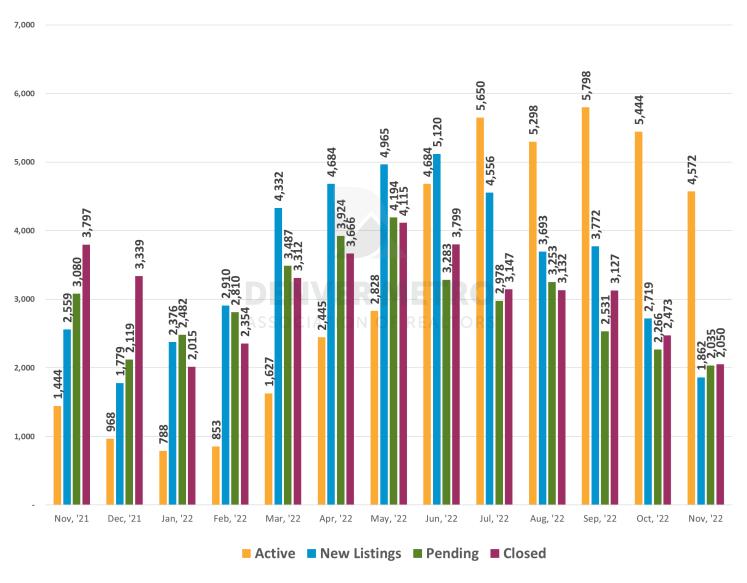
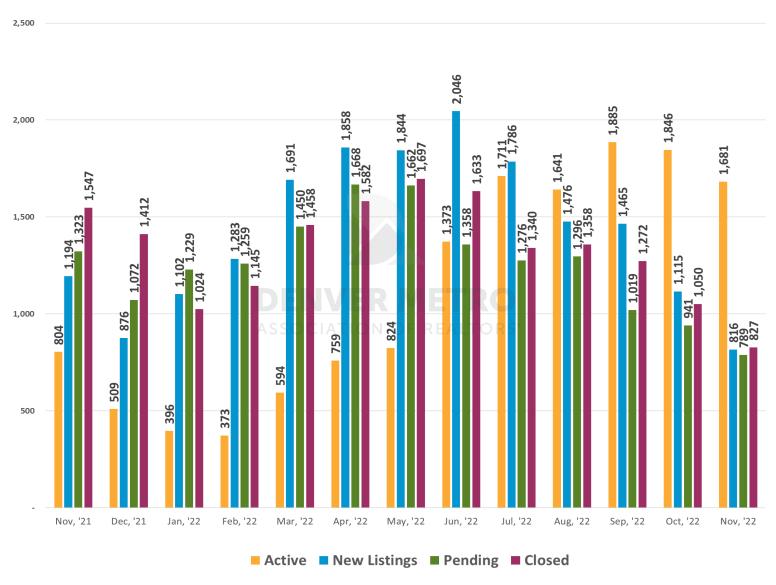


