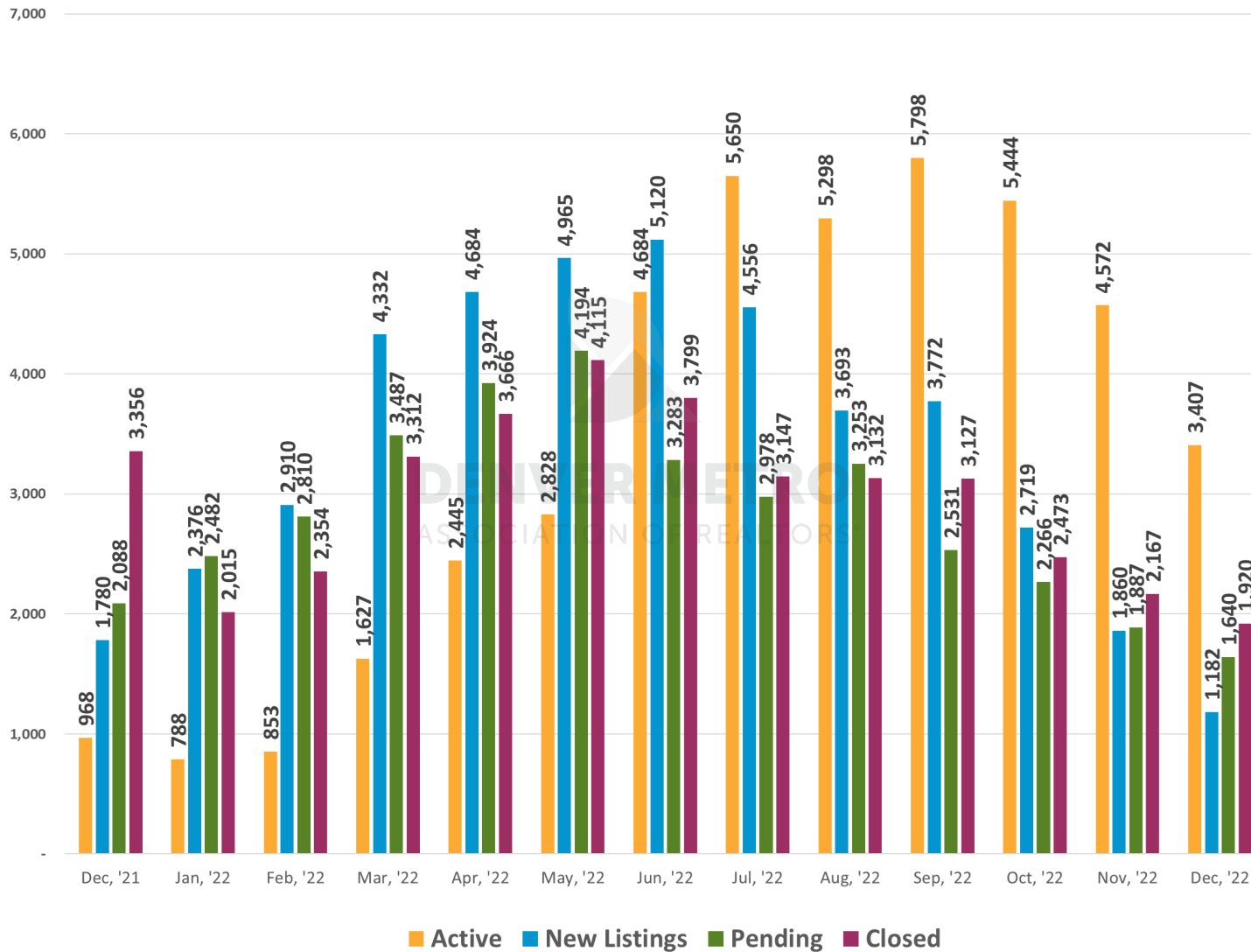




**RE/MAX**  
PROFESSIONALS

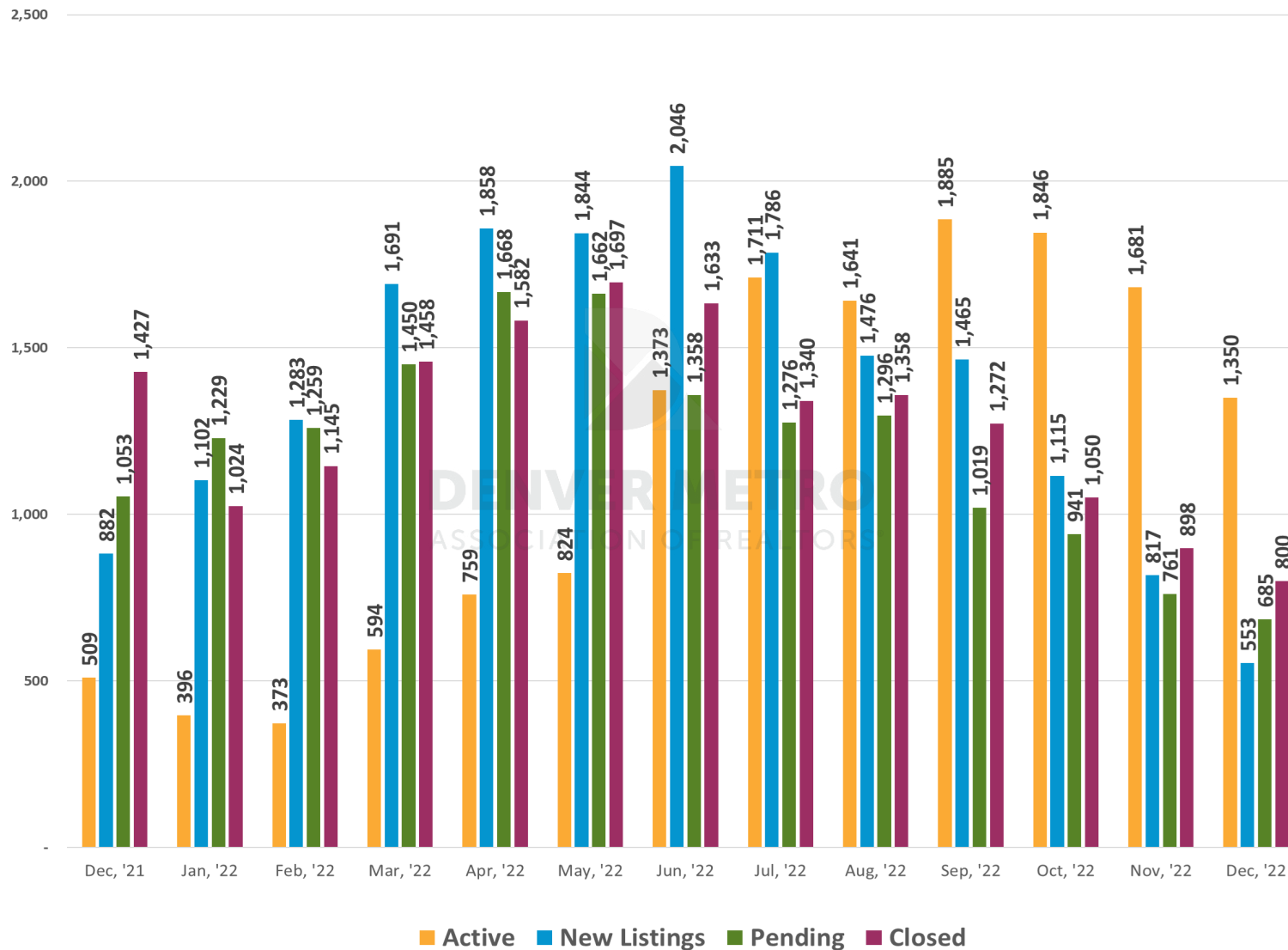
## Detached Single-Family





**RE/MAX**  
PROFESSIONALS

