-20.93%	3.61%
Days in MLS - Median	48	7	40	55	58	585.71%	-82.50%	-27.27%	-5.17%
Close Price/List Price	96.13%	101.81%	97.75%	95.99%	96.43%	-5.58%	4.15%	1.83%	-0.46%
PSF Total	\$ 358	\$ 380	\$ 351	\$ 367	\$ 324	-5.79%	8.26%	-4.36%	13.27%
Detached									
New Listings	262	287	246	269	224	-8.71%	16.67%	-8.55%	20.09%
Pending	258	253	256	177	134	1.98%	-1.17%	44.63%	32.09%
Closed	165	195	186	104	85	-15.38%	4.84%	78.85%	22.35%
Sales Volume	\$ 265,288,487	\$ 300,301,782	\$ 318,007,166	\$ 159,882,819	\$ 128,886,217	-11.66%	-5.57%	98.90%	24.05%
Days in MLS - Average	57	31	69	88	82	83.87%	-55.07%	-21.59%	7.32%
Days in MLS - Median	47	9	41	51	55	422.22%	-78.05%	-19.61%	-7.27%
Close Price/List Price	96.35%	101.72%	97.78%	95.88%	96.34%	-5.28%	4.03%	1.98%	-0.48%
PSF Total	\$ 347	\$ 344	\$ 328	\$ 329	\$ 287	0.87%	4.88%	-0.30%	14.63%
Attached									
New Listings	46	42	43	43	26	9.52%	-2.33%	0.00%	65.38%
Pending	32	35	33	18	18	-8.57%	6.06%	83.33%	0.00%
Closed	17	28	29	14	10	-39.29%	-3.45%	107.14%	40.00%
Sales Volume	\$ 22,202,603	\$ 44,607,339	\$ 36,169,870	\$ 21,510,308	\$ 25,380,000	-50.23%	23.33%	68.15%	-15.25%
Days in MLS - Average	67	87	65	72	87	-22.99%	33.85%	-9.72%	-17.24%
Days in MLS - Median	61	3	8	69	95	1933.33%	-62.50%	-88.41%	-27.37%
Close Price/List Price	94.02%	102.45%	97.60%	96.82%	97.18%	-8.23%	4.97%	0.81%	-0.37%
PSF Total	\$ 460	\$ 630	\$ 500	\$ 648	\$ 638	-26.98%	26.00%	-22.84%	1.57%



RE/MAX
PROFESSIONALS

SIGNATURE MARKET | Properties Sold Between \$750,000 and \$999,999

Snapshot Month-Over-Month and Year-Over-Year Comparisons

	Jan, '23	Prior Month	Last Year	Prior Month	Last Year
Residential (Detached + Attached)					
New Listings	438	200	468	119.00%	-6.41%
Pending	454	252	454	80.16%	0.00%
Closed	240	380	369	-36.84%	-34.96%
Sales Volume	\$ 201,386,254	\$ 321,264,865	\$ 311,286,821	-37.31%	-35.31%
Days in MLS - Average	49	44	22	11.36%	122.73%
Days in MLS - Median	42	32	5	31.25%	740.00%
Close Price/List Price	98.01%	98.56%	102.06%	-0.56%	-3.97%
PSF Total	\$ 284	\$ 269	\$ 296	5.58%	-4.05%
Detached					
New Listings	384	178	404	115.73%	-4.95%
Pending	403	232	396	73.71%	1.77%
Closed	207	337	310	-38.58%	-33.23%
Sales Volume	\$ 173,098,592	\$ 284,222,974	\$ 261,813,330	-39.10%	-33.88%
Days in MLS - Average	50	44	19	13.64%	163.16%
Days in MLS - Median	43	33	5	30.30%	760.00%
Close Price/List Price	97.92%	98.34%	102.44%	-0.43%	-4.41%
PSF Total	\$ 259	\$ 253	\$ 267	2.37%	-3.00%
Attached					
New Listings	54	22	64	145.45%	-15.63%
Pending	51	20	58	155.00%	-12.07%
Closed	33	43	59	-23.26%	-44.07%
Sales Volume	\$ 28,287,662	\$ 37,041,891	\$ 49,473,491	-23.63%	-42.82%
Days in MLS - Average	39	40	36	-2.50%	8.33%
Days in MLS - Median	11	18	10	-38.89%	10.00%
Close Price/List Price	98.58%	100.39%	100.04%	-1.80%	-1.46%
PSF Total	\$ 435	\$ 397	\$ 446	9.57%	-2.47%