#### **Detached Single-Family**



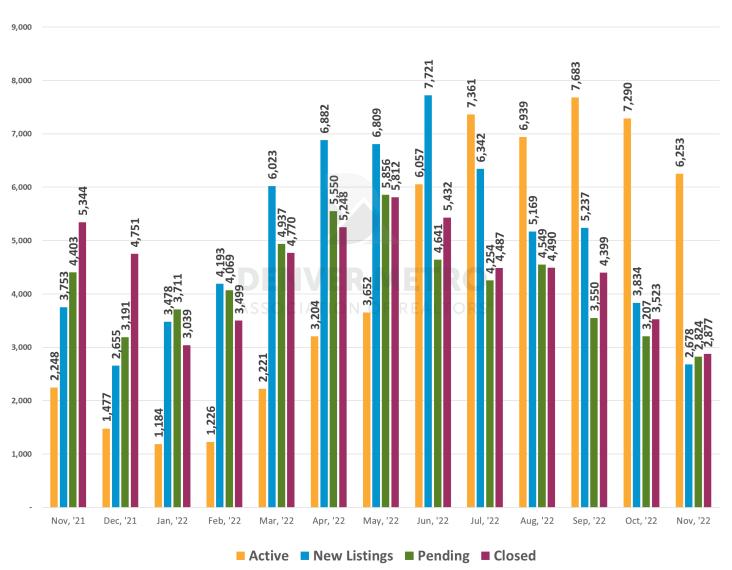


#### **Attached Single-Family**



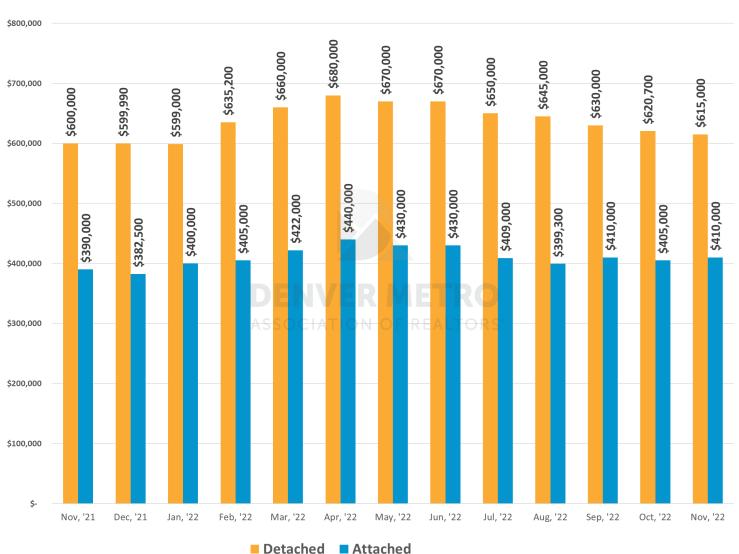


#### Residential (Detached + Attached)



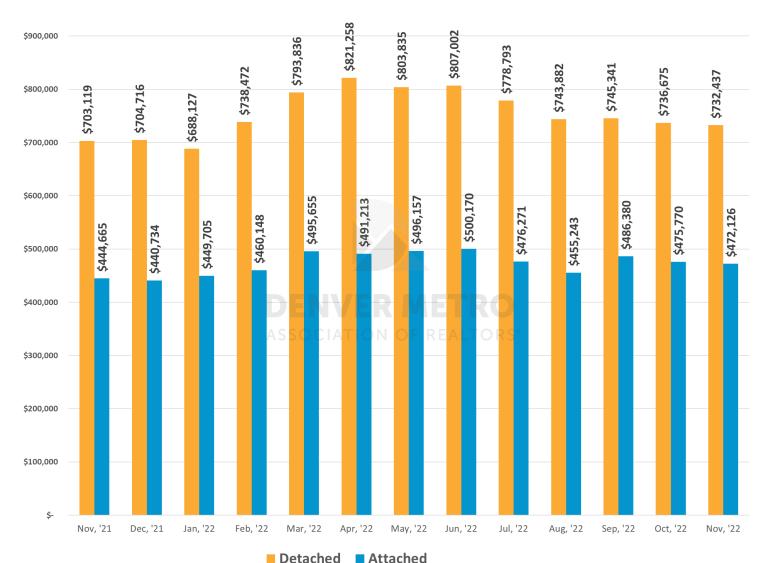


#### **Median Close Price**



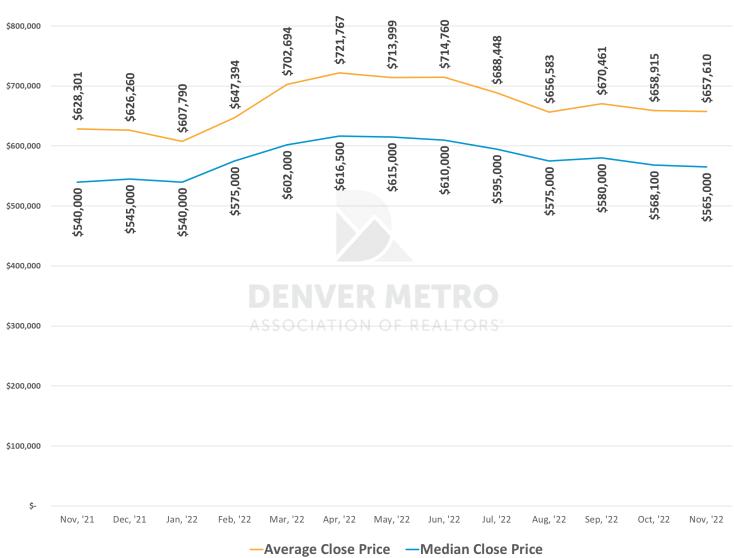


#### **Average Close Price**



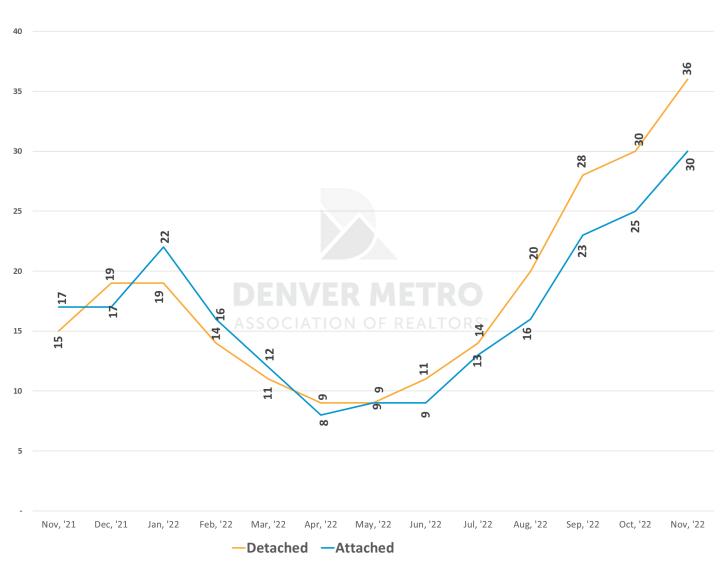


#### **Residential Close Price**



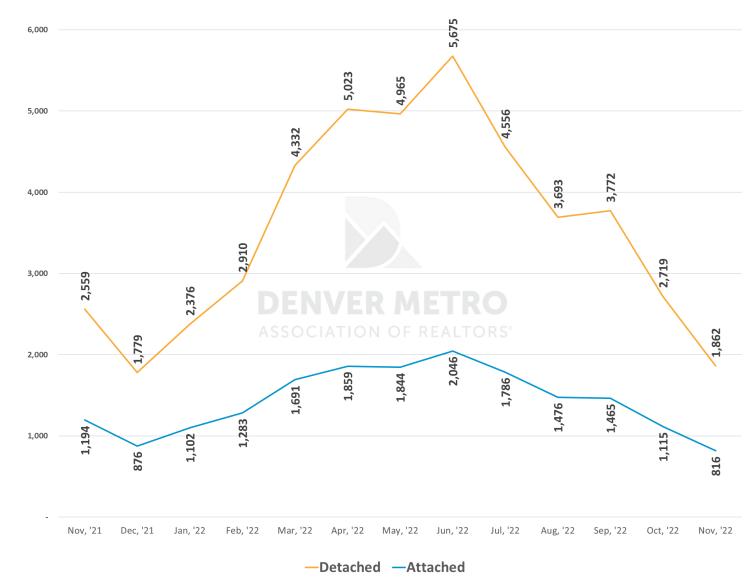


#### **Average Days in MLS**





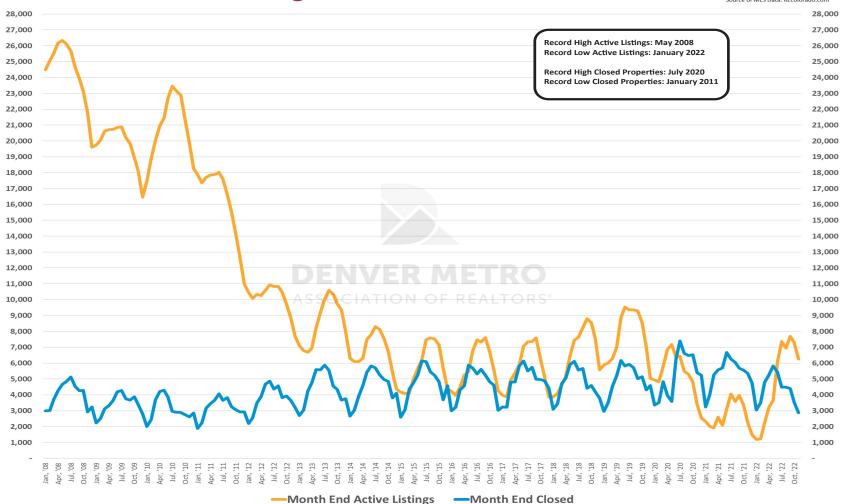
#### **New Listings**





#### **Month End Active Listings and Month End Closed Homes**

DMAR Market Trends | November 2022 Data
Denver Metro Association of Realtors®





### **DATA SNAPSHOT**

		Nov, '22	Prior Month		Year Ago	Prior Month	Year Ago
Residential (Detached + Attac	hed)						
Active Listings at Month End		6,253	7,290		2,248	-14.22%	178.16%
New Listings		2,678	3,834		3,753	-30.15%	-28.64%
Pending		2,824	3,207		4,403	-11.94%	-35.86%
Closed		2,877	3,523		5,344	-18.34%	-46.16%
Close Price - Average	\$	657,610	\$ 658,915	\$	628,301	-0.20%	4.66%
Close Price - Median	\$	565,000	\$ 568,100	\$	540,000	-0.55%	4.63%
Sales Volume	\$	1,891,942,812	\$ 2,321,357,167	\$	3,357,639,834	-18.50%	-43.65%
Days in MLS - Average		34	28		15	21.43%	126.67%