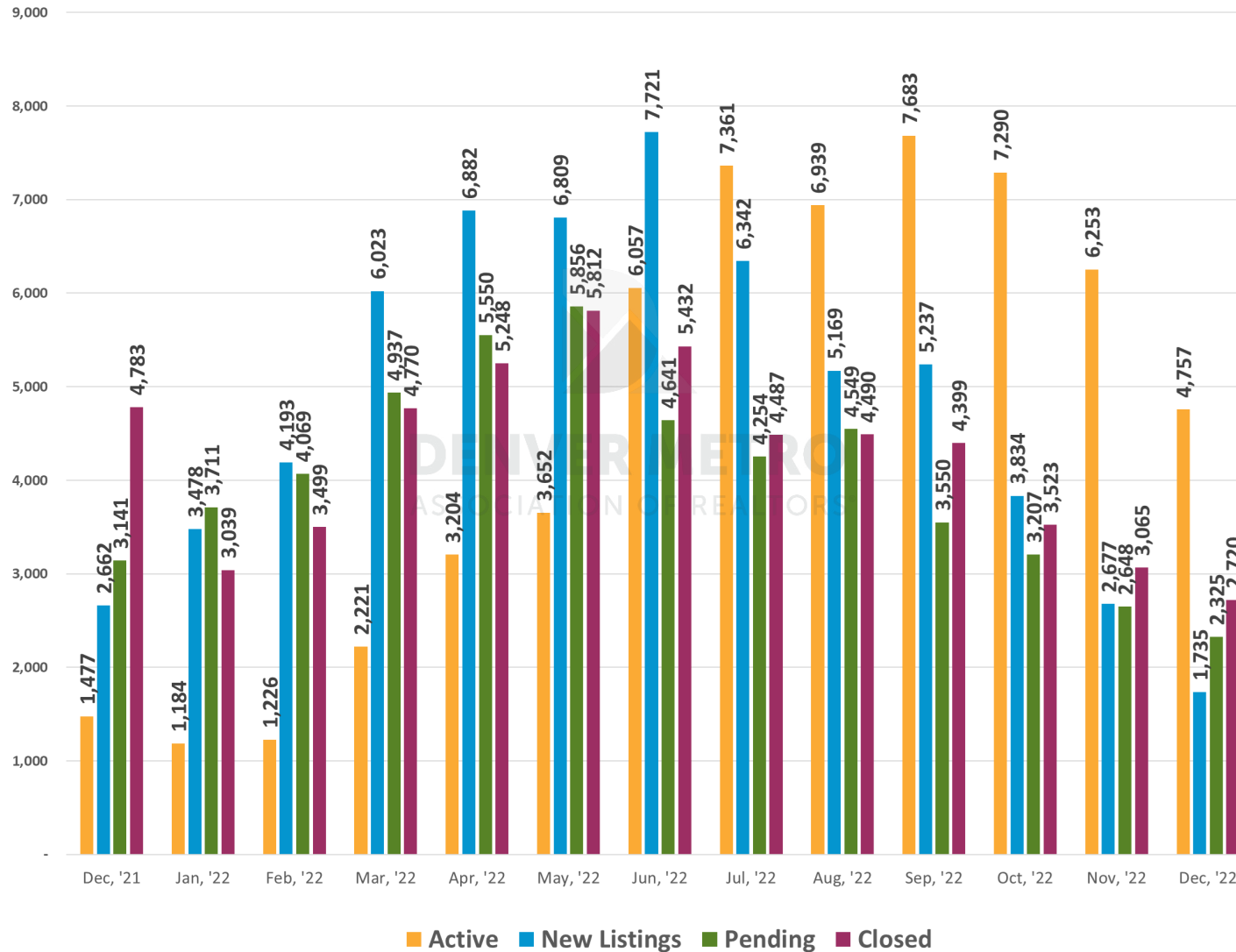
## Attached Single-Family





**RE/MAX**  
PROFESSIONALS

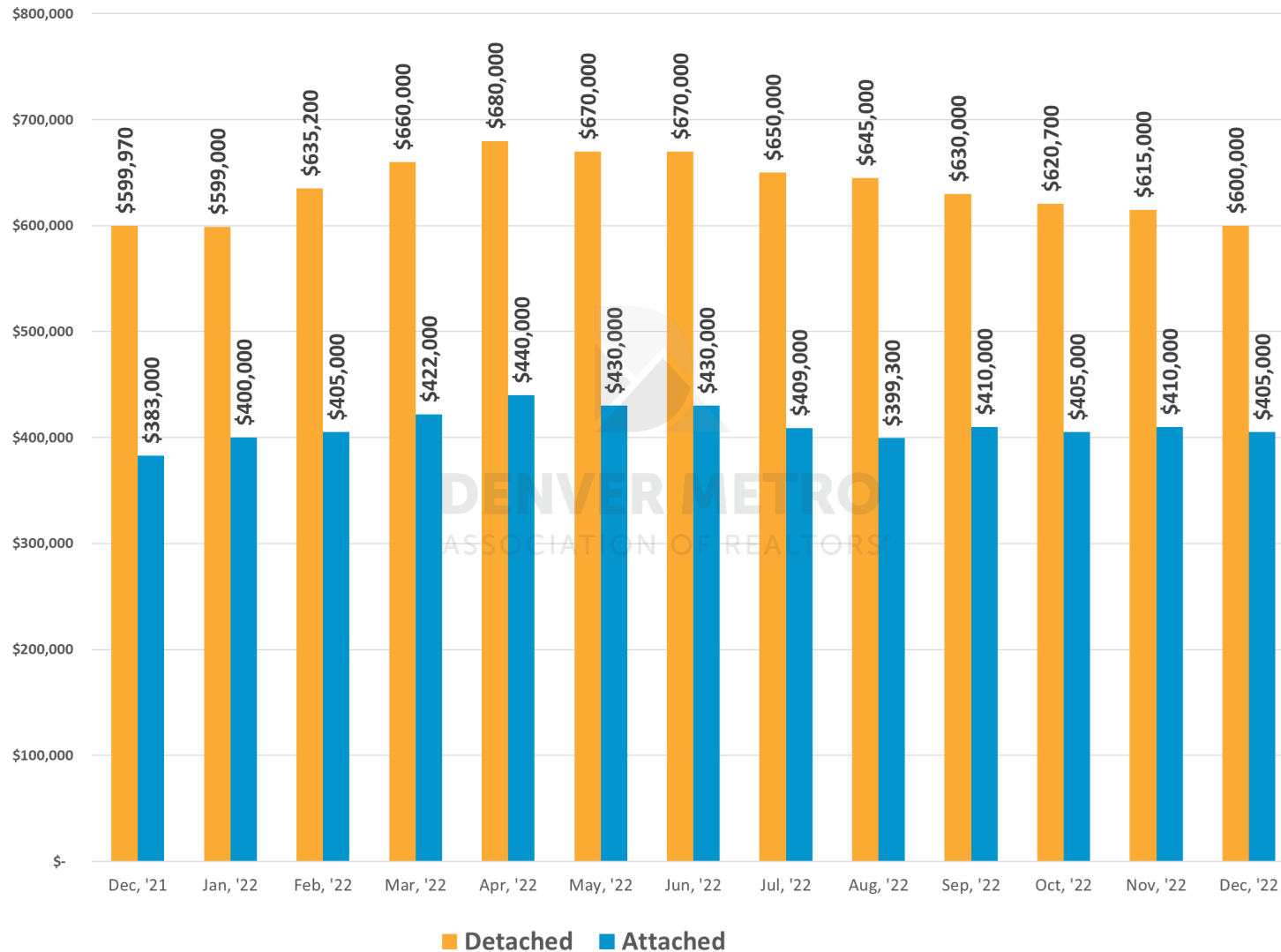
## Residential (Detached + Attached)