RE/MAX
PROFESSIONALS

SIGNATURE MARKET | Properties Sold Between \$750,000 and \$999,999

Snapshot Year-to-Date and Year-Over-Year Comparisons

	YTD 2023	YTD 2022	YTD 2021	YTD 2020	YTD 2019	'23 vs '22	'22 vs '21	'21 vs '20	'20 vs '19
Residential (Detached + Attached)									
New Listings	438	468	325	344	297	-6.41%	44.00%	-5.52%	15.82%
Pending	454	454	371	252	197	0.00%	22.37%	47.22%	27.92%
Closed	240	369	228	170	141	-34.96%	61.84%	34.12%	20.57%
Sales Volume	\$ 201,386,254	\$ 311,286,821	\$ 195,688,682	\$ 142,943,310	\$ 119,557,966	-35.31%	59.07%	36.90%	19.56%
Days in MLS - Average	49	22	39	68	66	122.73%	-43.59%	-42.65%	3.03%
Days in MLS - Median	42	5	14	48	42	740.00%	-64.29%	-70.83%	14.29%
Close Price/List Price	98.01%	102.06%	99.51%	98.18%	98.47%	-3.97%	2.56%	1.35%	-0.29%
PSF Total	\$ 284	\$ 296	\$ 261	\$ 240	\$ 245	-4.05%	13.41%	8.75%	-2.04%
Detached									
New Listings	384	404	249	275	230	-4.95%	62.25%	-9.45%	19.57%
Pending	403	396	297	201	154	1.77%	33.33%	47.76%	30.52%
Closed	207	310	186	144	112	-33.23%	66.67%	29.17%	28.57%
Sales Volume	\$ 173,098,592	\$ 261,813,330	\$ 159,327,637	\$ 121,327,281	\$ 95,082,529	-33.88%	64.32%	31.32%	27.60%
Days in MLS - Average	50	19	33	71	62	163.16%	-42.42%	-53.52%	14.52%
Days in MLS - Median	43	5	14	52	35	760.00%	-64.29%	-73.08%	48.57%
Close Price/List Price	97.92%	102.44%	99.76%	98.08%	98.51%	-4.41%	2.69%	1.71%	-0.44%
PSF Total	\$ 259	\$ 267	\$ 241	\$ 222	\$ 222	-3.00%	10.79%	8.56%	0.00%
Attached									
New Listings	54	64	76	69	67	-15.63%	-15.79%	10.14%	2.99%
Pending	51	58	74	51	43	-12.07%	-21.62%	45.10%	18.60%
Closed	33	59	42	26	29	-44.07%	40.48%	61.54%	-10.34%
Sales Volume	\$ 28,287,662	\$ 49,473,491	\$ 36,361,045	\$ 21,616,029	\$ 24,475,437	-42.82%	36.06%	68.21%	-11.68%
Days in MLS - Average	39	36	68	54	83	8.33%	-47.06%	25.93%	-34.94%
Days in MLS - Median	11	10	26	27	50	10.00%	-61.54%	-3.70%	-46.00%
Close Price/List Price	98.58%	100.04%	98.41%	98.77%	98.31%	-1.46%	1.66%	-0.36%	0.47%
PSF Total	\$ 435	\$ 446	\$ 351	\$ 339	\$ 336	-2.47%	27.07%	3.54%	0.89%



RE/MAX
PROFESSIONALS

PREMIER MARKET | Properties Sold Between \$500,000 and \$749,999

Snapshot Month-Over-Month and Year-Over-Year Comparisons

	Jan, '23	Prior Month	Last Year	Prior Month	Last Year
Residential (Detached + Attached)					
New Listings	1,126	662	1,372	70.09%	-17.93%
Pending	1,360	869	1,492	56.50%	-8.85%
Closed	781	1,148	1,249	-31.97%	-37.47%
Sales Volume	\$ 469,884,245	\$ 695,404,049	\$ 752,096,084	-32.43%	-37.52%
Days in MLS - Average	50	47	21	6.38%	138.10%
Days in MLS - Median	37	35	5	5.71%	640.00%
Close Price/List Price	98.40%	98.62%	102.17%	-0.22%	-3.69%
PSF Total	\$ 261	\$ 260	\$ 271	0.38%	-3.69%
Detached					
New Listings	888	538	1,151	65.06%	-22.85%
Pending	1,156	727	1,237	59.01%	-6.55%
Closed	651	957	1,049	-31.97%	-37.94%
Sales Volume	\$ 393,112,409	\$ 580,271,047	\$ 635,321,735	-32.25%	-38.12%
Days in MLS - Average	50	47	19	6.38%	163.16%
Days in MLS - Median	37	35	5	5.71%	640.00%
Close Price/List Price	98.40%	98.66%	102.31%	-0.26%	-3.82%
PSF Total	\$ 245	\$ 247	\$ 255	-0.81%	-3.92%
Attached					
New Listings	238	124	221	91.94%	7.69%
Pending	204	142	255	43.66%	-20.00%
Closed	130	191	200	-31.94%	-35.00%
Sales Volume	\$ 76,771,836	\$ 115,133,002	\$ 116,774,349	-33.32%	-34.26%
Days in MLS - Average	46	44	28	4.55%	64.29%
Days in MLS - Median	31	32	6	-3.13%	416.67%
Close Price/List Price	98.40%	98.41%	101.43%	-0.01%	-2.99%
PSF Total	\$ 344	\$ 324	\$ 353	6.17%	-2.55%