Days in MLS - Median		21	17		5	23.53%	320.00%
Close Price/List Price		98.32%	98.71%		101.61%	-0.40%	-3.24%
Detached							
Active Listings at Month End		4,572	5,444		1,444	-16.02%	216.62%
New Listings		1,862	2,719		2,559	-31.52%	-27.24%
Pending		2,035	2,266		3,080	-10.19%	-33.93%
Closed		2,050	2,473		3,797	-17.10%	-46.01%
Close Price - Average	\$	732,437	\$ 736,675	\$	703,119	-0.58%	4.17%
Close Price - Median	\$	615,000	\$ 620,700	\$	600,000	-0.92%	2.50%
Sales Volume	\$	1,501,494,956	\$ 1,821,798,316	\$ 0	2,669,743,746	-17.58%	-43.76%
Days in MLS - Average		36	30		15	20.00%	140.00%
Days in MLS - Median		22	18		5	22.22%	340.00%
Close Price/List Price		98.11%	98.53%		101.68%	-0.43%	-3.51%
Attached							
Active Listings at Month End		1,681	1,846		804	-8.94%	109.08%
New Listings		816	1,115		1,194	-26.82%	-31.66%
Pending		789	941		1,323	-16.15%	-40.36%
Closed		827	1,050		1,547	-21.24%	-46.54%
Close Price - Average	\$	472,126	\$ 475,770	\$	444,665	-0.77%	6.18%
Close Price - Median	\$	410,000	\$ 405,000	\$	390,000	1.23%	5.13%
Sales Volume	\$	390,447,856	\$ 499,558,851	\$	687,896,088	-21.84%	-43.24%
Days in MLS - Average		30	25		17	20.00%	76.47%
Days in MLS - Median		18	14		5	28.57%	260.00%
Close Price/List Price		98.87%	99.15%		101.43%	-0.28%	-2.52%