**RE/MAX**  
PROFESSIONALS

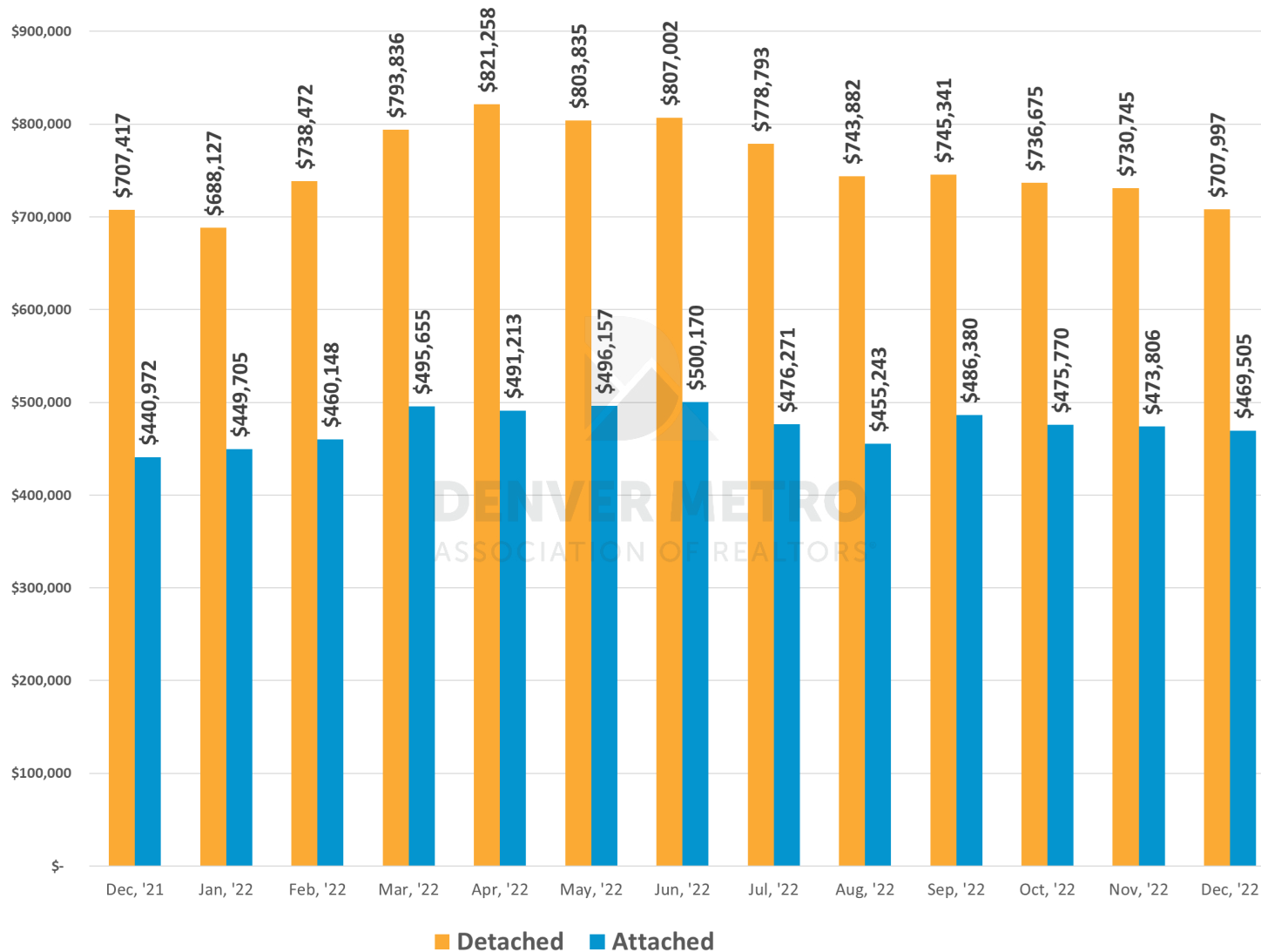
## Median Close Price





**RE/MAX**  
PROFESSIONALS

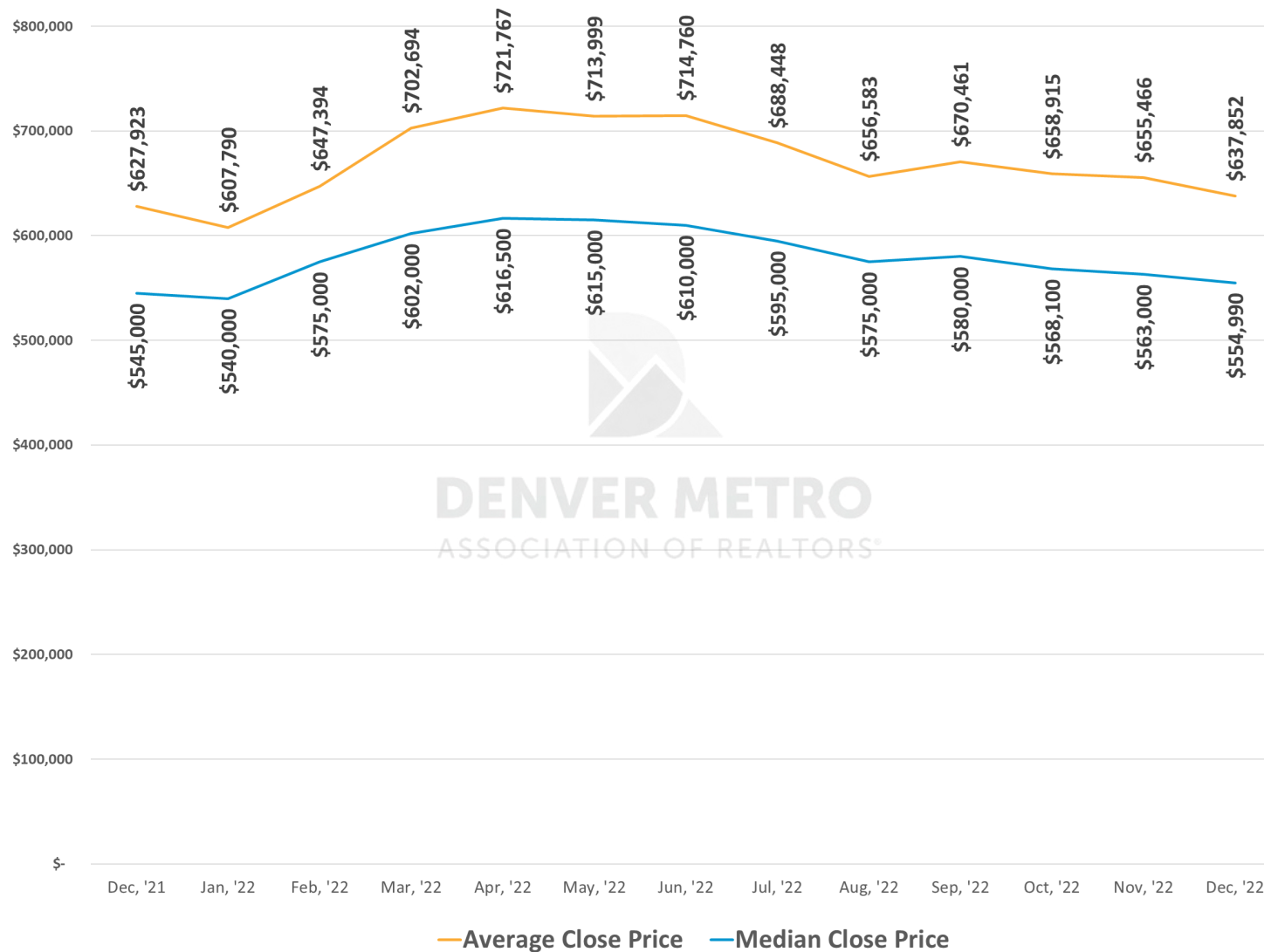
## Average Close Price



## Residential Close Price



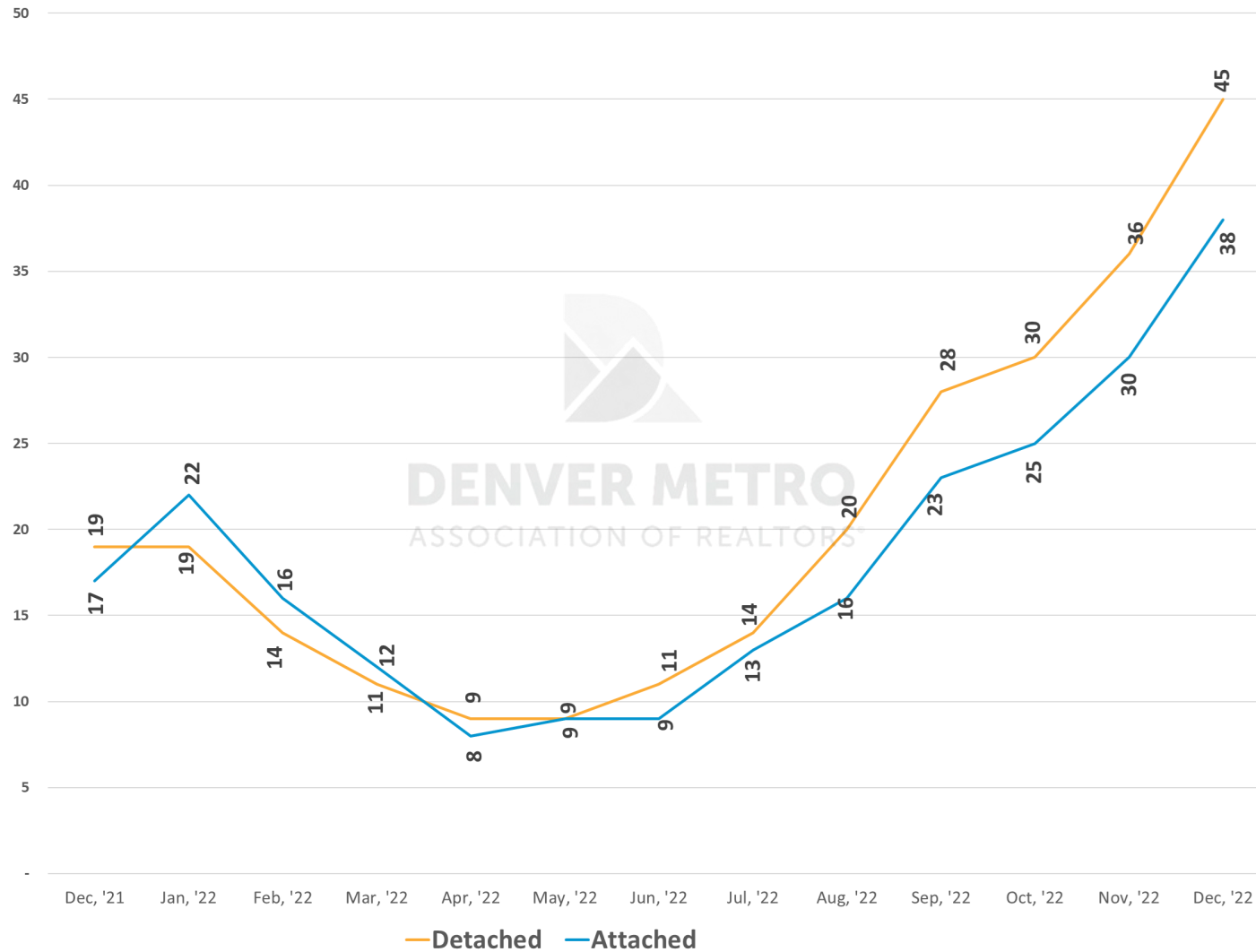
**RE/MAX**  
PROFESSIONALS





**RE/MAX**  
PROFESSIONALS

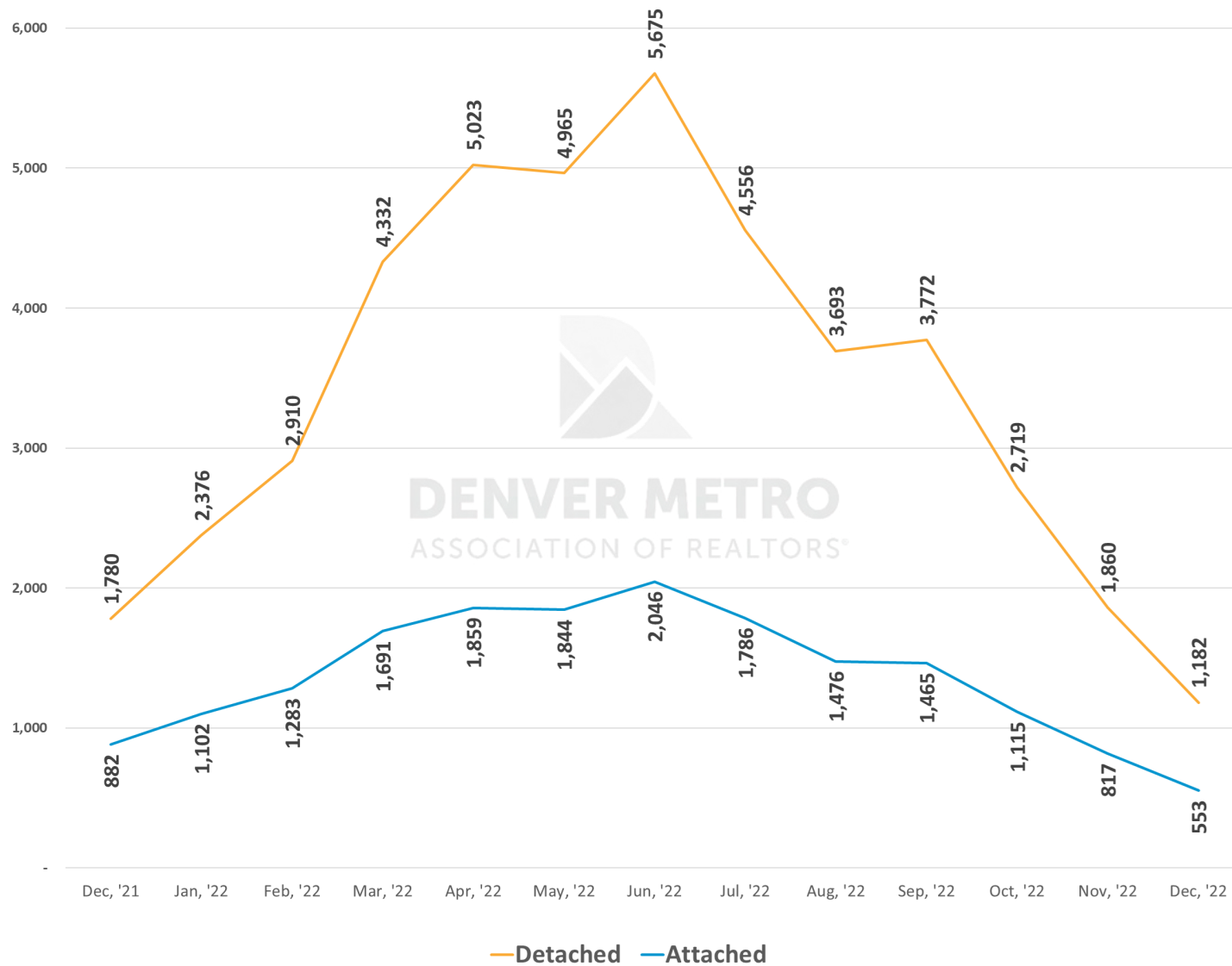
## Average Days in MLS





**RE/MAX**  
PROFESSIONALS

## New Listings





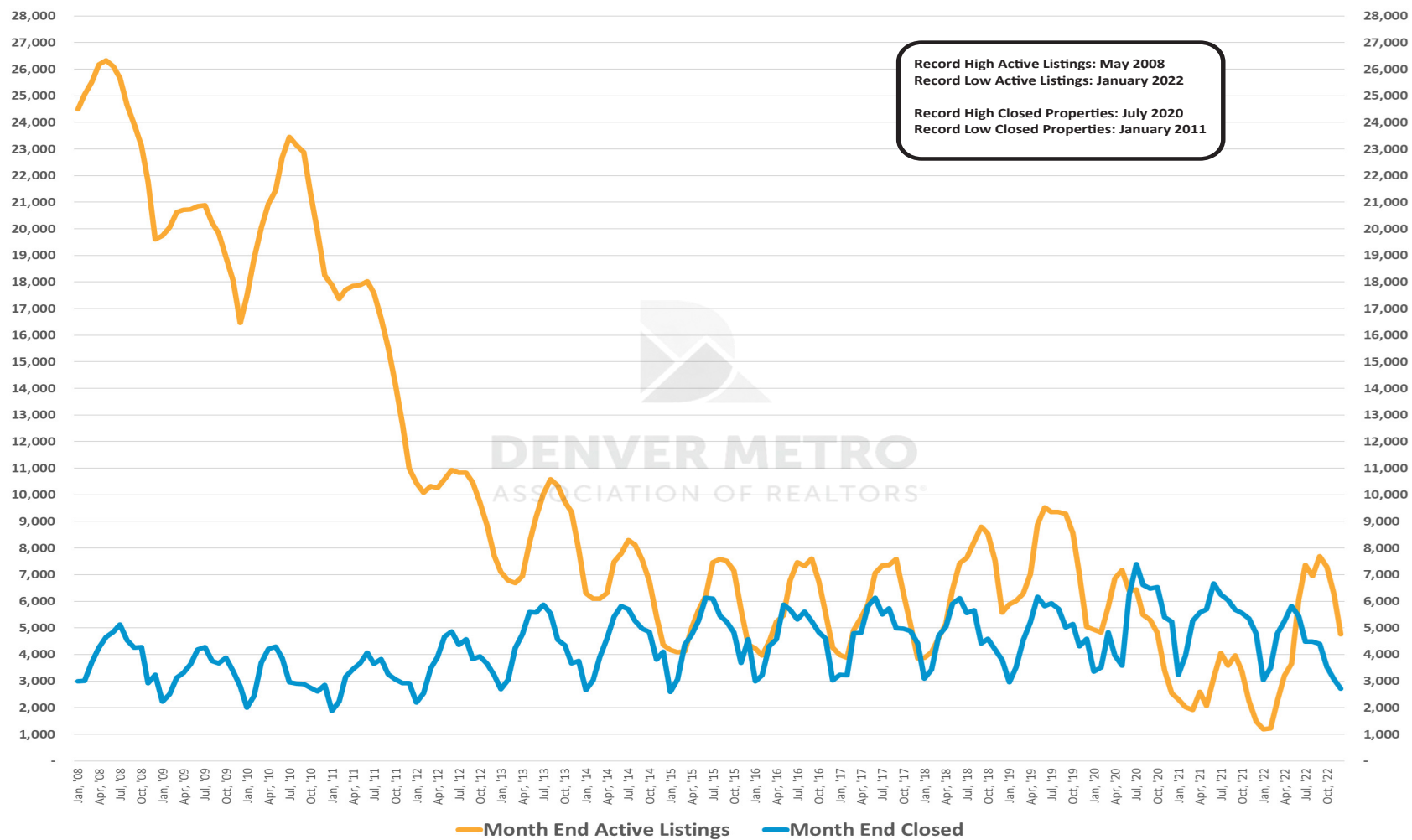


# RE/MAX

## PROFESSIONALS

## Month End Active Listings and Month End Closed Homes

DMAR Market Trends | December 2022 Data  
Denver Metro Association of Realtors®  
Source of MLS Data: REcolorado.com





**RE/MAX**  
PROFESSIONALS

# DATA SNAPSHOT

Snapshot Month-Over-Month and Year-Over-Year Comparisons

	Dec, '22	Prior Month	Year Ago	Prior Month	Year Ago
<b>Residential</b> (Detached + Attached)					
Active Listings at Month End	4,757	6,253	1,477	-23.92%	222.07%
New Listings	1,735	2,677	2,662	-35.19%	-34.82%
Pending	2,325	2,648	3,141	-12.20%	-25.98%
Closed	2,720	3,065	4,783	-11.26%	-43.13%
Close Price - Average	\$ 637,852	\$ 655,466	\$ 627,923	-2.69%	1.58%
Close Price - Median	\$ 554,990	\$ 563,000	\$ 545,000	-1.42%	1.83%
Sales Volume	\$ 1,734,958,191	\$ 2,009,002,415	\$ 3,003,357,826	-13.64%	-42.23%
Days in MLS - Average	43	34	18	26.47%	138.89%
Days in MLS - Median	30	21	5	42.86%	500.00%
Close Price/List Price	98.38%	98.33%	101.52%	0.05%	-3.09%
<b>Detached</b>					
Active Listings at Month End	3,407	4,572	968	-25.48%	251.96%
New Listings	1,182	1,860	1,780	-36.45%	-33.60%
Pending	1,640	1,887	2,088	-13.09%	-21.46%
Closed	1,920	2,167	3,356	-11.40%	-42.79%
Close Price - Average	\$ 707,997	\$ 730,745	\$ 707,417	-3.11%	0.08%
