

NOVEMBER 2022

The luxury market in the metro Denver area is still moving in a positive direction. While the total number of sales in October was down 24% over this time last year, following suit with the overall market. Prices are still holding strong with sold prices 5.2% ahead of last year. Average days on the market for a single family home are only 29 which is only a few days more than this time last year. New listings are up 13% over this time last year, indicating that Sellers are wanting to take advantage of this strong segment of the market. As always the luxury market is price sensitive. Updated homes in good neighborhoods are still selling within a few days. Homes that are priced too aggressively for the current market are sitting and likely necessitating price reductions in order to obtain a buyer. For buyers there are some great opportunities especially if you are willing to do some work on a property, the 4th quarter could be your best opportunity in a long time to get a house at a reasonable, market price and even though interest rates are higher right now, refinance down the road and have the best of both worlds, a good price and a good interest rate!

0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	AVG DAYS ON MARKET		NEW LISTINGS OCTOBER 2022	
	29 DAYS 2021: 26 days UP 11.54% Single Family 1 yr	UP 1	90 1: 345 13.04% gle Family 1 yr	
	26 DAYS 2021: 23 days UP 13.04% Condo 1 yr	UP 2	D 1: 43 27.91% Ido 1 yr	
00 00 00 00 00 00 00 00 00 00 00 00 00	AVERAGE SALES PRICE (HOUSES & CONDOS) OCTOBER 2022	AV	ERAGE SOLD YTD	
	This Year: \$1,652,766 Last Year: \$1,571,382 +5.2%	Condc		
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	TOTAL # SOLD	TOTAL S	TAL SOLDS YTD	
	328 2021: 432 DOWN 24.07% Single Family & Condo		yr 546 2021: 523 UP 4.40% Condo 1 yr	

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