### **NOVEMBER DATA YTD 2022 to 2018**

	YTD 2022 YTD 2021 YTD							YTD 2019	YTD 2018	'22 vs '21	'21 vs '20	'20 vs '19	'19 vs '18
Residential (Detached + Attached)													
Active Listings at Month End		6,253		2,248		3,415		6,988	7,530	178.16%	-34.17%	-51.13%	-7.20%
New Listings		58,410		63,674		66,951		68,612	66,095	-8.27%	-4.89%	-2.42%	3.81%
Closed		47,779		59,320		58,285		54,318	52,713	-19.46%	1.78%	7.30%	3.04%
Close Price - Average	\$	683,165	\$	611,142	\$	523,309	\$	486,867	\$ 474,055	11.78%	16.78%	7.49%	2.70%
Close Price - Median	\$	590,000	\$	525,000	\$	450,000	\$	420,000	\$ 410,000	12.38%	16.67%	7.14%	2.44%
Sales Volume	\$	32,640,958,057	\$	36,252,966,831	\$ 3	30,501,074,003	\$	26,445,660,512	\$ 24,988,880,893	-9.96%	18.86%	15.33%	5.83%
Days in MLS - Average		16		14		26		31	25	14.29%	-46.15%	-16.13%	24.00%
Days in MLS - Median		5		4		7		12	8	25.00%	-42.86%	-41.67%	50.00%
Close Price/List Price		102.58%		103.15%		99.92%		99.23%	99.94%	-0.55%	3.23%	0.70%	-0.71%
Detached													
Active Listings at Month End		4,572		1,444		1,755		4,709	5,373	216.62%	-17.72%	-62.73%	-12.36%
New Listings		41,856		44,748		46,285		48,460	47,335	-6.46%	-3.32%	-4.49%	2.38%
Closed		33,309		41,229		41,596		38,736	37,427	-19.21%	-0.88%	7.38%	3.50%
Close Price - Average	\$	771,100	\$	689,302	\$	581,457	\$	536,184	\$ 523,891	11.87%	18.55%	8.44%	2.35%
Close Price - Median	\$	650,000	\$	580,000	\$	494,000	\$	455,000	\$ 442,000	12.07%	17.41%	8.57%	2.94%
Sales Volume	\$	25,684,572,133	\$	28,419,246,172	\$	24,186,284,432	\$	20,769,609,677	\$ 19,607,682,629	-9.62%	17.50%	16.45%	5.93%
Days in MLS - Average		17		A 5 12		$CIAIIO_{25}$		OF REA31	JRS 26	41.67%	-52.00%	-19.35%	19.23%
Days in MLS - Median		5		4		7		12	9	25.00%	-42.86%	-41.67%	33.33%
Close Price/List Price		102.55%		103.59%		100.06%		99.24%	99.84%	-1.00%	3.53%	0.83%	-0.60%
Attached													
Active Listings at Month End		1,681		804		1,660		2,279	2,157	109.08%	-51.57%	-27.16%	5.66%
New Listings		16,554		18,926		20,666		20,152	18,760	-12.53%	-8.42%	2.55%	7.42%
Closed		14,470		18,091		16,689		15,582	15,286	-20.02%	8.40%	7.10%	1.94%
Close Price - Average	\$	480,745	\$	433,018	\$	378,380	\$	364,270	\$ 352,034	11.02%	14.44%	3.87%	3.48%
Close Price - Median	\$	416,500	\$	370,000	\$	327,000	\$	308,688	\$ 300,000	12.57%	13.15%	5.93%	2.90%
Sales Volume	\$	6,956,385,924	\$	7,833,720,659	\$	6,314,789,571	\$	5,676,050,835	\$ 5,381,198,264	-11.20%	24.05%	11.25%	5.48%
Days in MLS - Average		15		19		29		31	22	-21.05%	-34.48%	-6.45%	40.91%
Days in MLS - Median		5		5		10		13	7	0.00%	-50.00%	-23.08%	85.71%
Close Price/List Price		102.63%		102.14%		99.58%		99.20%	100.19%	0.48%	2.57%	0.38%	-0.99%



### **MARKET TRENDS**

	Price Range		Detached		Attached					
		Closed	Active	MOI	Closed	Active	MOI			
>	\$0 to \$99,999	1	2	2.00	-	-				
ģ	\$100,000 to \$199,999	5	11	2.20	27	38	1.41			
9	\$200,000 to \$299,999	16	20	1.25	133	206	1.55			
2	\$300,000 to \$399,999	105	107	1.02	225	381	1.69			
Ď	\$400,000 to \$499,999	342	589	1.72	186	355	1.91			
Months of Inventory	\$500,000 to \$749,999	962	2,179	2.27	187	448	2.40			
5	\$750,000 to \$999,999	357	855	2.39	33	118	3.58			
Σ	\$1,000,000 and over	262	809	3.09	36	135	3.75			
	TOTALS	2,050	4,572	2.23	827	1,681	2.03			
	Price Range	Deta	ched	% change	Attac	:hed	% change			
		Closed Nov, '22	Closed Oct, '22		Closed Nov, '22	Closed Oct, '22				
_	\$0 to \$99,999	1	1		-	-				
Į,	\$100,000 to \$199,999	5	8	-37.50%	27	40	-32.50%			
Month-Over-Month	\$200,000 to \$299,999	16	24	-33.33%	133	156	-14.74%			
<u>.</u>	\$300,000 to \$399,999	105	94	11.70%	225	302	-25.50%			
Ó	\$400,000 to \$499,999	342	422	-18.96%	186	221	-15.84%			
ŧ	\$500,000 to \$749,999	962	1,199	-19.77%	187	236	-20.76%			
Ď	\$750,000 to \$999,999	357	433	-17.55%	33	44	-25.00%			
_	\$1,000,000 and over	262	292	-10.27%	36	51	-29.41%			
	TOTALS	2,050	2,473	-17.10%	827	1,050	-21.24%			
	Price Range	Deta	ched	% change	Attac	:hed	% change			
		YTD Nov, '22	YTD Nov, '21		YTD Nov, '22	YTD Nov, '21				
	\$0 to \$99,999	7	15	-53.33%	2	-				
2	\$100,000 to \$199,999	46	47	-2.13%	469	1,108	-57.67%			
۶	\$200,000 to \$299,999	161	372	-56.72%	2,055	3,875	-46.97%			
Year-Over-Year	\$300,000 to \$399,999	968	2,743	-64.71%	3,890	5,242	-25.79%			
Ó	\$400,000 to \$499,999	4,226	9,232	-54.22%	3,360	3,469	-3.14%			
200	\$500,000 to \$749,999	16,600	18,765	-11.54%	3,341	3,035	10.08%			
>	\$750,000 to \$999,999	6,472	5,686	13.82%	768	785	-2.17%			
	\$1,000,000 and over	4,829	4,369	10.53%	585	577	1.39%			
	TOTALS	33,309	41,229	-19. 21%	14,470	18,091	-20.02%			