Close Price - Median	\$ 600,000	\$ 615,000	\$ 599,970	-2.44%	0.01%
Sales Volume	\$ 1,359,354,128	\$ 1,583,524,878	\$ 2,374,090,962	-14.16%	-42.74%
Days in MLS - Average	45	36	19	25.00%	136.84%
Days in MLS - Median	32	22	5	45.45%	540.00%
Close Price/List Price	98.28%	98.13%	101.65%	0.15%	-3.32%
<b>Attached</b>					
Active Listings at Month End	1,350	1,681	509	-19.69%	165.23%
New Listings	553	817	882	-32.31%	-37.30%
Pending	685	761	1,053	-9.99%	-34.95%
Closed	800	898	1,427	-10.91%	-43.94%
Close Price - Average	\$ 469,505	\$ 473,806	\$ 440,972	-0.91%	6.47%
Close Price - Median	\$ 405,000	\$ 410,000	\$ 383,000	-1.22%	5.74%
Sales Volume	\$ 375,604,063	\$ 425,477,537	\$ 629,266,864	-11.72%	-40.31%
Days in MLS - Average	38	30	17	26.67%	123.53%
Days in MLS - Median	26	18	5	44.44%	420.00%
Close Price/List Price	98.64%	98.82%	101.22%	-0.18%	-2.55%



**RE/MAX**  
PROFESSIONALS

# DECEMBER DATA YTD 2022 to 2018

	YTD 2022	YTD 2021	YTD 2020	YTD 2019	YTD 2018	'22 vs '21	'21 vs '20	'20 vs '19	'19 vs '18
<b>Residential (Detached + Attached)</b>									
Active Listings at Month End	4,757	1,477	2,541	5,037	5,577	222.07%	-41.87%	-49.55%	-9.68%
New Listings	60,164	66,335	69,988	71,202	68,398	-9.30%	-5.22%	-1.71%	4.10%
Closed	50,743	64,105	63,516	58,902	56,509	-20.84%	0.93%	7.83%	4.23%
Close Price - Average	\$ 680,867	\$ 612,385	\$ 524,773	\$ 486,524	\$ 473,284	11.18%	16.70%	7.86%	2.80%
Close Price - Median	\$ 588,000	\$ 525,000	\$ 450,000	\$ 420,000	\$ 409,900	12.00%	16.67%	7.14%	2.46%
Sales Volume	\$ 34,549,251,069	\$ 39,256,928,763	\$ 33,331,467,588	\$ 28,657,225,410	\$ 26,744,784,239	-11.99%	17.78%	16.31%	7.15%
Days in MLS - Average	18	14	26	31	26	28.57%	-46.15%	-16.13%	19.23%
Days in MLS - Median	5	4	7	13	9	25.00%	-42.86%	-46.15%	44.44%