RE/MAX
PROFESSIONALS

PREMIER MARKET | Properties Sold Between \$500,000 and \$749,999

Snapshot Year-to-Date and Year-Over-Year Comparisons

	YTD 2023	YTD 2022	YTD 2021	YTD 2020	YTD 2019	'23 vs '22	'22 vs '21	'21 vs '20	'20 vs '19
Residential (Detached + Attached)									
New Listings	1,126	1,372	1,134	1,225	1,136	-17.93%	20.99%	-7.43%	7.83%
Pending	1,360	1,492	1,164	1,114	848	-8.85%	28.18%	4.49%	31.37%
Closed	781	1,249	893	798	562	-37.47%	39.87%	11.90%	41.99%
Sales Volume	\$ 469,884,245	\$ 752,096,084	\$ 533,371,926	\$ 474,915,270	\$ 333,080,412	-37.52%	41.01%	12.31%	42.58%
Days in MLS - Average	50	21	25	57	55	138.10%	-16.00%	-56.14%	3.64%
Days in MLS - Median	37	5	5	38	41	640.00%	0.00%	-86.84%	-7.32%
Close Price/List Price	98.40%	102.17%	101.14%	98.63%	98.46%	-3.69%	1.02%	2.54%	0.17%
PSF Total	\$ 261	\$ 271	\$ 236	\$ 214	\$ 201	-3.69%	14.83%	10.28%	6.47%
Detached									
New Listings	888	1,151	949	1,024	950	-22.85%	21.29%	-7.32%	7.79%
Pending	1,156	1,237	945	930	734	-6.55%	30.90%	1.61%	26.70%
Closed	651	1,049	736	690	493	-37.94%	42.53%	6.67%	39.96%
Sales Volume	\$ 393,112,409	\$ 635,321,735	\$ 438,527,767	\$ 410,504,476	\$ 292,084,880	-38.12%	44.88%	6.83%	40.54%
Days in MLS - Average	50	19	19	56	55	163.16%	0.00%	-66.07%	1.82%
Days in MLS - Median	37	5	5	38	41	640.00%	0.00%	-86.84%	-7.32%
Close Price/List Price	98.40%	102.31%	101.32%	98.60%	98.50%	-3.82%	0.98%	2.76%	0.10%
PSF Total	\$ 245	\$ 255	\$ 216	\$ 193	\$ 186	-3.92%	18.06%	11.92%	3.76%
Attached									
New Listings	238	221	185	201	186	7.69%	19.46%	-7.96%	108.06%
Pending	204	255	219	184	114	-20.00%	16.44%	19.02%	61.40%
Closed	130	200	157	108	69	-35.00%	27.39%	45.37%	56.52%
Sales Volume	\$ 76,771,836	\$ 116,774,349	\$ 94,844,159	\$ 64,410,794	\$ 40,995,532	-34.26%	23.12%	47.25%	57.12%
Days in MLS - Average	46	28	53	63	57	64.29%	-47.17%	-15.87%	10.53%
Days in MLS - Median	31	6	22	44	44	416.67%	-72.73%	-50.00%	0.00%
Close Price/List Price	98.40%	101.43%	100.28%	98.82%	98.19%	-2.99%	1.15%	1.48%	0.64%
PSF Total	\$ 344	\$ 353	\$ 332	\$ 348	\$ 308	-2.55%	6.33%	-4.60%	12.99%