# LUXURY MARKET | Properties Sold for \$1 Million or More

	Nov, '22	ı	Prior Month	Last Year	<b>Prior Month</b>	Last Year
Residential (Detached + Attached)						
New Listings	286		434	252	-34.10%	13.49%
Pending	247		304	310	-18.75%	-20.32%
Closed	298		343	431	-13.12%	-30.86%
Sales Volume	\$ 469,553,869	\$	564,981,091	\$ 706,779,641	-16.89%	-33.56%
Days in MLS - Average	35		28	24	25.00%	45.83%
Days in MLS - Median	18		12	5	50.00%	260.00%
Close Price/List Price	97.52%		98.63%	101.49%	-1.13%	-3.91%
PSF Total	\$ 371	\$	390	\$ 383	-4.87%	-3.13%
Detached						
New Listings	245		379	218	-35.36%	12.39%
Pending	212		260	269	-18.46%	-21.19%
Closed	262		292	377	-10.27%	-30.50%
Sales Volume	\$ 418,067,930	\$	490,341,614	\$ 628,280,056	-14.74%	-33.46%
Days in MLS - Average	36		29	23	24.14%	56.52%
Days in MLS - Median	18		12	5	50.00%	260.00%
Close Price/List Price	ASS 97.45%		98.62%	ORS° 101.55%	-1.19%	-4.04%
PSF Total	\$ 352	\$	371	\$ 362	-5.12%	-2.76%
Attached						
New Listings	41		55	34	-25.45%	20.59%
Pending	35		44	41	-20.45%	-14.63%
Closed	36		51	54	-29.41%	-33.33%
Sales Volume	\$ 51,485,939	\$	74,639,477	\$ 78,499,585	-31.02%	-34.41%
Days in MLS - Average	25		25	33	0.00%	-24.24%
Days in MLS - Median	15		12	7	25.00%	114.29%
Close Price/List Price	98.02%		98.70%	101.12%	-0.69%	-3.07%
PSF Total	\$ 513	\$	502	\$ 524	2.19%	-2.10%



## LUXURY MARKET | Properties Sold for \$1 Million or More

	YTD 2022	YTD 2021		ΥT	D 2020	YTD 2019	YTD 2018	'22 vs '21	'21 vs '20	'20 vs '19	'19 vs '18
Residential (Detached + Attached)											
New Listings	6,604	5,084			4,299	3,752	3,251	29.90%	18.26%	14.58%	15.41%
Pending	4,743	4,479			3,219	2,404	2,098	5.89%	39.14%	33.90%	14.59%
Closed	5,414	4,946			2,982	2,236	2,029	9.46%	65.86%	33.36%	10.20%
Sales Volume	\$ 8,572,074,621	\$ 7,887,034,580	\$ 4	4,61	10,435,246	\$ 3,462,178,891	\$ 3,099,500,592	8.69%	71.07%	33.17%	11.70%
Days in MLS - Average	21	30			56	59	67	-30.00%	-46.43%	-5.08%	-11.94%
Days in MLS - Median	5	5			20	24	27	0.00%	-75.00%	-16.67%	-11.11%
Close Price/List Price	103.29%	101.97%			97.77%	97.35%	97.30%	1.29%	4.30%	0.43%	0.05%
PSF Total	\$ 390	\$ 367	\$		337	\$ 337	\$ 308	6.27%	8.90%	0.00%	9.42%
Detached											
New Listings	5,831	4,420			3,798	3,326	2,928	31.92%	16.38%	14.19%	13.59%
Pending	4,213	3,941			2,948	2,142	1,898	6.90%	33.68%	37.63%	12.86%
Closed	4,829	4,369			2,748	1,986	1,860	10.53%	58.99%	38.37%	6.77%
Sales Volume	\$ 7,703,881,101	\$ 7,039,022,343	\$ .	4,2	68,851,441	\$ 3,072,277,481	\$ 2,841,745,198	9.45%	64.89%	38.95%	8.11%
Days in MLS - Average	20	27			56	60	67	-25.93%	-51.79%	-6.67%	-10.45%
Days in MLS - Median	5	10000			20	24	26	0.00%	-75.00%	-16.67%	-7.69%
Close Price/List Price	103.44%	102.21%			97.83%	97.32%	97.37%	1.20%	4.48%	0.52%	-0.05%
PSF Total	\$ 371	\$ 342	\$		319	\$ 305	\$ 291	8.48%	7.21%	4.59%	4.81%
Attached											
New Listings	773	664			501	426	323	16.42%	32.53%	17.61%	31.89%
Pending	530	538			271	262	200	-1.49%	98.52%	3.44%	31.00%
Closed	585	577			234	250	169	1.39%	146.58%	-6.40%	47.93%
Sales Volume	\$ 868,193,520	\$ 848,012,237	\$	34	41,583,805	\$ 389,901,410	\$ 257,755,394	2.38%	148.26%	-12.39%	51.27%
Days in MLS - Average	29	47			54	49	72	-38.30%	-12.96%	10.20%	-31.94%
Days in MLS - Median	5	8			25	22	34	-37.50%	-68.00%	13.64%	-35.29%
Close Price/List Price	102.01%	100.18%			97.05%	97.62%	96.54%	1.83%	3.23%	-0.58%	1.12%
PSF Total	\$ 552	\$ 552	\$		552	\$ 586	\$ 491	0.00%	0.00%	-5.80%	19.35%