Close Price/List Price	102.33%	103.03%	99.96%	99.20%	99.86%	-0.68%	3.07%	0.77%	-0.66%
<b>Detached</b>									
Active Listings at Month End	3,407	968	1,316	3,360	3,892	251.96%	-26.44%	-60.83%	-13.67%
New Listings	43,037	46,527	48,328	50,201	48,901	-7.50%	-3.73%	-3.73%	2.66%
Closed	35,388	44,585	45,192	41,991	40,180	-20.63%	-1.34%	7.62%	4.51%
Close Price - Average	\$ 767,944	\$ 690,666	\$ 583,780	\$ 535,472	\$ 522,675	11.19%	18.31%	9.02%	2.45%
Close Price - Median	\$ 649,900	\$ 580,000	\$ 495,000	\$ 454,500	\$ 441,000	12.05%	17.17%	8.91%	3.06%
Sales Volume	\$ 27,176,018,476	\$ 30,793,337,134	\$ 26,382,188,411	\$ 22,484,995,632	\$ 21,001,061,971	-11.75%	16.72%	17.33%	7.07%
Days in MLS - Average	18	13	25	31	27	38.46%	-48.00%	-19.35%	14.81%
Days in MLS - Median	6	4	7	13	9	50.00%	-42.86%	-46.15%	44.44%
Close Price/List Price	102.31%	103.45%	100.11%	99.20%	99.75%	-1.10%	3.34%	0.92%	-0.55%
<b>Attached</b>									
Active Listings at Month End	1,350	509	1,225	1,677	1,685	165.23%	-58.45%	-26.95%	-0.47%
New Listings	17,127	19,808	21,660	21,001	19,497	-13.53%	-8.55%	3.14%	7.71%
Closed	15,355	19,520	18,324	16,911	16,329	-21.34%	6.53%	8.36%	3.56%
Close Price - Average	\$ 480,184	\$ 433,586	\$ 379,245	\$ 364,983	\$ 351,750	10.75%	14.33%	3.91%	3.76%
Close Price - Median	\$ 415,000	\$ 372,500	\$ 327,500	\$ 309,000	\$ 300,000	11.41%	13.74%	5.99%	3.00%
Sales Volume	\$ 7,373,232,593	\$ 8,463,591,629	\$ 6,949,279,177	\$ 6,172,229,778	\$ 5,743,722,268	-12.88%	21.79%	12.59%	7.46%
Days in MLS - Average	16	19	29	32	23	-15.79%	-34.48%	-9.38%	39.13%
Days in MLS - Median	5	5	11	14	8	0.00%	-54.55%	-21.43%	75.00%
Close Price/List Price	102.40%	102.07%	99.59%	99.18%	100.11%	0.32%	2.49%	0.41%	-0.93%