RE/MAX
PROFESSIONALS

CLASSIC MARKET | Properties Sold Between \$300,000 and \$499,999

Snapshot Month-Over-Month and Year-Over-Year Comparisons

	Jan, '23	Prior Month	Last Year	Prior Month	Last Year
Residential (Detached + Attached)					
New Listings	798	594	1,026	34.34%	-22.22%
Pending	1,008	755	1,098	33.51%	-8.20%
Closed	689	923	977	-25.35%	-29.48%
Sales Volume	\$ 283,659,070	\$ 384,521,041	\$ 402,876,585	-26.23%	-29.59%
Days in MLS - Average	40	40	14	0.00%	185.71%
Days in MLS - Median	30	27	4	11.11%	650.00%
Close Price/List Price	98.59%	98.50%	102.57%	0.09%	-3.88%
PSF Total	\$ 292	\$ 287	\$ 305	1.74%	-4.26%
Detached					
New Listings	398	329	518	20.97%	-23.17%
Pending	527	427	542	23.42%	-2.77%
Closed	390	514	466	-24.12%	-16.31%
Sales Volume	\$ 167,479,261	\$ 222,656,299	\$ 202,039,281	-24.78%	-17.11%
Days in MLS - Average	43	41	13	4.88%	230.77%
Days in MLS - Median	31	27	4	14.81%	675.00%
Close Price/List Price	98.31%	98.00%	102.22%	0.32%	-3.83%
PSF Total	\$ 283	\$ 275	\$ 305	2.91%	-7.21%
Attached					
New Listings	400	265	508	50.94%	-21.26%
Pending	481	328	556	46.65%	-13.49%
Closed	299	409	511	-26.89%	-41.49%
Sales Volume	\$ 116,179,809	\$ 161,864,742	\$ 200,837,304	-28.22%	-42.15%
Days in MLS - Average	37	39	15	-5.13%	146.67%
Days in MLS - Median	29	27	4	7.41%	625.00%
Close Price/List Price	98.96%	99.12%	102.88%	-0.16%	-3.81%
PSF Total	\$ 304	\$ 303	\$ 304	0.33%	0.00%



RE/MAX
PROFESSIONALS

CLASSIC MARKET |

Properties Sold Between \$300,000 and \$499,999

Snapshot Year-to-Date and Year-Over-Year Comparisons

	YTD 2023	YTD 2022	YTD 2021	YTD 2020	YTD 2019	'23 vs '22	'22 vs '21	'21 vs '20	'20 vs '19
Residential (Detached + Attached)									
New Listings	798	1,026	1,893	2,197	2,296	-22.22%	-45.80%	-13.84%	-4.31%
Pending	1,008	1,098	1,879	2,155	2,015	-8.20%	-41.56%	-12.81%	6.95%
Closed	689	977	1,428	1,633	1,558	-29.48%	-31.58%	-12.55%	4.81%
Sales Volume	\$ 283,659,070	\$ 402,876,585	\$ 575,972,156	\$ 648,210,598	\$ 606,867,686	-29.59%	-30.05%	-11.14%	6.81%
Days in MLS - Average	40	14	18	37	38	185.71%	-22.22%	-51.35%	-2.63%
Days in MLS - Median	30	4	5	20	26	650.00%	-20.00%	-75.00%	-23.08%
Close Price/List Price	98.59%	102.57%	101.26%	99.27%	98.96%	-3.88%	1.29%	2.00%	0.31%
PSF Total	\$ 292	\$ 305	\$ 247	\$ 215	\$ 201	-4.26%	23.48%	14.88%	6.97%
Detached									
New Listings	398	518	1,272	1,529	1,723	-23.17%	-59.28%	-16.81%	-11.26%
Pending	527	542	1,222	1,595	1,586	-2.77%	-55.65%	-23.39%	0.57%
Closed	390	466	957	1,232	1,259	-16.31%	-51.31%	-22.32%	-2.14%
Sales Volume	\$ 167,479,261	\$ 202,039,281	\$ 397,888,880	\$ 497,388,722	\$ 495,588,424	-17.11%	-49.22%	-20.00%	0.36%
Days in MLS - Average	43	13	13	35	38	230.77%	0.00%	-62.86%	-7.89%
Days in MLS - Median	31	4	4	18	26	675.00%	0.00%	-77.78%	-30.77%
Close Price/List Price	98.31%	102.22%	101.80%	99.34%	98.89%	-3.83%	0.41%	2.48%	0.46%
PSF Total	\$ 283	\$ 305	\$ 237	\$ 200	\$ 188	-7.21%	28.69%	18.50%	6.38%
Attached									
New Listings	400	508	621	668	573	-21.26%	-18.20%	-7.04%	16.58%
Pending	481	556	657	560	429	-13.49%	-15.37%	17.32%	30.54%
Closed	299	511	471	401	299	-41.49%	8.49%	17.46%	34.11%
Sales Volume	\$ 116,179,809	\$ 200,837,304	\$ 178,083,276	\$ 150,821,876	\$ 111,279,262	-42.15%	12.78%	18.08%	35.53%
Days in MLS - Average	37	15	28	44	40	146.67%	-46.43%	-36.36%	10.00%
Days in MLS - Median	29	4	9	30	22	625.00%	-55.56%	-70.00%	36.36%
Close Price/List Price	98.96%	102.88%	100.17%	99.06%	99.22%	-3.81%	2.71%	1.12%	-0.16%
PSF Total	\$ 304	\$ 304	\$ 265	\$ 260	\$ 253	0.00%	14.72%	1.92%	2.77%