### SIGNATURE MARKET

Properties Sold Between \$750,000 and \$999,999

	Nov, '22	<b>Prior Month</b>	Last Year	<b>Prior Month</b>	Last Year
Residential (Detached + Attached)					
New Listings	370	538	406	-31.23%	-8.87%
Pending	351	464	521	-24.35%	-32.63%
Closed	390	477	653	-18.24%	-40.28%
Sales Volume	330,353,141	\$ 402,891,664	\$ 553,984,238	-18.00%	-40.37%
Days in MLS - Average	35	28	17	25.00%	105.88%
Days in MLS - Median	20	17	5	17.65%	300.00%
Close Price/List Price	98.48%	98.62%	101.71%	-0.14%	-3.18%
PSF Total S	279	\$ 282	\$ 275	-1.06%	1.45%
Detached					
New Listings	326	480	351	-32.08%	-7.12%
Pending	323	429	457	-24.71%	-29.32%
Closed	357	433	592	-17.55%	-39.70%
Sales Volume	302,319,372	\$ 366,089,717	\$ R S° 502,187,823	-17.42%	-39.80%
Days in MLS - Average	34	29	17	17.24%	100.00%
Days in MLS - Median	19	18	5	5.56%	280.00%
Close Price/List Price	98.44%	98.59%	101.78%	-0.15%	-3.28%
PSF Total S	266	\$ 268	\$ 261	-0.75%	1.92%
Attached					
New Listings	44	58	55	-24.14%	-20.00%
Pending	28	35	64	-20.00%	-56.25%
Closed	33	44	61	-25.00%	-45.90%
Sales Volume	28,033,769	\$ 36,801,947	\$ 51,796,415	-23.83%	-45.88%
Days in MLS - Average	43	22	20	95.45%	115.00%
Days in MLS - Median	29	7	5	314.29%	480.00%
Close Price/List Price	98.91%	98.95%	101.00%	-0.04%	-2.07%
PSF Total S	421	\$ 422	\$ 418	-0.24%	0.72%



## SIGNATURE MARKET | Properties Sold Between \$750,000 and \$999,999

		YTD 2022	YTD 2021		YTD 2020	YTD 2019	YTD 2018	'22 vs '21	'21 vs '20	'20 vs '19	'19 vs '18
Residential (Detached + Attached)											
New Listings		8,963	7,029		5,204	4,502	4,038	27.51%	35.07%	15.59%	11.49%
Pending		6,880	6,380		4,351	3,319	2,918	7.84%	46.63%	31.09%	13.74%
Closed		7,240	6,471		4,066	3,067	2,855	11.88%	59.15%	32.57%	7.43%
Sales Volume	\$	6,130,351,064	\$ 5,485,541,067	\$	3,443,101,011	\$ 2,599,150,998	\$ 2,423,884,315	11.75%	59.32%	32.47%	7.23%
Days in MLS - Average		17	16		39	44	43	6.25%	-58.97%	-11.36%	2.33%
Days in MLS - Median		5	5		13	18	14	0.00%	-61.54%	-27.78%	28.57%
Close Price/List Price		102.89%	103.12%		99.35%	98.85%	99.12%	-0.22%	3.79%	0.51%	-0.27%
PSF Total	\$	297	\$ 277	\$	253	\$ 247	\$ 243	7.22%	9.49%	2.43%	1.65%
Detached											
New Listings		8,075	6,114		4,269	3,792	3,353	32.07%	43.22%	12.58%	13.09%
Pending		6,220	5,567		3,733	2,838	2,473	11.73%	49.13%	31.54%	14.76%
Closed		6,472	5,686		3,496	2,604	2,427	13.82%	62.64%	34.25%	7.29%
Sales Volume	\$ :	5,480,062,314	\$ 4,814,356,961	\$ 7	2,959,687,995	\$ 2,205,329,519	\$ 2,062,439,565	13.83%	62.66%	34.21%	6.93%
Days in MLS - Average		17	14		39	42	43	21.43%	-64.10%	-7.14%	-2.33%
Days in MLS - Median		5	5		12	17	14	0.00%	-58.33%	-29.41%	21.43%
Close Price/List Price		102.98%	103.41%		99.44%	98.86%	99.10%	-0.42%	3.99%	0.59%	-0.24%
PSF Total	\$	280	\$ A C C 261	\$	236	\$ 228	\$ 225	7.28%	10.59%	3.51%	1.33%
Attached											
New Listings		888	915		935	710	685	-2.95%	-2.14%	31.69%	3.65%
Pending		660	813		618	481	445	-18.82%	31.55%	28.48%	8.09%
Closed		768	785		570	463	428	-2.17%	37.72%	23.11%	8.18%
Sales Volume	\$	650,288,750	\$ 671,184,106	\$	483,413,016	\$ 393,821,479	\$ 361,444,750	-3.11%	38.84%	22.75%	8.96%
Days in MLS - Average		23	35		41	59	42	-34.29%	-14.63%	-30.51%	40.48%
Days in MLS - Median		5	6		14	25	13	-16.67%	-57.14%	-44.00%	92.31%
Close Price/List Price		102.18%	100.99%		98.79%	98.79%	99.23%	1.18%	2.23%	0.00%	-0.44%
PSF Total	\$	441	\$ 397	\$	359	\$ 358	\$ 341	11.08%	10.58%	0.28%	4.99%