# MARKET TRENDS



**RE/MAX**  
PROFESSIONALS

	Price Range	Detached			Attached		
		Closed	Active	MOI	Closed	Active	MOI
Months of Inventory	\$0 to \$99,999	-	2		-	-	
	\$100,000 to \$199,999	5	11	2.20	30	26	0.87
	\$200,000 to \$299,999	9	16	1.78	145	164	1.13
	\$300,000 to \$399,999	108	94	0.87	205	295	1.44
	\$400,000 to \$499,999	370	448	1.21	183	286	1.56
	\$500,000 to \$749,999	911	1,651	1.81	169	366	2.17
	\$750,000 to \$999,999	320	591	1.85	39	106	2.72
	\$1,000,000 and over	197	594	3.02	29	107	3.69
	TOTALS	1,920	3,407	1.77	800	1,350	1.69
	Price Range	Detached		% change	Attached		% change
		Closed Dec, '22	Closed Nov, '22		Closed Dec, '22	Closed Nov, '22	
Month-Over-Month	\$0 to \$99,999	-	1		-	-	
	\$100,000 to \$199,999	5	5	0.00%	30	29	3.45%
	\$200,000 to \$299,999	9	16	-43.75%	145	142	2.11%
	\$300,000 to \$399,999	108	109	-0.92%	205	246	-16.67%
	\$400,000 to \$499,999	370	364	1.65%	183	199	-8.04%
	\$500,000 to \$749,999	911	1,023	-10.95%	169	206	-17.96%
	\$750,000 to \$999,999	320	375	-14.67%	39	36	8.33%
	\$1,000,000 and over	197	274	-28.10%	29	40	-27.50%
	TOTALS	1,920	2,167	-11.40%	800	898	-10.91%
	Price Range	Detached		% change	Attached		% change
		YTD Dec, '22	YTD Dec, '21		YTD Dec, '22	YTD Dec, '21	
Year-Over-Year	\$0 to \$99,999	7	16	-56.25%	2	-	
	\$100,000 to \$199,999	51	52	-1.92%	501	1,205	-58.42%
	\$200,000 to \$299,999	169	398	-57.54%	2,210	4,120	-46.36%
	\$300,000 to \$399,999	1,081	2,924	-63.03%	4,118	5,676	-27.45%
	\$400,000 to \$499,999	4,618	9,875	-53.24%	3,561	3,757	-5.22%
	\$500,000 to \$749,999	17,586	20,412	-13.84%	3,536	3,289	7.51%
	\$750,000 to \$999,999	6,823	6,205	9.96%	809	840	-3.69%
	\$1,000,000 and over	5,053	4,703	7.44%	618	633	-2.37%
	TOTALS	35,388	44,585	-20.63%	15,355	19,520	-21.34%



**RE/MAX**  
PROFESSIONALS

# LUXURY MARKET | Properties Sold for \$1 Million or More

Snapshot Month-Over-Month and Year-Over-Year Comparisons

	Dec, '22	Prior Month	Last Year	Prior Month	Last Year
<b>Residential</b> (Detached + Attached)					
New Listings	155	279	167	-44.44%	-7.19%
Pending	187	233	208	-19.74%	-10.10%
Closed	226	314	390	-28.03%	-42.05%
Sales Volume	\$ 372,810,311	\$ 493,065,865	\$ 649,795,091	-24.39%	-42.63%
Days in MLS - Average	43	35	38	22.86%	13.16%
Days in MLS - Median	28	18	9	55.56%	211.11%
Close Price/List Price	97.61%	97.56%	100.62%	0.05%	-2.99%
PSF Total	\$ 390	\$ 369	\$ 382	5.69%	2.09%
<b>Detached</b>					
New Listings	133	240	144	-44.58%	-7.64%
Pending	166	198	177	-16.16%	-6.21%
Closed	197	274	334	-28.10%	-41.02%
Sales Volume	\$ 327,719,305	\$ 435,795,926	\$ 572,620,022	-24.80%	-42.77%
Days in MLS - Average	43	36	36	19.44%	19.44%
Days in MLS - Median	26	18	8	44.44%	225.00%
Close Price/List Price	97.57%	97.49%	100.50%	0.08%	-2.92%
PSF Total	\$ 371	\$ 350	\$ 358	6.00%	3.63%
<b>Attached</b>					
New Listings	22	39	23	-43.59%	-4.35%
Pending	21	35	31	-40.00%	-32.26%
Closed	29	40	56	-27.50%	-48.21%
Sales Volume	\$ 45,091,006	\$ 57,269,939	\$ 77,175,069	-21.27%	-41.57%
Days in MLS - Average	46	25	49	84.00%	-6.12%
Days in MLS - Median	28	18	13	55.56%	115.38%
Close Price/List Price	97.89%	98.01%	101.30%	-0.12%	-3.37%
PSF Total	\$ 520	\$ 501	\$ 525	3.79%	-0.95%





**RE/MAX**  
PROFESSIONALS

# LUXURY MARKET | Properties Sold for \$1 Million or More

Snapshot Year-to-Date and Year-Over-Year Comparisons

	YTD 2022	YTD 2021	YTD 2020	YTD 2019	YTD 2018	'22 vs '21	'21 vs '20	'20 vs '19	'19 vs '18
<b>Residential (Detached + Attached)</b>									
New Listings	6,748	5,251	4,461	3,892	3,324	28.51%	17.71%	14.62%	17.09%
Pending	4,911	4,687	3,439	2,537	2,186	4.78%	36.29%	35.55%	16.06%
Closed	5,671	5,336	3,298	2,435	2,165	6.28%	61.80%	35.44%	12.47%
Sales Volume	\$ 8,998,269,819	\$ 8,536,829,671	\$ 5,129,000,594	\$ 3,764,155,058	\$ 3,301,088,383	5.41%	66.44%	36.26%	14.03%
Days in MLS - Average	22	30	55	60	68	-26.67%	-45.45%	-8.33%	-11.76%
Days in MLS - Median	5	5	20	25	27	0.00%	-75.00%	-20.00%	-7.41%
Close Price/List Price	103.05%	101.87%	97.79%	97.30%	97.27%	1.16%	4.17%	0.50%	0.03%
PSF Total	\$ 390	\$ 368	\$ 337	\$ 341	\$ 308	5.98%	9.20%	-1.17%	10.71%
<b>Detached</b>									
New Listings	5,955	4,564	3,943	3,419	2,991	30.48%	15.75%	15.33%	14.31%
Pending	4,361	4,118	3,141	2,247	1,974	5.90%	31.10%	39.79%	13.83%
Closed	5,053	4,703	3,035	2,147	1,980	7.44%	54.96%	41.36%	8.43%
Sales Volume	\$ 8,079,201,293	\$ 7,611,642,365	\$ 4,744,117,109	\$ 3,323,747,607	\$ 3,022,332,989	6.14%	60.44%	42.73%	9.97%
Days in MLS - Average	21	28	56	62	68	-25.00%	-50.00%	-9.68%	-8.82%
Days in MLS - Median	5	5	20	26	27	0.00%	-75.00%	-23.08%	-3.70%
Close Price/List Price	103.20%	102.09%	97.86%	97.25%	97.34%	1.09%	4.32%	0.63%	-0.09%
PSF Total	\$ 371	\$ 344	\$ 319	\$ 307	\$ 292	7.85%	7.84%	3.91%	5.14%
<b>Attached</b>									
New Listings	793	687	518	473	333	15.43%	32.63%	9.51%	42.04%
Pending	550	569	298	290	212	-3.34%	90.94%	2.76%	36.79%
Closed	618	633	263	288	185	-2.37%	140.68%	-8.68%	55.68%
Sales Volume	\$ 919,068,526	\$ 925,187,306	\$ 384,883,485	\$ 440,407,451	\$ 278,755,394	-0.66%	140.38%	-12.61%	57.99%
Days in MLS - Average	29	47	55	46	70	-38.30%	-14.55%	19.57%	-34.29%
Days in MLS - Median	6	8	26	17	39	-25.00%	-69.23%	52.94%	-56.41%
Close Price/List Price	101.79%	100.28%	97.00%	97.66%	96.54%	1.51%	3.38%	-0.68%	1.16%
PSF Total	\$ 550	\$ 549	\$ 545	\$ 589	\$ 487	0.18%	0.73%	-7.47%	20.94%