## PREMIER MARKET | Properties Sold Between \$500,000 and \$749,999

		Nov, '22		Prior Month	Last Year	<b>Prior Month</b>	Last Year
Residential (Detached + Attached)							
New Listings		1,028		1,509	1,451	-31.88%	-29.15%
Pending		1,101		1,281	1,674	-14.05%	-34.23%
Closed		1,149		1,435	2,098	-19.93%	-45.23%
Sales Volume	\$	692,026,669	\$	869,705,911	\$ 1,269,063,131	-20.43%	-45.47%
Days in MLS - Average		37		30	15	23.33%	146.67%
Days in MLS - Median		24		20	5	20.00%	380.00%
Close Price/List Price		98.49%		98.84%	101.70%	-0.35%	-3.16%
PSF Total	\$	266	\$	270	\$ 269	-1.48%	-1.12%
Detached							
New Listings		861		1,264	1,232	-31.88%	-30.11%
Pending		939		1,077	1,442	-12.81%	-34.88%
Closed		962		1,199	1,816	-19.77%	-47.03%
Sales Volume	A \$	582,052,143	\$	731,006,753	\$ 1,102,984,387	-20.38%	-47.23%
Days in MLS - Average		38		31	14	22.58%	171.43%
Days in MLS - Median		25		20	5	25.00%	400.00%
Close Price/List Price		98.45%		98.75%	101.78%	-0.30%	-3.27%
PSF Total	\$	254	\$	259	\$ 255	-1.93%	-0.39%
Attached							
New Listings		167		245	219	-31.84%	-23.74%
Pending		162		204	232	-20.59%	-30.17%
Closed		187		236	282	-20.76%	-33.69%
Sales Volume	\$	109,974,526	\$	138,699,158	\$ 166,078,744	-20.71%	-33.78%
Days in MLS - Average		29		26	21	11.54%	38.10%
Days in MLS - Median		17		18	5	-5.56%	240.00%
Close Price/List Price		98.69%		99.33%	101.22%	-0.64%	-2.50%
PSF Total	\$	327	\$	326	\$ 357	0.31%	-8.40%



# PREMIER MARKET | Properties Sold Between \$500,000 and \$749,999

	YTD 2022	YTD 2021	YTD 2020	YTD 2019	YTD 2018	'22 vs '21	'21 vs '20	'20 vs '19	'19 vs '18
Residential (Detached + Attached)									
New Listings	23,819	21,856	17,785	16,425	14,436	8.98%	22.89%	8.28%	13.78%
Pending	18,846	20,260	16,155	13,008	11,318	-6.98%	25.41%	24.19%	14.93%
Closed	19,941	21,800	16,113	12,396	11,290	-8.53%	35.29%	29.99%	9.80%
Sales Volume	\$ 12,151,881,833	\$ 13,095,401,472	\$ 9,590,585,628	\$ 7,359,228,467	\$ 6,714,689,076	-7.20%	36.54%	30.32%	9.60%
Days in MLS - Average	16	12	29	37	34	33.33%	-58.62%	-21.62%	8.82%
Days in MLS - Median	5	4	9	17	13	25.00%	-55.56%	-47.06%	30.77%
Close Price/List Price	102.66%	103.74%	99.95%	99.15%	99.62%	-1.04%	3.79%	0.81%	-0.47%
PSF Total	\$ 290	\$ 261	\$ 222	\$ 214	\$ 211	11.11%	17.57%	3.74%	1.42%
Detached									
New Listings	20,101	18,758	14,966	13,973	12,366	7.16%	25.34%	7.11%	13.00%
Pending	15,898	17,398	13,975	11,283	9,778	-8.62%	24.49%	23.86%	15.39%
Closed	16,600	18,765	14,046	10,716	9,698	-11.54%	33.60%	31.08%	10.50%
Sales Volume	\$ 10,171,910,185	\$ 11,298,082,327	\$ 8,369,053,462	\$ 6,368,383,431	\$ 5,766,701,325	-9.97%	35.00%	31.42%	10.43%
Days in MLS - Average	16	10	28	36	32	60.00%	-64.29%	-22.22%	12.50%
Days in MLS - Median	5	4	8	16	12	25.00%	-50.00%	-50.00%	33.33%
Close Price/List Price	102.66%	104.03%	100.05%	99.15%	99.62%	-1.32%	3.98%	0.91%	-0.47%
PSF Total	\$ 277	\$ 100 245	\$ 205	\$ 196	\$ 192	13.06%	19.51%	4.59%	2.08%
Attached									
New Listings	3,718	3,098	2,819	2,452	2,070	20.01%	9.90%	14.97%	118.45%
Pending	2,948	2,862	2,180	1,725	1,540	3.00%	31.28%	26.38%	12.01%
Closed	3,341	3,035	2,067	1,680	1,592	10.08%	46.83%	23.04%	5.53%
Sales Volume	\$ 1,979,971,648	\$ 1,797,319,145	\$ 1,221,532,166	\$ 990,845,036	\$ 947,987,751	10.16%	47.14%	23.28%	4.52%
Days in MLS - Average	17	23	42	44	42	-26.09%	-45.24%	-4.55%	4.76%
Days in MLS - Median	5	5	16	20	16	0.00%	-68.75%	-20.00%	25.00%
Close Price/List Price	102.62%	101.88%	99.34%	99.16%	99.60%	0.73%	2.56%	0.18%	-0.44%
PSF Total	\$ 358	\$ 360	\$ 339	\$ 331	\$ 330	-0.56%	6.19%	2.42%	0.30%



## CLASSIC MARKET | Properties Sold Between \$300,000 and \$499,999

	Nov, '22		F	Prior Month	Last Year	<b>Prior Month</b>	Last Year
Residential (Detached + Attached)							
New Listings		801		1,115	1,325	-28.16%	-39.55%
Pending		938		952	1,553	-1.47%	-39.60%
Closed		858		1,039	1,771	-17.42%	-51.55%
Sales Volume	\$	356,339,574	\$	429,963,608	\$ 735,164,098	-17.12%	-51.53%
Days in MLS - Average		31		27	13	14.81%	138.46%
Days in MLS - Median		19		16	5	18.75%	280.00%
Close Price/List Price		98.30%		98.67%	101.68%	-0.37%	-3.32%
PSF Total	\$	299	\$	307	\$ 298	-2.61%	0.34%
Detached							
New Listings		411		574	736	-28.40%	-44.16%
Pending		539		488	887	10.45%	-39.23%
Closed		447		516	981	-13.37%	-54.43%
Sales Volume	, \$	193,722,511	\$	226,804,808	\$ 428,277,830	-14.59%	-54.77%
Days in MLS - Average		32		29	13	10.34%	146.15%
Days in MLS - Median		20		19	5	5.26%	300.00%
Close Price/List Price		97.66%		98.20%	101.58%	-0.55%	-3.86%
PSF Total	\$	292	\$	298	\$ 295	-2.01%	-1.02%
Attached							
New Listings		390		541	589	-27.91%	-33.79%
Pending		399		464	666	-14.01%	-40.09%
Closed		411		523	790	-21.41%	-47.97%
Sales Volume	\$	162,617,063	\$	203,158,800	\$ 306,886,268	-19.96%	-47.01%
Days in MLS - Average		31		26	13	19.23%	138.46%
Days in MLS - Median		18		15	5	20.00%	260.00%
Close Price/List Price		99.00%		99.12%	101.80%	-0.12%	-2.75%
PSF Total	\$	306	\$	316	\$ 301	-3.16%	1.66%



# CLASSIC MARKET | Properties Sold Between \$300,000 and \$499,999

	YTD 2022	YTD 2021	YTD 2020		YTD 2019		YTD 2018	'22 vs '21	'21 vs '20	'20 vs '19	'19 vs '18
Residential (Detached + Attached)											
New Listings	15,678	23,685	30,502		32,871		32,127	-33.81%	-22.35%	-7.21%	2.32%
Pending	13,127	22,770	28,549		28,725		26,833	-42.35%	-20.24%	-0.61%	7.05%
Closed	12,444	20,686	27,361		27,514		26,516	-39.84%	-24.40%	-0.56%	3.76%
Sales Volume	\$ 5,133,171,211	\$ 8,507,889,131	\$ 11,012,532,947	\$:	10,865,240,279	\$	10,381,553,472	-39.67%	-22.74%	1.36%	4.66%
Days in MLS - Average	14	11	20		26		20	27.27%	-45.00%	-23.08%	30.00%
Days in MLS - Median	5	4	6		11		7	25.00%	-33.33%	-45.45%	57.14%
Close Price/List Price	102.27%	103.38%	100.42%		99.58%		100.28%	-1.07%	2.95%	0.84%	-0.70%
PSF Total	\$ 323	\$ 281	\$ 227	\$	210	\$	204	14.95%	23.79%	8.10%	2.94%
Detached											
New Listings	7,600	14,946	21,873		25,134		25,459	-49.15%	-31.67%	-12.97%	-1.28%
Pending	6,248	14,335	21,003		22,443		21,427	-56.41%	-31.75%	-6.42%	4.74%
Closed	5,194	11,975	20,090		21,598		21,015	-56.63%	-40.39%	-6.98%	2.77%
Sales Volume	\$ 2,278,399,690	\$ 5,160,946,032	\$ 8,281,832,949	\$	8,652,212,125	\$	8,311,319,419	-55.85%	-37.68%	-4.28%	4.10%
Days in MLS - Average	15	9	17		24		19	66.67%	-47.06%	-29.17%	26.32%
Days in MLS - Median	5	4	5		10		7	25.00%	-20.00%	-50.00%	42.86%
Close Price/List Price	101.24%	103.68%	100.61%		99.63%		100.29%	-2.35%	3.05%	0.98%	-0.66%
PSF Total	\$ 317	\$ 272	\$ 215	\$	198	\$	191	16.54%	26.51%	8.59%	3.66%
Attached											
New Listings	8,078	8,739	8,629		7,737	)	6,668	-7.56%	1.27%	11.53%	16.03%
Pending	6,879	8,435	7,546		6,282		5,406	-18.45%	11.78%	20.12%	16.20%
Closed	7,250	8,711	7,271		5,916		5,501	-16.77%	19.80%	22.90%	7.54%
Sales Volume	\$ 2,854,771,521	\$ 3,346,943,099	\$ 2,730,699,998	\$	2,213,028,154	\$	2,070,234,053	-14.71%	22.57%	23.39%	6.90%
Days in MLS - Average	13	14	27		31		24	-7.14%	-48.15%	-12.90%	29.17%
Days in MLS - Median	5	4	9		13		9	25.00%	-55.56%	-30.77%	44.44%
Close Price/List Price	103.01%	102.96%	99.91%		99.42%		100.21%	0.05%	3.05%	0.49%	-0.79%
PSF Total	\$ 328	\$ 294	\$ 261	\$	255	\$	255	11.56%	12.64%	2.35%	0.00%