**RE/MAX**  
PROFESSIONALS

# SIGNATURE MARKET | Properties Sold Between \$750,000 and \$999,999

Snapshot Month-Over-Month and Year-Over-Year Comparisons

	Dec, '22	Prior Month	Last Year	Prior Month	Last Year
<b>Residential</b> (Detached + Attached)					
New Listings	198	361	269	-45.15%	-26.39%
Pending	263	341	344	-22.87%	-23.55%
Closed	359	411	574	-12.65%	-37.46%
Sales Volume	\$ 303,924,064	\$ 348,230,306	\$ 487,200,966	-12.72%	-37.62%
Days in MLS - Average	43	35	22	22.86%	95.45%
Days in MLS - Median	31	19	7	63.16%	342.86%
Close Price/List Price	98.42%	98.51%	101.39%	-0.09%	-2.93%
PSF Total	\$ 271	\$ 279	\$ 281	-2.87%	-3.56%
<b>Detached</b>					
New Listings	175	314	220	-44.27%	-20.45%
Pending	241	313	290	-23.00%	-16.90%
Closed	320	375	519	-14.67%	-38.34%
Sales Volume	\$ 270,125,737	\$ 317,656,637	\$ 441,030,695	-14.96%	-38.75%
Days in MLS - Average	44	34	22	29.41%	100.00%
Days in MLS - Median	33	19	7	73.68%	371.43%
Close Price/List Price	98.30%	98.47%	101.44%	-0.17%	-3.10%
PSF Total	\$ 256	\$ 265	\$ 269	-3.40%	-4.83%
<b>Attached</b>					
New Listings	23	47	49	-51.06%	-53.06%
Pending	22	28	54	-21.43%	-59.26%
Closed	39	36	55	8.33%	-29.09%
Sales Volume	\$ 33,798,327	\$ 30,573,669	\$ 46,170,271	10.55%	-26.80%
Days in MLS - Average	39	40	24	-2.50%	62.50%
Days in MLS - Median	18	24	5	-25.00%	260.00%
Close Price/List Price	99.48%	98.95%	100.87%	0.54%	-1.38%
PSF Total	\$ 399	\$ 422	\$ 399	-5.45%	0.00%



**RE/MAX**  
PROFESSIONALS

# SIGNATURE MARKET | Properties Sold Between \$750,000 and \$999,999

Snapshot Year-to-Date and Year-Over-Year Comparisons

	YTD 2022	YTD 2021	YTD 2020	YTD 2019	YTD 2018	'22 vs '21	'21 vs '20	'20 vs '19	'19 vs '18
<b>Residential</b> (Detached + Attached)									
New Listings	9,122	7,298	5,392	4,649	4,121	24.99%	35.35%	15.98%	12.81%
Pending	7,119	6,724	4,573	3,502	3,047	5.87%	47.04%	30.58%	14.93%
Closed	7,632	7,045	4,427	3,297	3,025	8.33%	59.14%	34.27%	8.99%
Sales Volume	\$ 6,462,328,939	\$ 5,972,742,033	\$ 3,749,093,241	\$ 2,792,837,214	\$ 2,568,972,151	8.20%	59.31%	34.24%	8.71%
Days in MLS - Average	18	17	39	45	44	5.88%	-56.41%	-13.33%	2.27%
Days in MLS - Median	5	5	13	18	15	0.00%	-61.54%	-27.78%	20.00%
Close Price/List Price	102.67%	102.98%	99.38%	98.82%	99.10%	-0.30%	3.62%	0.57%	-0.28%
PSF Total	\$ 296	\$ 278	\$ 253	\$ 248	\$ 243	6.47%	9.88%	2.02%	2.06%
<b>Detached</b>									
New Listings	8,207	6,334	4,426	3,906	3,422	29.57%	43.11%	13.31%	14.14%
Pending	6,438	5,857	3,914	2,989	2,581	9.92%	49.64%	30.95%	15.81%
Closed	6,823	6,205	3,809	2,790	2,568	9.96%	62.90%	36.52%	8.64%
Sales Volume	\$ 5,776,841,862	\$ 5,255,387,656	\$ 3,224,817,498	\$ 2,361,527,870	\$ 2,182,289,752	9.92%	62.97%	36.56%	8.21%
Days in MLS - Average	18	14	38	43	44	28.57%	-63.16%	-11.63%	-2.27%
Days in MLS - Median	5	5	12	18	15	0.00%	-58.33%	-33.33%	20.00%
Close Price/List Price	102.74%	103.25%	99.47%	98.83%	99.07%	-0.49%	3.80%	0.65%	-0.24%
PSF Total	\$ 279	\$ 262	\$ 236	\$ 227	\$ 225	6.49%	11.02%	3.96%	0.89%
<b>Attached</b>									
New Listings	915	964	966	743	699	-5.08%	-0.21%	30.01%	6.29%
Pending	681	867	659	513	466	-21.45%	31.56%	28.46%	10.09%
Closed	809	840	618	507	457	-3.69%	35.92%	21.89%	10.94%
Sales Volume	\$ 685,487,077	\$ 717,354,377	\$ 524,275,743	\$ 431,309,344	\$ 386,682,399	-4.44%	36.83%	21.55%	11.54%
Days in MLS - Average	24	34	43	58	43	-29.41%	-20.93%	-25.86%	34.88%
Days in MLS - Median	6	6	15	25	13	0.00%	-60.00%	-40.00%	92.31%
Close Price/List Price	102.05%	100.98%	98.82%	98.79%	99.25%	1.06%	2.19%	0.03%	-0.46%
PSF Total	\$ 439	\$ 397	\$ 359	\$ 362	\$ 340	10.58%	10.58%	-0.83%	6.47%





**RE/MAX**  
PROFESSIONALS

# PREMIER MARKET | Properties Sold Between \$500,000 and \$749,999

Snapshot Month-Over-Month and Year-Over-Year Comparisons

	Dec, '22	Prior Month	Last Year	Prior Month	Last Year
<b>Residential</b> (Detached + Attached)					
New Listings	671	1,017	1,026	-34.02%	-34.60%
Pending	902	1,037	1,214	-13.02%	-25.70%
Closed	1,080	1,229	1,901	-12.12%	-43.19%
Sales Volume	\$ 652,800,321	\$ 740,455,664	\$ 1,145,221,164	-11.84%	-43.00%
Days in MLS - Average	47	37	16	27.03%	193.75%
Days in MLS - Median	35	24	5	45.83%	600.00%
Close Price/List Price	98.61%	98.49%	101.88%	0.12%	-3.21%
PSF Total	\$ 258	\$ 266	\$ 262	-3.01%	-1.53%
<b>Detached</b>					
New Listings	545	854	874	-36.18%	-37.64%
Pending	759	876	1,032	-13.36%	-26.45%
Closed	911	1,023	1,647	-10.95%	-44.69%
Sales Volume	\$ 551,388,937	\$ 619,662,054	\$ 995,135,654	-11.02%	-44.59%
Days in MLS - Average	47	38	16	23.68%	193.75%
Days in MLS - Median	35	25	5	40.00%	600.00%
Close Price/List Price	98.65%	98.48%	102.00%	0.17%	-3.28%
PSF Total	\$ 247	\$ 254	\$ 250	-2.76%	-1.20%
<b>Attached</b>					
New Listings	126	163	152	-22.70%	-17.11%
Pending	143	161	182	-11.18%	-21.43%
Closed	169	206	254	-17.96%	-33.46%
Sales Volume	\$ 101,411,384	\$ 120,793,610	\$ 150,085,510	-16.05%	-32.43%
Days in MLS - Average	46	29	18	58.62%	155.56%
Days in MLS - Median	35	17	5	105.88%	600.00%
Close Price/List Price	98.42%	98.56%	101.09%	-0.14%	-2.64%
PSF Total	\$ 319	\$ 326	\$ 341	-2.15%	-6.45%



**RE/MAX**  
PROFESSIONALS

# PREMIER MARKET |

Properties Sold Between \$500,000 and \$749,999

Snapshot Year-to-Date and Year-Over-Year Comparisons

	YTD 2022	YTD 2021	YTD 2020	YTD 2019	YTD 2018	'22 vs '21	'21 vs '20	'20 vs '19	'19 vs '18
<b>Residential</b> (Detached + Attached)									
New Listings	24,475	22,881	18,606	16,982	14,964	6.97%	22.98%	9.56%	13.49%
Pending	19,643	21,473	17,058	13,778	11,937	-8.52%	25.88%	23.81%	15.42%
Closed	21,122	23,701	17,571	13,403	12,069	-10.88%	34.89%	31.10%	11.05%
Sales Volume	\$ 12,866,105,824	\$ 14,240,622,636	\$ 10,462,098,027	\$ 7,954,253,415	\$ 7,179,232,629	-9.65%	36.12%	31.53%	10.80%
Days in MLS - Average	18	12	29	38	35	50.00%	-58.62%	-23.68%	8.57%
Days in MLS - Median	6	4	9	18	14	50.00%	-55.56%	-50.00%	28.57%
Close Price/List Price	102.43%	103.59%	100.01%	99.12%	99.55%	-1.12%	3.58%	0.90%	-0.43%
PSF Total	\$ 289	\$ 261	\$ 223	\$ 214	\$ 210	10.73%	17.04%	4.21%	1.90%
<b>Detached</b>									
New Listings	20,636	19,631	15,650	14,448	12,820	5.12%	25.44%	8.32%	12.70%
Pending	16,558	18,430	14,707	11,937	10,315	-10.16%	25.31%	23.21%	15.72%
Closed	17,586	20,412	15,285	11,580	10,381	-13.84%	33.54%	31.99%	11.55%
Sales Volume	\$ 10,769,614,989	\$ 12,293,217,981	\$ 9,108,115,369	\$ 6,878,968,024	\$ 6,175,187,756	-12.39%	34.97%	32.41%	11.40%
Days in MLS - Average	18	11	27	37	34	63.64%	-59.26%	-27.03%	8.82%
Days in MLS - Median	6	4	8	17	13	50.00%	-50.00%	-52.94%	30.77%
Close Price/List Price	102.44%	103.87%	100.11%	99.12%	99.55%	-1.38%	3.76%	1.00%	-0.43%
PSF Total	\$ 275	\$ 245	\$ 206	\$ 196	\$ 191	12.24%	18.93%	5.10%	2.62%
<b>Attached</b>									
New Listings	3,839	3,250	2,956	2,534	2,144	18.12%	9.95%	16.65%	118.19%
Pending	3,085	3,043	2,351	1,841	1,622	1.38%	29.43%	27.70%	13.50%
Closed	3,536	3,289	2,286	1,823	1,688	7.51%	43.88%	25.40%	8.00%
Sales Volume	\$ 2,096,490,835	\$ 1,947,404,655	\$ 1,353,982,658	\$ 1,075,285,391	\$ 1,004,044,873	7.66%	43.83%	25.92%	7.10%
Days in MLS - Average	18	23	41	46	43	-21.74%	-43.90%	-10.87%	6.98%
Days in MLS - Median	5	5	16	22	17	0.00%	-68.75%	-27.27%	29.41%
Close Price/List Price	102.38%	101.82%	99.36%	99.10%	99.56%	0.55%	2.48%	0.26%	-0.46%
PSF Total	\$ 355	\$ 359	\$ 338	\$ 329	\$ 328	-1.11%	6.21%	2.74%	0.30%



**RE/MAX**  
PROFESSIONALS

# CLASSIC MARKET | Properties Sold Between \$300,000 and \$499,999

Snapshot Month-Over-Month and Year-Over-Year Comparisons

	Dec, '22	Prior Month	Last Year	Prior Month	Last Year
<b>Residential</b> (Detached + Attached)					
New Listings	589	819	954	-28.08%	-38.26%
Pending	800	867	1,084	-7.73%	-26.20%
Closed	866	918	1,545	-5.66%	-43.95%
Sales Volume	\$ 360,232,273	\$ 380,933,421	\$ 635,149,858	-5.43%	-43.28%
Days in MLS - Average	40	32	13	25.00%	207.69%
Days in MLS - Median	27	19	5	42.11%	440.00%
Close Price/List Price	98.48%	98.33%	101.74%	0.15%	-3.20%
PSF Total	\$ 287	\$ 301	\$ 298	-4.65%	-3.69%
<b>Detached</b>					
New Listings	323	431	525	-25.06%	-38.48%
Pending	463	481	569	-3.74%	-18.63%
Closed	478	473	824	1.06%	-41.99%
Sales Volume	\$ 206,988,049	\$ 205,077,261	\$ 357,134,577	0.93%	-42.04%
Days in MLS - Average	42	32	13	31.25%	223.08%
Days in MLS - Median	28	21	5	33.33%	460.00%
Close Price/List Price	98.01%	97.65%	101.86%	0.37%	-3.78%
PSF Total	\$ 276	\$ 293	\$ 293	-5.80%	-5.80%
<b>Attached</b>					
New Listings	266	388	429	-31.44%	-38.00%
Pending	337	386	515	-12.69%	-34.56%
Closed	388	445	721	-12.81%	-46.19%
Sales Volume	\$ 153,244,224	\$ 175,856,160	\$ 278,015,281	-12.86%	-44.88%
Days in MLS - Average	39	32	13	21.88%	200.00%
Days in MLS - Median	27	19	5	42.11%	440.00%
Close Price/List Price	99.06%	99.05%	101.61%	0.01%	-2.51%
PSF Total	\$ 301	\$ 308	\$ 303	-2.27%	-0.66%



**RE/MAX**  
PROFESSIONALS

# CLASSIC MARKET |

Properties Sold Between \$300,000 and \$499,999

Snapshot Year-to-Date and Year-Over-Year Comparisons

	YTD 2022	YTD 2021	YTD 2020	YTD 2019	YTD 2018	'22 vs '21	'21 vs '20	'20 vs '19	'19 vs '18
<b>Residential</b> (Detached + Attached)									
New Listings	16,337	24,639	31,931	34,166	33,257	-33.69%	-22.84%	-6.54%	2.73%
Pending	13,833	23,853	30,131	30,357	28,426	-42.01%	-20.84%	-0.74%	6.79%
Closed	13,378	22,232	29,751	29,888	28,495	-39.83%	-25.27%	-0.46%	4.89%
Sales Volume	\$ 5,521,228,337	\$ 9,143,488,989	\$ 11,978,455,480	\$ 11,802,304,880	\$ 11,152,680,741	-39.62%	-23.67%	1.49%	5.82%
Days in MLS - Average	16	11	20	26	21	45.45%	-45.00%	-23.08%	23.81%
Days in MLS - Median	5	4	6	11	8	25.00%	-33.33%	-45.45%	37.50%
Close Price/List Price	102.01%	103.26%	100.47%	99.55%	100.19%	-1.21%	2.78%	0.92%	-0.64%
PSF Total	\$ 321	\$ 282	\$ 228	\$ 210	\$ 204	13.83%	23.68%	8.57%	2.94%
<b>Detached</b>									
New Listings	7,981	15,471	22,871	26,093	26,314	-48.41%	-32.36%	-12.35%	-0.84%
Pending	6,634	14,904	22,089	23,688	22,726	-55.49%	-32.53%	-6.75%	4.23%
Closed	5,699	12,799	21,765	23,484	22,625	-55.47%	-41.19%	-7.32%	3.80%
Sales Volume	\$ 2,497,144,389	\$ 5,518,080,609	\$ 8,976,917,751	\$ 9,407,659,855	\$ 8,943,986,949	-54.75%	-38.53%	-4.58%	5.18%
Days in MLS - Average	18	9	17	25	20	100.00%	-47.06%	-32.00%	25.00%
Days in MLS - Median	6	4	5	11	8	50.00%	-20.00%	-54.55%	37.50%
Close Price/List Price	100.95%	103.56%	100.67%	99.59%	100.19%	-2.52%	2.87%	1.08%	-0.60%
PSF Total	\$ 314	\$ 273	\$ 216	\$ 198	\$ 191	15.02%	26.39%	9.09%	3.66%
<b>Attached</b>									
New Listings	8,356	9,168	9,060	8,073	6,943	-8.86%	1.19%	12.23%	16.28%
Pending	7,199	8,949	8,042	6,669	5,700	-19.56%	11.28%	20.59%	17.00%
Closed	7,679	9,433	7,986	6,404	5,870	-18.59%	18.12%	24.70%	9.10%
Sales Volume	\$ 3,024,083,948	\$ 3,625,408,380	\$ 3,001,537,729	\$ 2,394,645,025	\$ 2,208,693,792	-16.59%	20.79%	25.34%	8.42%
Days in MLS - Average	14	14	27	31	25	0.00%	-48.15%	-12.90%	24.00%
Days in MLS - Median	5	4	10	14	9	25.00%	-60.00%	-28.57%	55.56%
Close Price/List Price	102.79%	102.86%	99.92%	99.40%	100.16%	-0.07%	2.94%	0.52%	-0.76%
PSF Total	\$ 326	\$ 294	\$ 261	\$ 255	\$ 256	10.88%	12.64%	2.35%	-0.39%